



217-742-3128

High Line News

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

Rural TV programming added, prices lowered

We have recently added Netlink to our list of available programming in the Rural TV package. Netlink consists of five channels, all telecast from Denver, Colorado. Included are: KWGN (an independent station); KRMA (PBS station); KUSA (ABC

affiliate); KMGH (CBS affiliate); and KCNC (NBC affiliate).

These five channels are available for \$5.95 per month. If combined with the basic package, you can get 23 channels for \$14.75 per month.

In addition, we are lowering the prices on HBO and Cinemax. They will be priced at \$7.95 each per month instead of \$8.95. Disney will remain at \$7.95 per month. The price for any two of these channels will be reduced to \$14.95 per month, and the price for all three will be reduced to \$20.95 per month.

These prices will be effective February 1, 1990. Keep in mind that we also sell equipment. We have decoders to add to your present system and we sell complete systems as well. Call Illinois Rural Electric Co. at (217)742-3128 for prices.

Satellite TV Programming for IREC Members with Decoders

Hook-up fee, \$15.00

Basic Package \$9.95 per month

CNN (24-hour, in-depth news, weather, sports and special features)

Headline News (Around-the-clock, constantly updated, half-hour newscasts)

ESPN (Around-the-clock sports coverage and sports-related programming, with fall emphasis on Sunday night NFL games)

FAM The Family Channel (Family-oriented programming, syndicated programming, movies, inspirational shows)

USA Network (Broadbased entertainment network with womens', childrens', youths', sports and variety programming)

Nickelodeon (Programming for children and adolescents. Evening programming switches to "Nick at Night" with favorite half-hour syndicated programming for the entire family)

Lifetime (Health and family programming with standard programs of special interest to women)

KTVT-Dallas (Independent station offering Texas Rangers baseball, movies, syndicated offerings)

WPIX-New York (Home of New York Yankees baseball, sports, movies, syndicated programming)

WGN-Chicago (Independent station offering movies, sports (Chicago Cubs), news and specials)

WTBS-Atlanta (Station featuring movies, sports (NBA basketball and the Atlanta Braves), original programming, syndicated shows and news)

The Weather Channel (Current regional, national and international weather information, 24 hours a day, with special programs for travelers, sport fans, pilots, and weather features)

Country Music Television (24 hours of country music video clips, seven days a week)

The Learning Channel (Programming built around the concept of life-long learning. Emphasis is on career growth, parenting, keeping abreast of the changing world, new skill development, and opportunities for continued informal and formal education)

The Nostalgia Channel (Movies from the early years of the motion picture industry through the 1950s)

The Nashville Network (Country music entertainment)

The Travel Channel (Emphasis on travel and travel promotions. Included in Rural TV for promotional value. Will not scramble.)

The Discovery Channel (Features cultural and scientific educational programming presented in documentary style)

Basic Plus (includes Basic and Netlink) \$14.75 per mo.

Netlink w/o Basic \$5.95 per mo.

Also Available:

HBO \$7.95 per mo.

Cinemax 7.95 per mo.

Disney 7.95 per mo.

HBO and Cinemax 14.95 per mo.

HBO and Disney 14.95 per mo.

Cinemax and Disney 14.95 per mo.

HBO, Cinemax, and Disney 20.95 per mo.

PrimeTime 24 3.55 per mo.

Skyline Silver 3.00 per mo.

Superstation TBS 1.75 per mo.

Starion Premiere Cinema 9.95 per mo.

Stardust Theatre 5.50 per mo.

Arts & Entertainment w/Basic .50 per mo.



Win a one-week trip to Washington, D.C.

Students representing Illinois Rural Electric Co. on the 1989 tour were, from left, Kevin N. Hannel of Jacksonville, Chris L. Ballinger of Pittsfield and Brenda S. Wohlers of Franklin. At the right is John Freitag, tour director for the Association of Illinois Electric Cooperatives.

The Illinois Rural Electric Co. board of directors has voted to participate in the Youth to Washington Tour again this year. As in the past, the winners will receive an all-expense-paid trip to Washington, D.C. Fill in the

coupon below and mail it in or contact IREC at (217)742-3128 if you know of a high school sophomore or junior who would be interested.

If you are interested in winning a trip to Washington, D.C., fill in this coupon and mail it to:
Illinois Rural Electric Co.
2-12 S. Main
Winchester, IL 62694
ATTN: Mark E. Martin

Name _____ Age _____

Address _____

Parents' name _____

Phone number _____

High School _____

Class Sophomore

Junior

Who's minding the store?

You are, if you're a member of a rural electric cooperative.

As a consumer-member, you have a voice and vote in co-op matters. You can attend meetings, speak up about whatever's on your mind and vote for members of the co-op board.

The co-op way of running an electric utility is tried and true with a track record of over half a century. And your electric co-op is one of 1,000 located in 46 states across the country.



Local ownership, local control – two vital ingredients that spell success for your co-op. What better way to mind the store?

Board meeting report

The board of directors met at the cooperative's office in Winchester Monday, December 4, 1989, at 1:30 p.m. Eight directors were present, along with the general manager, the office manager, and director of member and public relations. Three directors and the cooperative's attorney were absent.

The minutes of the previous meeting were reviewed. There was one question concerning the Phase I archaeological report, which the manager answered. The minutes were then approved as mailed. The board then reviewed the financial report. Robert E. Gant, general manager, noted that sales for October were down while power costs were up. He then reviewed and explained the overages and underages on the expense side of the budget. After all questions were answered, the financial report was approved as presented.

The accounts paid report was then reviewed. The general manager noted some of the expenditures being made to purchase supplies for the new employee in the computer department and climbing tools for an apprentice lineman. He also noted that there were some unexpected expenses relative to the telephone system, and it was suggested that the manager look into obtaining a telephone repair service contract. After some discussion, the accounts paid report was approved.

The condition of cash and CFC report was then heard with the manager giving the balances in the various accounts and the latest interest rates at the National Rural Utilities Cooperative Finance Corporation.

The marketing report was then given. Mark Martin, director of member and public relations, gave the number of appliances sold by the Member Service Department in the months of October and November. He then reported that 32 subscribers were receiving the Rural TV programming package. In addition, the cooperative recently sold another complete satellite TV

system and continues to sell decoders to members who already have a dish and receiver. He further stated that, under the Illinois Department of Energy and Natural Resources Rural Home Energy Grant program, 59 applications have been sent out, 15 energy audits have been done, 10 applications have been sent in to ENR, and seven applications have been approved so far. He concluded his report by discussing some ideas for the 1990 Youth to Washington Tour. Gant then commented on some economic development activities within our service area. He also noted that efforts are still being made to obtain a franchise with the City of South Jacksonville.

Plans were then discussed for a board/manager retreat. The retreat will be a sort of educational seminar and the manager distributed a tentative program agenda. Final plans will be reviewed at the January board meeting.

The next agenda item was the repricing of a CFC long-term note. Four options were presented to the board. They unanimously chose the option that should lock the co-op into a rate that will be 1 ¼ to 1 ½ percent lower than the rate we are currently paying on the note.

The chairman then asked the manager to report on the regular Soyland board meeting. The manager reported that the minutes were reviewed and approved with one minor change. A new director was seated from Coles-Moultrie Electric Cooperative. The financial report was given and approved, and the 1990 budget was reviewed and approved. The energy supply report was given. It was noted that the Clinton nuclear plant was 100 percent available in October with a capacity factor of 82.6 percent. The manager also stated that the Soyland board officially adopted the System GT trademark as part of its ground source heat pump program. The board also voted to purchase health insurance for Soyland employees from Blue Cross/Blue Shield. The policy committee will be meeting in the near future.

Board meetings will be held on the third Wednesday of each month instead of the second Wednesday of each month.

Under the next agenda item, the general manager handed out copies of Soyland's 1990 budget. There followed some discussion with the manager answering questions. No action was necessary on this item, but it did give the board an indication of the wholesale power costs that Soyland is predicting.

The legal report was given by the manager. He updated the board on the status of the FRIER II suit and the Soyland vs. Illinois Power suit, as well as a couple of territorial disputes.

The report of the Association of Illinois Electric Cooperatives regular board meeting was then given. The minutes and financial reports were approved. Ten shares of common stock were purchased with Federated Rural Electric Insurance Corporation. The NRECA report was given with mention made of the clean air act and the proposed dues formula. It was noted that, Florence Scott, former secretary to the AIEC general manager, had passed away. The legal affairs committee made a report and recommended establishing a legal integrity fund to be available to rural electric co-ops statewide to maintain the territorial integrity of the electric cooperatives. The IREC board

voted to contribute to the fund. A report was given on the membership status of the Action Committee for Rural Electrification, and an evaluation was done for the AIEC general manager. This concluded the report on the AIEC regular meeting.

Plans were made for some of the directors to attend NRECA Course 520.2 on "The Effective Board Meeting" to be held December 7-8, 1989. This course was designed to enhance skills and understand how to hold more efficient and effective board meetings. Emphasis on the two-day course will be on proper parliamentary procedure for fair, democratic and orderly participation in meetings.

Plans were also discussed for the upcoming annual meeting of the National Rural Electric Cooperative Association. The meeting is coming up in February 1990 and IREC hopes to be well represented.

There were no loss of time accidents to report.

Under other business, the next board meeting will be held Tuesday, January 2, 1990, at 1:30 p.m. Forty applications for membership were approved, and three memberships were refunded.

The board then went into executive session. Upon returning to the general session and there being no further business to come before the board, the meeting was adjourned.

Do you have an electric water heater?

If you do, you should be on the special water heater rate. To find out if you are, you can check your bill to see if you are receiving a credit for any kilowatt-hours used between 500 and 900. Each kwh used in this range will show a 5 cent credit. As an example, if your total bill was for 879 kwh, and you were on the water heater rate, you should see an \$18.95 (379 kwh x 5 cent) credit in the box marked "electric water heater savings." You can see that a savings of as much as \$20 per month could be realized by being on the water heater rate.

To get on this special rate, just fill out the coupon

below and return it to Illinois Rural Electric Co. One of our employees will come to your house to check the water heater and make sure that you start receiving this credit on your bill.

Should you need to replace your present water heater, keep in mind that IREC has 80-gallon electric water heaters available for purchase by members for only \$125 plus tax. This heater has low-wattage elements, a built-in lime fighter, insulation to R-20, meets all ASHRAE 90 standards and must be installed on IREC lines.

For more information, call 742-3128.

To all members who have an electric water heater

If you have turned in the coupon below before, you are on the electric water heater rate and a credit is showing on your electric bill and you don't have to turn in this one.

But, if you have an electric water heater and have not

turned in a coupon, then you are paying more for your kilowatt-hours to heat water and we URGE you to turn in this coupon.

The all-electric homes and offices are on the rate.

This can save you up to \$20.00 each month.

NAME _____

ADDRESS _____

TOWN _____

PHONE _____

Yes, I would like a new water heater, from IREC.

I would like for you to check my water heater and put me on the special rate.

I am the home owner.

Signed _____

IMPORTANT

If you have an electric water heater you must send in the COUPON to Illinois Rural Electric Co. so one of our employees can check the heater and see that you get on the water HEATER RATE

Clip and Mail: To: ILLINOIS RURAL ELECTRIC CO., 2-12 South Main St., Winchester, Illinois 62694, Attn: Steve Wisdom



High Line News

217-742-3128

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

Rural TV programming added, prices lowered

We have recently added Netlink to our list of available programming in the Rural TV package. Netlink consists of five channels, all telecast from Denver, Colorado. Included are: KWGN (an independent station); KRMA (PBS station); KUSA (ABC

affiliate); KMGH (CBS affiliate); and KCNC (NBC affiliate).

These five channels are available for \$5.95 per month. If combined with the basic package, you can get 23 channels for \$14.75 per month.

In addition, we are lowering the prices on HBO and Cinemax. They will be priced at \$7.95 each per month instead of \$8.95. Disney will remain at \$7.95 per month. The price for any two of these channels will be reduced to \$14.95 per month, and the price for all three will be reduced to \$20.95 per month.

These prices will be effective February 1, 1990. Keep in mind that we also sell equipment. We have decoders to add to your present system and we sell complete systems as well. Call Illinois Rural Electric Co. at (217)742-3128 for prices.

Satellite TV Programming for IREC Members with Decoders

Hook-up fee, \$15.00

Basic Package \$9.95 per month

CNN (24-hour, in-depth news, weather, sports and special features)

Headline News (Around-the-clock, constantly updated, half-hour newscasts)

ESPN (Around-the-clock sports coverage and sports-related programming, with fall emphasis on Sunday night NFL games)

FAM The Family Channel (Family-oriented programming, syndicated programming, movies, inspirational shows)

USA Network (Broadbased entertainment network with womens', childrens', youths', sports and variety programming)

Nickelodeon (Programming for children and adolescents. Evening programming switches to "Nick at Night" with favorite half-hour syndicated programming for the entire family)

Lifetime (Health and family programming with standard programs of special interest to women)

KTVT-Dallas (Independent station offering Texas Rangers baseball, movies, syndicated offerings)

WPIX-New York (Home of New York Yankees baseball, sports, movies, syndicated programming)

WGN-Chicago (Independent station offering movies, sports (Chicago Cubs), news and specials)

WTBS-Atlanta (Station featuring movies, sports (NBA basketball and the Atlanta Braves), original programming, syndicated shows and news)

The Weather Channel (Current regional, national and international weather information, 24 hours a day, with special programs for travelers, sport fans, pilots, and weather features)

Country Music Television (24 hours of country music video clips, seven days a week)

The Learning Channel (Programming built around the concept of life-long learning. Emphasis is on career growth, parenting, keeping abreast of the changing world, new skill development, and opportunities for continued informal and formal education)

The Nostalgia Channel (Movies from the early years of the motion picture industry through the 1950s)

The Nashville Network (Country music entertainment)

The Travel Channel (Emphasis on travel and travel promotions. Included in Rural TV for promotional value. Will not scramble.)

The Discovery Channel (Features cultural and scientific educational programming presented in documentary style)

Basic Plus (includes Basic and Netlink) \$14.75 per mo.
Netlink w/o Basic \$5.95 per mo.

Also Available:

HBO	\$7.95 per mo.
Cinemax	7.95 per mo.
Disney	7.95 per mo.
HBO and Cinemax	14.95 per mo.
HBO and Disney	14.95 per mo.
Cinemax and Disney	14.95 per mo.
HBO, Cinemax, and Disney	20.95 per mo.
PrimeTime 24	3.55 per mo.
Skyline Silver	3.00 per mo.
Superstation TBS	1.75 per mo.
Starion Premiere Cinema	9.95 per mo.
Stardust Theatre	5.50 per mo.
Arts & Entertainment w/Basic	.50 per mo.



Win a one-week trip to Washington, D.C.

Students representing Illinois Rural Electric Co. on the 1989 tour were, from left, Kevin N. Hannel of Jacksonville, Chris L. Ballinger of Pittsfield and Brenda S. Wohlers of Franklin. At the right is John Freitag, tour director for the Association of Illinois Electric Cooperatives.

The Illinois Rural Electric Co. board of directors has voted to participate in the Youth to Washington Tour again this year. As in the past, the winners will receive an all-expense-paid trip to Washington, D.C. Fill in the

coupon below and mail it in or contact IREC at (217)742-3128 if you know of a high school sophomore or junior who would be interested.

If you are interested in winning a trip to Washington, D.C., fill in this coupon and mail it to:
 Illinois Rural Electric Co.
 2-12 S. Main
 Winchester, IL 62694
 ATTN: Mark E. Martin

Name _____ Age _____

Address _____

Parents' name _____

Phone number _____

High School _____

Class Sophomore
 Junior

Who's minding the store?

You are, if you're a member of a rural electric cooperative.

As a consumer-member, you have a voice and vote in co-op matters. You can attend meetings, speak up about whatever's on your mind and vote for members of the co-op board.

The co-op way of running an electric utility is tried and true with a track record of over half a century. And your electric co-op is one of 1,000 located in 46 states across the country.



Local ownership, local control – two vital ingredients that spell success for your co-op. What better way to mind the store?

Board meeting report

The board of directors met at the cooperative's office in Winchester Monday, December 4, 1989, at 1:30 p.m. Eight directors were present, along with the general manager, the office manager, and director of member and public relations. Three directors and the cooperative's attorney were absent.

The minutes of the previous meeting were reviewed. There was one question concerning the Phase I archaeological report, which the manager answered. The minutes were then approved as mailed. The board then reviewed the financial report. Robert E. Gant, general manager, noted that sales for October were down while power costs were up. He then reviewed and explained the overages and underages on the expense side of the budget. After all questions were answered, the financial report was approved as presented.

The accounts paid report was then reviewed. The general manager noted some of the expenditures being made to purchase supplies for the new employee in the computer department and climbing tools for an apprentice lineman. He also noted that there were some unexpected expenses relative to the telephone system, and it was suggested that the manager look into obtaining a telephone repair service contract. After some discussion, the accounts paid report was approved.

The condition of cash and CFC report was then heard with the manager giving the balances in the various accounts and the latest interest rates at the National Rural Utilities Cooperative Finance Corporation.

The marketing report was then given. Mark Martin, director of member and public relations, gave the number of appliances sold by the Member Service Department in the months of October and November. He then reported that 32 subscribers were receiving the Rural TV programming package. In addition, the cooperative recently sold another complete satellite TV

system and continues to sell decoders to members who already have a dish and receiver. He further stated that, under the Illinois Department of Energy and Natural Resources Rural Home Energy Grant program, 59 applications have been sent out, 15 energy audits have been done, 10 applications have been sent in to ENR, and seven applications have been approved so far. He concluded his report by discussing some ideas for the 1990 Youth to Washington Tour. Gant then commented on some economic development activities within our service area. He also noted that efforts are still being made to obtain a franchise with the City of South Jacksonville.

Plans were then discussed for a board/manager retreat. The retreat will be a sort of educational seminar and the manager distributed a tentative program agenda. Final plans will be reviewed at the January board meeting.

The next agenda item was the repricing of a CFC long-term note. Four options were presented to the board. They unanimously chose the option that should lock the co-op into a rate that will be 1/4 to 1/2 percent lower than the rate we are currently paying on the note.

The chairman then asked the manager to report on the regular Soyland board meeting. The manager reported that the minutes were reviewed and approved with one minor change. A new director was seated from Coles-Moultrie Electric Cooperative. The financial report was given and approved, and the 1990 budget was reviewed and approved. The energy supply report was given. It was noted that the Clinton nuclear plant was 100 percent available in October with a capacity factor of 82.6 percent. The manager also stated that the Soyland board officially adopted the System GT trademark as part of its ground source heat pump program. The board also voted to purchase health insurance for Soyland employees from Blue Cross/Blue Shield. The policy committee will be meeting in the near future.

Board meetings will be held on the third Wednesday of each month instead of the second Wednesday of each month.

Under the next agenda item, the general manager handed out copies of Soyland's 1990 budget. There followed some discussion with the manager answering questions. No action was necessary on this item, but it did give the board an indication of the wholesale power costs that Soyland is predicting.

The legal report was given by the manager. He updated the board on the status of the FRIER II suit and the Soyland vs. Illinois Power suit, as well as a couple of territorial disputes.

The report of the Association of Illinois Electric Cooperatives regular board meeting was then given. The minutes and financial reports were approved. Ten shares of common stock were purchased with Federated Rural Electric Insurance Corporation. The NRECA report was given with mention made of the clean air act and the proposed dues formula. It was noted that, Florence Scott, former secretary to the AIEC general manager, had passed away. The legal affairs committee made a report and recommended establishing a legal integrity fund to be available to rural electric co-ops statewide to maintain the territorial integrity of the electric cooperatives. The IREC board

voted to contribute to the fund. A report was given on the membership status of the Action Committee for Rural Electrification, and an evaluation was done for the AIEC general manager. This concluded the report on the AIEC regular meeting.

Plans were made for some of the directors to attend NRECA Course 520.2 on "The Effective Board Meeting" to be held December 7-8, 1989. This course was designed to enhance skills and understand how to hold more efficient and effective board meetings. Emphasis on the two-day course will be on proper parliamentary procedure for fair, democratic and orderly participation in meetings.

Plans were also discussed for the upcoming annual meeting of the National Rural Electric Cooperative Association. The meeting is coming up in February 1990 and IREC hopes to be well represented.

There were no loss of time accidents to report.

Under other business, the next board meeting will be held Tuesday, January 2, 1990, at 1:30 p.m. Forty applications for membership were approved, and three memberships were refunded.

The board then went into executive session. Upon returning to the general session and there being no further business to come before the board, the meeting was adjourned.

Do you have an electric water heater?

If you do, you should be on the special water heater rate. To find out if you are, you can check your bill to see if you are receiving a credit for any kilowatt-hours used between 500 and 900. Each kwh used in this range will show a 5 cent credit. As an example, if your total bill was for 879 kwh, and you were on the water heater rate, you should see an \$18.95 (379 kwh x 5 cent) credit in the box marked "electric water heater savings." You can see that a savings of as much as \$20 per month could be realized by being on the water heater rate.

To get on this special rate, just fill out the coupon

below and return it to Illinois Rural Electric Co. One of our employees will come to your house to check the water heater and make sure that you start receiving this credit on your bill.

Should you need to replace your present water heater, keep in mind that IREC has 80-gallon electric water heaters available for purchase by members for only \$125 plus tax. This heater has low-wattage elements, a built-in lime fighter, insulation to R-20, meets all ASHRAE 90 standards and must be installed on IREC lines.

For more information, call 742-3128.

To all members who have an electric water heater

If you have turned in the coupon below before, you are on the electric water heater rate and a credit is showing on your electric bill and you don't have to turn in this one.

But, if you have an electric water heater and have not

turned in a coupon, then you are paying more for your kilowatt-hours to heat water and we URGE you to turn in this coupon.

The all-electric homes and offices are on the rate.

This can save you up to \$20.00 each month.

NAME _____

ADDRESS _____

TOWN _____

PHONE _____

Yes, I would like a new water heater, from IREC.

I would like for you to check my water heater and put me on the special rate.

I am the home owner.

Signed _____

IMPORTANT

If you have an electric water heater you must send in the COUPON to Illinois Rural Electric Co. so one of our employees can check the heater and see that you get on the water HEATER RATE

Clip and Mail: To: ILLINOIS RURAL ELECTRIC CO., 2-12 South Main St., Winchester, Illinois 62694, Attn: Steve Wisdom



High Line News

217-742-3128

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

Security light interest

There continues to be quite a bit of interest in Illinois Rural Electric Co.'s security light program.

These lights are priced at the basic cost of \$7.50 per month. This monthly rental charge may be slightly higher in some months due to variations in your electric cooperative's cost of power, which are shown on your bills as power cost adjustments. The basic monthly charge is \$7.50, but there are some months in which it is necessary to add a power cost adjustment based on the electricity used by these lights. It's a relatively small amount (generally less than 50 cents).

We have worked out the pricing on the security lights to provide members with the light at the lowest possible cost. Some utilities charge much more than the \$7.50, and IREC could have set the price somewhat higher and eliminated the power cost adjustment. However, we wanted to make the rental price as low as possible, based on our base cost of power.

Board meeting report

The board of directors met at the cooperative's office in Winchester Tuesday, January 2, 1990, at 1:30 p.m. All directors were present, along with the general manager, office manager, director of member and public relations, and cooperative attorney.

The minutes of the previous meeting were reviewed and approved as read. The board then reviewed the financial report for the month of November. Robert E. Gant, general manager, pointed out that a monthly balance sheet has been added to the financial statement. A section has also been added that outlines the status of the deferred revenue account for 1989. There followed some discussion on the deferred revenues. After those questions had been answered, Gant noted that revenues were slightly above budget as were power costs. Following a review of the rest of the revenues and expenses, the financial report was approved as mailed.

If you do not yet have a security light and are inconvenienced by darkness around your home, then perhaps you should consider renting a security light from Illinois Rural Electric Co.

These rental lights not only provide visibility around the farmstead, they also provide security for family members who may be home alone at night. For \$7.50 a month **plus any wholesale power cost adjustment**, IREC will provide a 175-watt mercury vapor light that will come on automatically at dusk and go off at dawn. In addition, IREC will perform any necessary routine maintenance at no extra charge. Also keep in mind that the electricity supplied to these rental lights does not go through your meter. The monthly rental fee covers the electricity usage of the light (excluding any wholesale power cost adjustment), the light itself, and the maintenance costs.

Call the IREC office at 742-3128 to see about getting a rental light installed at your home. It will provide your family with years of convenience and security.

**IREC annual meeting
Wednesday, July 11.
Mark your calendar**

The accounts paid report was then unanimously approved, following a short discussion. The chairman then asked the general manager to give the construction and maintenance report. Gant stated that 8,599,956 kilowatt-hours were purchased in November with a demand of 18,745.7 KW. Sales for November were 7,875,745 kilowatt-hours with a line loss of 8 1/2 percent. The average usage for the month was 857 kilowatt-hours per consumer. Soyland has indicated that loads would be up about 14 percent for the month of December.

The chairman then asked the manager to give the condition of cash report. Gant gave the balances in the local banks and the amount of CFC commercial paper. He then gave the interest rates at CFC. He noted that the standard fixed rate for long-term loans had gone

(Continued on page 16d)

High school sophomores and Win a free one-week trip to Was

Who is eligible?

High school sophomores
and juniors

Any high school sophomore or junior attending school within the Illinois Rural Electric Co. service area or living in a residence served by the cooperative may enter. Members of an immediate family of any board member or employee of a rural electric cooperative are not eligible.

The contest rules

Each student will be required to write an essay (in their own words) on "The Cooperative Way: Electrifying the Countryside" and submit it to Illinois Rural Electric Co., 2-12 S. Main St., Winchester, Illinois 62694, on or before March 16. Essays are to be typewritten on 8½ by 11-inch paper, one side only, double spaced and are not to exceed 1,000 words. Washington, D.C., trip winners will be required to attend Illinois Rural Electric Co.'s annual meeting and give a brief presentation about their Springfield and Washington trips. Resource material will be mailed to you upon receipt of the entry coupon, or may be picked up at Illinois Rural Electric Co.'s member service department in Winchester, or call (217)742-3128.

One student from each side of the Illinois River will be awarded an all-expense-paid, seven-day trip to Washington, D.C., June 15-22.



From left to right are Kevin Hannel of Jacksonville and Chris Ballinger of Pittsfield who were winners of the 1989 "Youth to Washington" tour, Brenda Wohlers of Franklin who participated as a Willie Wiredhand student and John Freitag, tour director for the Association of Illinois Electric Cooperatives.

In addition

Eighteen finalists (one from each high school within IREC's service area) will receive a free trip to the state capital Wednesday, April 18, in Springfield, which includes:

- Get-acquainted session at the Ramada Renaissance Hotel with other students from cooperatives throughout the state.
- Tour of Springfield's historic sites including Lincoln's Home, Lincoln's Tomb, the State Capitol, The Vietnam Memorial, and the Old State Capitol.
- Enjoy a dinner with Senators, Representatives and other elected officials.
- Chaperones and all arrangements for the day are to be taken care of by Illinois Rural Electric Co. Transportation will be provided from Illinois Rural Electric Co.'s office in Winchester. Use the coupon below to enter.

If you are interested in winning a trip to Washington, D.C., fill in this coupon and mail it to:

Illinois Rural Electric Co.
2-12 S. Main
Winchester, Illinois 62694
ATTN: Mark E. Martin

Name _____ Age _____

Address _____

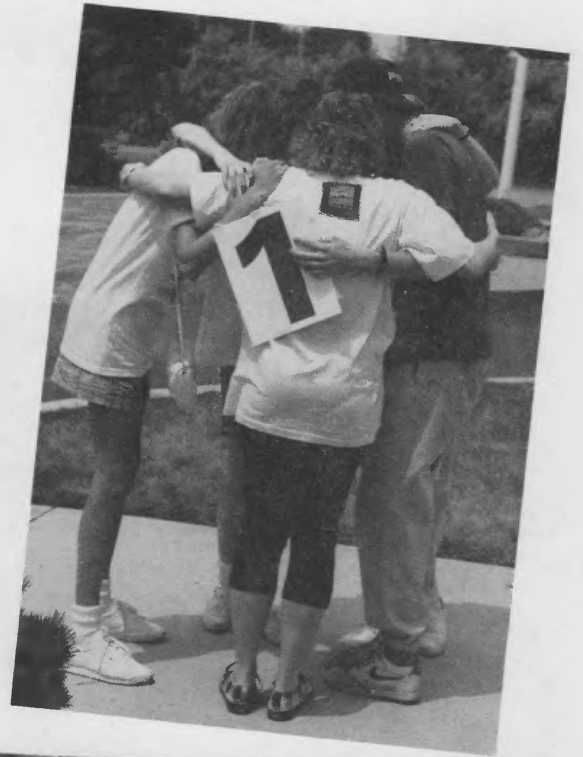
Parents' name _____

Phone Number _____

High School _____

Class Sophomore
 Junior

Seniors! Washington, D.C.



Capital experience

Eighteen students in high schools within the Illinois Rural Electric Co. service area will have the opportunity to win one-day tours to Springfield, and two of the 18 will win week-long, expenses-paid tours to Washington, D.C. in the cooperative's essay contest. The day in Springfield will include visits to historic and government sites. The Washington tour features visits to many of that city's attractions, as well as a side trip to the national battlefield at Gettysburg.



(Continued from page 16a)

down ¼ percent to 9½ percent. After all questions were answered, the report was approved as presented.

The next agenda item was the marketing report, which was given by Mark Martin. He reported on the number of appliances sold in November (7) and December (13). He then reviewed the Member Service Department report and answered any questions. He also updated the board on the ENR weatherization grant program. Only about 25 percent of the available funds have been approved for grants, so there is still quite a lot of money left that members could apply for. Martin also noted that HBO and Cinemax prices are being lowered in the Rural TV program package. The basic package price will remain the same and Netlink will be offered. Guidelines are being developed for the Youth to Washington essay contest. Gant then brought the board up to date on the status of a prison work camp in Greene County. IREC is working with the Greene County Economic Development Corporation to get the work camp located between Roodhouse and White Hall, and we hope to provide electric service to the camp.

The next item was the consideration of the 1990 operating budget. The finance committee had met prior to the board meeting to review the various budgets. Glen Pulliam, chairman of that committee, described the discussions of the committee and explained some of the assumptions made in arriving at the various revenue and expense figures. After all questions were asked and answered, the operating budget for 1990 was approved as presented.

The 1990 capital expenditures budget was then presented, explained, reviewed and approved. Similar action was taken for the 1990 Member Service Department budget, the marketing budget for 1990, and the 1990 REA energy conservation budget.

The board then considered several bids on transportation equipment. The transportation budget had been approved in October 1989 so bids could be let and the equipment could be put into service early in the 1990 year. After thorough review, the low bids from Oitker Ford in Barry were accepted for three new trucks.

The next agenda item was the consideration of delinquent accounts. These accounts are more than one year old. They have been turned over to a collection agency and have been determined to be uncollectable. The

board resolved to write off \$16,330.39 for a period of July 1988 through December 1988.

The chairman then reported on the regular meeting of the AIEC. The minutes of the previous meeting were approved, as was the financial report. Bob Ripplemeyer gave the NRECA report and Carl Dufner gave the engineering department report. Reports were also heard on proposed legislation to exempt capital credits from the escheat provision, litigation in Illinois, the safety accreditation program, and the rural home energy grant program. The next meeting was to be on January 18.

The chairman then asked the manager to report on the continuing education program. Gant stated that Course 531.1, "Directing Service Excellence," would be coming up in Springfield January 24 and said he would make arrangements for those directors wishing to attend.

Final plans were made for attending NRECA's annual meeting being held February 3-8 in Orlando, Florida. Voting delegates and alternates were selected for the NRECA meeting and the CFC meeting, which will be held in conjunction with NRECA's meeting.

A date of Wednesday, July 11, was set for the Illinois Rural Electric Co. annual meeting.

The legal report was given by the cooperative's attorney. Robert Bonjean said he is presently coordinating with another attorney concerning two cases in our area involving service area disputes. He is also working with this same attorney on a case in another area. The outcome of the case could affect future court decisions for similar cases in our area, should there be any.

There were no loss of time accidents to report.

Under other business, the deferred revenue plan was discussed. With one negative vote, the board voted to defer revenues in 1989 in excess of a 1.55 modified TIER. The board also voted to return capital credits in the amount of \$99,152.80 to members who received service in the years 1960, 1961 and 1963. Checks will be available at the annual meeting in July. Two memberships were refunded, and final plans were made for the manager/director retreat.

Fifty-two applications for membership were approved. There being no further business to come before the board, the meeting was adjourned.

Can We Talk?

You bet! You might wonder why a rural electric system "talks." It's because we're committed to communicating with our consumer-owners, our

community leaders and our business associates. It's the cooperative way of finding out what's on people's minds so that we can continue to do the best job possible.

Communication is a two-way street. We want to hear from you. So just pick up the phone and call us or stop by for a chat. We're here to serve. Let's talk!



217-742-3128

High Line News

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

Let us hear from you

We often hear from members when a bill seems too high, the power is off, or some other type of problem exists. This is good because we are here to serve our members and if they are having a problem with their service, we want to know about it so we can get it corrected.

We also occasionally hear from members as a result of the good service we provide: The serviceman was there within 30 minutes, weatherization assistance really helped, received helpful, and courteous service when I called in.

This is good too because it lets us know we are doing our jobs well, and everyone appreciates a pat on the back.

Regardless of whether you have a complaint or a compliment, we want to hear from you. We want to continue to do the things we are doing right, while at the same time, we want to work on areas of our service that may need improvement.

Keep in mind that we supply electricity to around 9,500 meters over a five-county area. For this reason, we operate under a set of guidelines that must apply equally to all members. Also keep in mind that we are here to serve you, so you need to tell us if we are doing a good job.

There are several ways you can go about letting us know what kind of a job we are doing. If you know the board director in your area, you can talk with him. He is one of the people whom you have elected to help set policy concerning how the cooperative is run. You can also call the cooperative's main office in Winchester. Simply explain your concern to the switchboard operator, and she will connect you with the person who can help you. One other avenue you have for communication is to write a letter. This remains one of the least expensive and most effective ways to express your thoughts.

Once again, we are here to serve you, but you have a responsibility to let us know how we can best do that. Let us hear from you.

Don't forget IREC annual meeting

Wednesday, July 11

Scott County 4-H Fairgrounds — Winchester

Illinois Rural Electric Co.

Mailing Address:

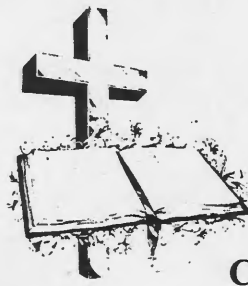
 2-12 South Main
 Winchester, Illinois 62694

Ph: (217) 742-3128
Main Office Hours:

7:30 a.m. to 4:30 p.m.

Closed all day Saturday, Sunday and holidays

Holidays Observed:

 New Year's Day, Good Friday, Memorial Day,
 Independence Day, Labor Day, Veteran's Day,
 Thanksgiving and Christmas.


Closed Good Friday

The offices of Illinois Rural Electric Co. will be closed on Friday, April 13, in observance of Good Friday.

Unclaimed property legislation

Area legislators among large number of sponsors

Members of Illinois electric and telephone cooperatives will benefit from a bill being co-sponsored in the Illinois General Assembly by Rep. Gary Hannig (D-98, Benld), Rep. Tom Ryder (R-97, Jerseyville) and Rep. Arthur R. Tenhouse (R-96, Liberty). The bill, HB 2936, will allow electric and telephone cooperatives to preserve invested capital for their members and reduce paperwork accounting for cooperative capital credits. The bill was introduced by Rep. Larry Woolard (D-117, Carterville) and Rep. Todd Sieben (R-73, Geneseo). It was co-sponsored by approximately 30 other members of the legislature representing electric and telephone cooperative service areas.

Electric and telephone cooperatives are not-for-profit corporations, owned and controlled by the members they serve, Robert E. Gant, manager, Illinois Rural Electric Co., Winchester, explained. "While they do not earn profits as such, it is customary to earn operating margins which are needed to repay debt and invest in their physical plant," Gant said. Any excess of income over expense earned by an electric or telephone cooperative is credited to the individual accounts of each member, and is returned to the members as soon as the cooperative's financial condition permits, Gant explained. Most cooperatives in Illinois are working to return capital credits to their members on a 20-year rotation basis.

HB 2936 will solve a problem for electric and telephone cooperatives that is created when some of the older members leave the cooperative service territory. Cooperatives attempt to maintain addresses of former members in the belief that they are entitled to the money when capital credits are retired, but occasionally members cannot be located. Unclaimed capital credits are now turned over to the state's Department of Financial Institutions under provisions of the Illinois

Uniform Disposition of Unclaimed Property Act. The bill co-sponsored by Reps. Hannig, Ryder and Tenhouse would change that practice and allow the cooperatives to retain the funds for the benefit of all members.

Under present law the state acts as a "custodian" of abandoned property until the owners are located. "We believe cooperatives, if permitted to perform this custodial function, could do the job more effectively," Gant said. "Cooperatives have been established in local rural communities for over half a century and are well known throughout their service areas. Former members are more likely to contact the cooperative rather than the state when inquiring about capital credits."

If HB 2936 is approved by the Illinois General Assembly and signed into law, Illinois will join a growing number of states across the nation approving legislation to exempt the capital credits of electric and telephone cooperatives from state unclaimed property acts.

Gant said there would be little financial impact on the State of Illinois from the passage of the bill. "In the past five years, about \$30,000 per year has been delivered to the State of Illinois from all electric and telephone cooperatives," Gant explained. "The average per member was \$12.78. This legislation will increase the opportunity for cooperatives to deliver to former members the money that is due them and will reduce the burden of unnecessary paperwork on the backs of electric and telephone cooperatives."

The bill to exempt electric and telephone cooperative capital credits from the Unclaimed Property Act is strongly supported by Illinois Rural Electric Co., the Association of Illinois Electric Cooperatives and the 33 other Illinois electric and telephone cooperatives.

Confusion about insurance

It has come to our attention that members of Illinois Rural Electric Co. have received mail recently about insurance. There is some confusion about IREC and the insurance company. The name of the insurance company is Reserve National Insurance Company. IREC is not affiliated with the company and does not endorse its policies.

The mail, sent simply to "Postal Patron Local," has a return address bearing the words: "A National Association of Rural Co-operative Members." The group has no known affiliation with any rural electric cooperative.

If you receive any mail about insurance or anything else, and you are not sure of its legitimacy, double check. If a salesman suggests he represents a firm affiliated with rural electrification, ask questions and get written proof of any affiliation.

Your electric cooperative's good will has been built on 50 years of trust. Don't let someone trade on that good will and trust to sell you insurance, or anything else.

If Illinois Rural Electric Co. can be of any assistance in answering any questions you may have, please feel free to call 742-3128.

Board meeting report

The board of directors met at the cooperative's office in Winchester on Wednesday, February 14, 1990, at 1:30 p.m. Ten directors were present, along with the general manager, office manager, director of member and public relations and the cooperative's attorney. One director was absent.

The minutes of the regular board meeting held on January 2, 1990, were considered and, after some discussion, were approved as mailed with the notice of the meeting.

The chairman stated that the director of member and public relations needed to leave early and asked that agenda item 6 be moved up the agenda. Mark Martin then gave the marketing and economic development report. He gave the number of appliances sold in December and January and reviewed the Member Service Department report. Martin then went on to update the board on the Rural Home Energy Grant program, stating that about half of the available funding has been allocated. He also reported on the Youth to Washington program and the number of students interested in the program. Martin then reported on advertising being done, the satellite TV program, and touched on some economic development efforts in our area. The general manager then reported on the Greene County Economic Development group's efforts to obtain a prison work camp. Also discussed were Greene County's water supply problems and the manager is continuing to work with groups in Greene County concerning this area.

The board then reviewed the financial report for the month of December. The general manager compared the actual figures to the budgeted figures and commented on any overages or underages. After some discussion concerning line loss, the financial report was approved as mailed with the notice of the meeting. After perusal of the accounts paid report, it was unanimously approved.

The chairman then asked the manager to give the construction and maintenance report. Gant stated that the coop. purchased 11,107,007 kilowatt-hours in December with a substation demand of 23,712.4 KW. Sales for that month were 9,961,943 kilowatt-hours. With 9,629 consumers being served, the average usage was 1,035 kilowatt-hours.

The condition of cash report was then given. The general manager gave the balances in the local banks and the amount of CFC commercial paper. He also gave the current interest rates at CFC. After all questions were answered, the condition of cash report was approved.

The next agenda item was the consideration of new loan documents for a loan application to REA and CFC. The manager explained that the loan application that had been submitted last September had been rejected. Mr. Gant explained the reasons given by REA for rejecting the loan application and said that it appeared

that the 1989-1990 work plan would have to be redone. Due to the amount of work involved in preparing another loan application, it would probably be September of 1990 before it would be resubmitted.

The next item of business was the consideration of the policies concerning membership and withdrawal of membership and the attorney was asked to report. Bonjean stated that as he worked on cases concerning the cooperative, he encountered these policies and felt they should be reviewed, and perhaps revised, by the board. The board then took a look at Policy #302 concerning membership in the cooperative. After review the board approved the policy as it was, with a slight wording change. The board then considered Policy No. 312 concerning withdrawal of membership from the cooperative. The attorney distributed copies of Policy #312 with some proposed changes for consideration by the board. Mr. Bonjean explained the proposed changes after which there was a considerable amount of discussion. The board then approved a revised version of Policy #312 that prescribed the uniform terms and conditions for withdrawal by a member.

The chairman then stated he wished to go to item 13 on the agenda, since one of the directors had another meeting to attend. He further stated that the executive committee had met on January 15 to review performance appraisal forms and the development plan for the general manager. The committee had selected various parts from each performance appraisal form they reviewed and copies were distributed to each director. The directors were then asked to complete the manager appraisal form and return it to the board president prior to March 5, 1990. The committee would meet again before the March board meeting to review the appraisals.

The next agenda item was the general manager's annual certification of compliance with CFC loan and security documents. The manager reviewed the annual certification items with the board, after which the board passed a resolution instructing the manager to report to CFC that Illinois Rural Electric Co. had complied with each of the items for 1989.

The chairman then asked the manager to report on the regular Soyland board meeting. Minutes of the November meeting were approved and a report was given of an auto accident involving the general manager of the Statewide Association. The chairman of the policy committee gave a report and Roger Herren was seated as alternate director from Adams Electrical Coop. Jim Greenwood gave a report on the Clinton power plant and the Pearl power plant. A request was heard for a project to improve reliability of service to Illinois Rural and Adams Electrical transmission service. After hearing a report on the activities of the various corridor councils, a date of March 22, 1990, was set for Soyland's Annual Meeting.

The chairman then handed out a report prepared

by Bob Patton of the AIEC concerning the recently held board/management retreat. The board will review the report and discuss the retreat more at a later meeting. The directors felt it was a good endeavor and felt a letter of appreciation should be sent to Mr. Patton for his help with the program.

The chairman then reported on the regular meeting of AIEC. A report was given on the status of the general manager, Tom Moore, after his auto accident. The minutes of the previous meeting were approved and the financial report was given. Robert Rippelmeyer gave the NRECA report and told what to expect at the annual meeting. Carl Dufner reported on some marketing studies being done by AIEC. Earl Struck reported on the capital credits legislation that has been introduced and Dave Adams reported on other legislation affecting rural electric cooperatives. This concluded the report of the AIEC board meeting.

The next item of business was to hear comments on

the NRECA annual meeting. The board members and general manager discussed the addresses given by the keynote speakers and the proposed budget cuts for REA. Other items discussed included a guaranteed loan program vs. a direct loan program and the effects of the proposed clean air legislation. Overall, it was felt that the NRECA annual meeting was a good one.

A date of March 1, 1990, was set for the annual meeting committee to meet and discuss plans for the July 11, 1990 annual meeting.

There was one loss-of-time accident to report.

Under other business, one membership fee was refunded. The marketing committee will meet on March 12, 1990. One director reported on NRECA Course 531.2 that he had attended. 35 applications for membership were approved.

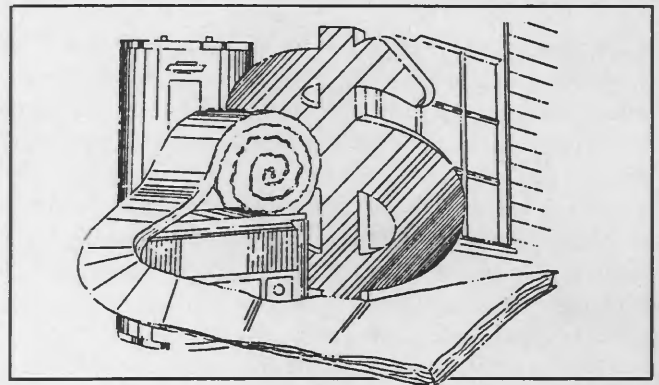
There being no further business to come before the board, the meeting was adjourned.

Money still available for weatherization

We are nearing the end of the third and final year of the Rural Home Energy Grant Program. Through this article, we want our low- and moderate-income members to know that there is still money available to help fund weatherization projects such as insulation, replacement windows, and caulking and weatherstripping.

This program is being administered by the Illinois Department of Energy and Natural Resources (ENR), and the money comes from the Exxon Oil Overcharge Fund. Illinois Rural Electric Co.'s part in the program is to conduct energy audits as needed and to assist members in getting the application materials sent in to ENR. During the first two years of the program, we were able to assist 146 members with funding for weatherization projects amounting to \$178,789. So far this year we have allocated about half of the \$72,493 available to us. In other words, we have about \$35,000 still available in, this, the final year of the program.

What, then, are the qualifications? Applicants should be members of Illinois Rural Electric Co. and living in the residence where the weatherization work is to be done. They must also meet certain income and family size guidelines which we are reprinting below. Keep in mind that these are projected income figures. For



example, if a family of four expects to have a total projected gross family income for 1990 of \$15,000, they would qualify for a 100 percent subsidy of up to \$1,500. If that same family projected an income of \$22,000, they would be eligible for a 50 percent subsidy of up to \$1,000 (i.e. \$2,000 worth of qualifying weatherization work could be done and 1/2 of it would be subsidized).

If you are interested in this program and think you might qualify, you are encouraged to call IREC at (217) 742-3128. We can further explain the program and send you the application materials. Applications are being taken on a first-come, first-served basis.

Income guidelines for Illinois Rural Electric Co.

FAMILY SIZE:	1	2	3	4	5	6	7	8
TOTAL FAMILY INCOME:	\$13,766	\$15,740	\$17,693	\$19,667	\$20,895	\$22,124	\$23,363	\$24,602

100% Subsidy up to \$1,500

If the applicant's family income is less than the figure listed above, he/she is less than 80% of the median income for this service area. Therefore, the family is eligible for a grant up to \$1,500 for energy conservation measures in their home. The applicant will not be required to provide any matching funds.

FAMILY SIZE:	1	2	3	4	5	6	7	8
	\$13,766-	\$15,740-	\$17,693-	\$19,667-	\$20,895-	\$22,124-	\$23,363-	\$24,602-
	20,648	23,609	26,539	29,500	31,343	33,185	35,044	36,902

50% Subsidy up to \$1,000

If the applicant's family income is between the two figures listed above, he/she is eligible for a grant of 50% of the cost of eligible conservation measures up to a total of \$1,000.



217-742-3128

High Line News

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

It's your business

The American Heritage Dictionary defines the noun form of cooperative as "an enterprise that is owned jointly by those who use its facilities or services." Being a cooperative form of business, the definition fits precisely for Illinois Rural Electric Co.

By the same definition, you, as a member and user of IREC's services, are one of the joint owners of the business.

In case you are a new owner, here are some facts about your business. Your cooperative is governed by an eleven-person board of directors. The directors are charged with setting policies and making other important decisions that help provide direction and guide

the business. They are also responsible for hiring a person to manage the affairs of the cooperative. To help him do this, there are 54 other local area employees who have been hired to carry out the day-to-day activities necessary to efficiently operate the business.

Illinois Rural Electric Co. maintains more than 2,800 miles of line, providing electrical service to some 9,600 meters in parts of 10 counties. It has an annual payroll of over \$1.5 million and total assets of over \$19 million. As you can see, you own a share in a pretty-good-sized business.

So as a part owner of a rural electric distribution cooperative, where are you going to go for all of your electrical needs? It seems to make good sense that you would look to your own business to supply those needs. Your cooperative can provide farm and home wiring services, sizing assistance for your heating and cooling needs, wire size recommendations, appliances for your home, security lighting, and all of the electricity needed to power these devices.

In sum, remember that, as a member of Illinois Rural Electric Co., you are one of the joint owners of the business. So call your business and let us serve your electrical needs.

Board meeting report

The board of directors met at the cooperative's office in Winchester Monday, March 5, 1990, at 1:30 p.m. Ten directors were present, along with the general manager, the office manager, the director of member and public relations and the cooperative's attorney. One director was absent.

The minutes of the previous meeting were reviewed and approved as mailed with the notice of the meeting. The board then reviewed the financial report for the month of January. Robert E. Gant, general manager, made a few brief comments about the report. Gant also

noted that he had distributed a written report to each director. This type of report would be used in lieu of several oral reports in an effort to give the directors information in a way that they could better review it. The board then discussed the written report and decided that they would like to see this type of report at future meetings. There followed a question concerning the delinquent accounts. After the question was answered, the financial report was approved as presented.

(Continued on page 14d)

Don't forget IREC annual meeting

Wednesday, July 11

Scott County 4-H Fairgrounds — Winchester

We have satellite TV decoders

The Member Service Department has recently received a shipment of VideoCipher II 2100E decoders for use with our members' satellite TV systems. If your system is presently not descrambler-equipped, adding this decoder will allow you to subscribe to the various programming packages that are available. With more and more favorite channels being scrambled, these decoders are becoming much-desired items. And, at a price of only \$385 plus tax, we feel these 11 units are going to sell quickly. The price of the next shipment will probably go up.

Once you have installed the decoder, you will be able to subscribe to the Rural TV programming package that is offered by Illinois Rural Electric Co. The basic package consists of 18 channels for just \$9.95 per

month. See the advertisement below for available programming and pricing.

According to recent survey information, about 10 percent of our membership currently owns a satellite dish for TV reception. In addition, 33 percent indicated they would be interested in subscribing to TV services similar to the cable services available in the urban areas. Because of the interest, IREC also has satellite TV systems available for sale to our members, and financing is available to those who qualify.

So whether you are interested in the Rural TV programming, a VideoCipher II decoder, or a complete satellite TV system, contact the Member Service Department to get your questions answered.

Satellite TV Programming for IREC Members with Decoders

Hook-up fee, \$15.00

Basic Package \$9.95 per month

CNN (24-hour, in-depth news, weather, sports and special features)

Headline News (Around-the-clock, constantly updated, half-hour newscasts)

ESPN (Around-the-clock sports coverage and sports-related programming, with fall emphasis on Sunday night NFL games)

FAM The Family Channel (Family-oriented programming, syndicated programming, movies, inspirational shows)

USA Network (Broadbased entertainment network with womens', childrens', youths', sports and variety programming)

Nickelodeon (Programming for children and adolescents. Evening programming switches to "Nick at Night" with favorite half-hour syndicated programming for the entire family)

Lifetime (Health and family programming with standard programs of special interest to women)

KTVT-Dallas (Independent station offering Texas Rangers baseball, movies, syndicated offerings)

WPIX-New York (Home of New York Yankees baseball, sports, movies, syndicated programming)

WGN-Chicago (Independent station offering movies, sports (Chicago Cubs), news and specials)

WTBS-Atlanta (Station featuring movies, sports (NBA basketball and the Atlanta Braves), original programming, syndicated shows and news)

The Weather Channel (Current regional, national and international weather information, 24 hours a day, with special programs for travelers, sport fans, pilots, and weather features)

Country Music Television (24 hours of country music video clips, seven days a week)

The Learning Channel (Programming built around the concept of life-long learning. Emphasis is on career growth, parenting, keeping abreast of the changing world, new skill development, and opportunities for continued informal and formal education)

The Nostalgia Channel (Movies from the early years of the motion picture industry through the 1950s)

The Nashville Network (Country music entertainment)

The Travel Channel (Emphasis on travel and travel promotions. Included in Rural TV for promotional value. Will not scramble.)

The Discovery Channel (Features cultural and scientific educational programming presented in documentary style)

Basic Plus (includes Basic and Netlink) \$14.75 per mo.
Netlink w/o Basic \$5.95 per mo.

Also Available:

HBO	\$7.95 per mo.
Cinemax	7.95 per mo.
Disney	7.95 per mo.
HBO and Cinemax	14.95 per mo.
HBO and Disney	14.95 per mo.
Cinemax and Disney	14.95 per mo.
HBO, Cinemax, and Disney	20.95 per mo.
PrimeTime 24	3.55 per mo.
Skyline Silver	3.00 per mo.
Superstation TBS	1.75 per mo.
Starion Premiere Cinema	9.95 per mo.
Stardust Theatre	5.50 per mo.
Arts & Entertainment w/Basic	.50 per mo.

Spring Into Summer With A Safety Check.

No matter how you start the spring using power tools and cleaning equipment, it's important to check your electrical system to a ground fault interrupter-protected skyward to make sure there is plenty of room for flying or plan to build a tree house, call us if you have any questions on how to

Services offered by Illinois Rural Electric Co.'s Member Service Department

1. Various types of electric heat installations.
2. Complete home and farmstead wiring.
3. Home cellulose insulation, if member wants to do his own work he can pick up the insulation at a good price and rent the machine for \$5 per day to do the job.
4. Complete line of Hotpoint and Maytag appliances and Fedders air conditioners.
5. Energy Saver Plus electric water heaters.
6. Satellite TV programming and equipment sales.
7. Portable electric space heaters.
8. Complete electric installations for grain drying and grain and feed handling equipment.
9. Repairs on all major appliances.
10. Sale of small appliances.
11. Installation of underground services.
12. Repair of inoperative equipment and wiring.
13. Over-the-counter sales of wiring equipment to Illinois Rural Electric Co. members.
14. Work with member or contractor on sizing electric heating and central air conditioning equipment.
15. Recommend proper insulation and ventilation.
16. Special sale on all major appliances at our Annual Meeting.
17. All one- or two-man service calls in our service area include 30 minutes of work, "no mileage charge."
18. Our headquarters are in Winchester but our service charges are the same for all of our members regardless of where they live in our service area.
19. A policy adopted by the board of directors and manager of IREC allows for the extension of credit to co-op members who live on IREC's lines and who meet IREC's credit standards. The merchandise purchased on credit must go on the co-op lines and a schedule of payments arranged with the Member Service Department.

Service is our business



Fedders will send you a \$100 United States Savings Bond when you buy this high-efficiency Fedders portable "Pick-up" Room Air Conditioner.

Simply fill in the coupon, and mail to us with the model number/serial number label from the carton and a copy of your sales slip.

Good only on units listed below, purchased between April 1 and April 30, 1990.

A1G05F2A • A2G05F2A • A1G06F2A

FEDDERS

Illinois Rural Electric Co.

Winchester

(217) 742-3128

er season, the first thing to complete is a safety check. If you're outdoors, make sure cords are the three-wire kind and are connected. Be careful working with your antennas for TV and CB radios. Look for clearance to avoid contact with power wires. And if the kids go kite-flying, be careful to make sure there are no power lines nearby. Contact us for more information on how to spring into summer as safely as possible.

**Spring cleaning.
Outdoor repair work.
Summer fun.**

(Continued from page 14a)

The manager's written report to the board included kilowatt-hour purchases and sales, the construction and maintenance report, an economic development report, and a report on the February ice storm. IREC purchased 9,152,398 kilowatt-hours in January while sales for the same month were 8,335,747 kilowatt-hours for a line loss of 9 percent. Average usage was 869 kilowatt-hours with 9,591 consumers being served. We constructed 4,430 feet of primary line and 383 feet of service line to serve four new consumers in January. Ten idle services were retired and eight security lights were installed. The cooperative now has 2,749 security lights installed on a rental basis.

Under the economic development heading, the manager reported that he had attended a Two Rivers Resource Conservation and Development planning meeting where they discussed economic growth and community development in western Illinois. He is still working with Joe Somerset of Soyland Power Cooperative to develop a franchise agreement with the village of South Jacksonville. He also met with the Greene County Economic Development Committee relative to the proposed prison work camp near Roodhouse. There is a possibility of obtaining loan funds from REA to help with the development costs of this project.

The written report also touched on some of the damages resulting from the Valentine's Day ice storm. Our area was not hit as severely as other parts of the state, but it took until Friday, February 16, to get everyone back in service. We then sent crews and equipment to Eastern Illini Electric Cooperative to help with their cleanup efforts.

The accounts paid report was then reviewed. There was a question concerning a payment made for an archaeological survey. It was explained that the survey was required as part of a loan application to REA. The accounts paid report was then approved.

The next agenda item was the marketing and economic development report. Mark Martin, director of member and public relations, reported on the number of appliances sold by the Member Service Department during the months of January and February. He also reviewed the Member Service Department report for the board. He then updated the board on the ENR weatherization grant program, the Youth to Washington program, and the advertising program. It was noted that the director of member and public relations could prepare a written report for the board, as the general manager had done. This will be done beginning with the next board meeting.

The next item was consideration of an economic development rate for new or expanding businesses. Using the economic development rate figures given to us by Soyland, we are able to tailor a rate for a particular large power user. The particular rate discussed at this meeting considered projected usage figures for the proposed prison work camp in Greene County. The manager handed out a proposed economic develop-

ment rate schedule for the prison camp based on his projected usage figures. There followed discussion and explanation of the proposed rate schedule. After all questions were answered, the rate schedule was adopted as presented. The board also supported the cooperative's involvement in the area of economic development.

Items 6 and 7 were moved to the end of the agenda.

The chairman then gave a report of the AIEC board meeting. The IEC emergency work plan was put into action during the recent ice storm through the state. Michael T. Henry has replaced Steve Ring as comptroller at AIEC. 12,714 people registered at the NRECA annual meeting at which, among other business, 79 resolutions were passed. Carl Dufner reported on some studies he has been doing for different cooperatives, and Bob Patton updated the board on the ENR grant program. A report was heard on the pending unclaimed capital credits legislation and on various court cases throughout the state. A report was heard on the Youth Tour program and mention was made of the upcoming legislative conference in Washington, D.C.

Francis Toppmeyer, chairman of the member relation and member meeting committee, reported on the committee's recent meeting. The group had met to discuss plans for the annual meeting on July 11, 1990. After hearing Toppmeyers report, the board voted to accept the committee's recommendations concerning the annual meeting. Members can look for a format similar to that for the 1989 annual meeting.

The board then appointed a nominating committee for 1990. The purpose of the committee will be to nominate persons to run for three director positions. Those whose terms expire this year are Glen Pulliam of New Canton, Merton Pond of Bluffs, and Alan Heaton of Murrayville.

The general manager then gave a report on the regular meeting of the Soyland board. The minutes were approved and the financial report was given. During January, the Clinton plant was 100 percent available and ran at 95.9 percent capacity. The Pearl Plant was also running well. Soyland's annual meeting will be on March 22, 1990.

There were no accidents to report. Plans were made to attend the legislative conference in Washington, D.C. Two delegates and an alternate were nominated to serve on the Soyland board representing IREC. After much discussion, the board instructed the manager to proceed with a loan application to REA for funds to develop the Greene County prison work camp site. R.C. Lacy, chief engineer, plans to retire effective June 1, 1990. The board approved 20 applications for membership.

The board went into executive session to discuss a personnel matter and a policy matter. Upon returning to the regular session, and there being no further business to come before the board, the meeting was adjourned.



High Line News

217-742-3128

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

Capital credits will be distributed again

Illinois Rural Electric Co. belongs to you, the members. When you paid your membership fee, you became a part owner of the business. One way your ownership is reflected is through capital credits. What are capital credits? Well, one way to define them is to say it's your share of what's left over after the cooperative pays all of its expenses.

Each month you pay a bill for the electricity you have used. Your cooperative, in turn, uses that money to pay the bills it incurs in bringing that electricity to you. Any funds that are left over are called margins. These margins help provide equity for the cooperative and for you, the member. These funds are what we call capital credits.

Each year, these capital credits are allocated to the members who have used the cooperative's services. While these capital credits are allocated each year, they may not be distributed each year. The cooperative may

choose to retain these funds for two reasons.

The cooperative may keep the funds to help build the financial stability of the business and to allow for emergencies such as might occur from a storm. If the cooperative had a reserve for these emergency situations, it would mean we would have to borrow less should the situation arise. This, in turn, helps to keep the business financially sound.

The other reason that capital credits might be retained is to retire debts and build equity in the cooperative. In order to build new services and to maintain the existing ones, Illinois Rural Electric Co. must borrow money from REA. As the cooperative realizes margins from the sale of electricity to its members, we can use that money to repay our debt to REA.

If the business is financially sound and the debt service payments are being made, then accumulated capital credits may be returned to the members. That is the case this year as it was last year. Therefore, IREC will be distributing capital credits back to the members. If you were a member and received electric service during the years 1960, 1961 or 1963, then you may have some money coming to you. The amount due you would be dependent on the amount of electricity you purchased during these three years.

You will receive a letter from IREC if any capital credits will be refunded to you. Should you receive one of these letters, you are encouraged to respond to the Winchester office at (217) 742-3128.

Illinois Rural Electric Co. Mission Statement

We want to provide, market and maintain good electric services and other services that meet the needs and expectations of all members and that enhance the welfare and economic development of the cooperative's service area at the lowest rates that will assure the financial soundness of the cooperative.

ILLINOIS RURAL ELECTRIC CO.

MAILING ADDRESS:
2-12 South Main
Winchester, Illinois 62694
Ph: (217) 742-3128

MAIN OFFICE HOURS:
Closed all day Saturday, Sunday and
Holidays.

HOLIDAYS OBSERVED:
New Year's Day, Good Friday, Memorial Day,
July Fourth, Labor Day, Veteran's Day,
Thanksgiving and Christmas.

Board meeting report

The board of directors met at the cooperative's office in Winchester on Monday, April 2, 1990, at 1:30 p.m. All directors were present along with the general manager, the office manager, the director of member and public relations, and the cooperative's attorney.

The minutes of the previous meeting were reviewed. Two corrections were made after which the minutes were then approved.

The board considered the financial report for the month of February. The general manager noted that the Statement of Operations portion of REA Form 7 had been included with the report. He explained the figures and then distributed the balance sheet portion of REA Form 7. He also reviewed the condition of cash and the cash flow study with the board. After all questions were answered, the financial report was approved.

The chairman then asked the manager for any comments on his written manager's report. Gant updated the board on a pole-moving matter and the manager's report was accepted. Other items covered in the manager's report included such topics as: kilowatt-hour purchases for February of 8,009,297 kwh and sales for the same month of 7,288,460 kwh; construction and maintenance report; economic development report which included information on the Greene County prison work camp; and a power supply report.

The board then reviewed the accounts paid report. After two questions were answered (one concerning a check for invested capital tax and one concerning a check for PCB testing), the accounts paid report was approved.

The next agenda item was the load-building report, and the chairman asked the director of member and public relations to comment on his written report.

Martin commented on the ENR weatherization program, the Youth Tour program, and some economic development activities within the service area.

The board then gave consideration to a SelectRE Pension plan adoption agreement. The manager explained that with the change of the 1986 Tax Reform Act, several changes were needed in the employees' 401(k) defined contribution plan. The board heard the National Rural Electric Cooperatives Association's recommendations and, after some discussion, agreed to adopt the plan with NRECA's suggested changes.

A motion was made, seconded and approved to go into executive session to discuss the renewal of the general manager's employment contract. Upon returning to the regular session of the meeting, the board unanimously approved the contractual agreement that was presented between Illinois Rural Electric Co. and Robert E. Gant.

Next on the agenda was the discussion of an economic development loan from REA. The purpose of the no-interest loan is to assist the Greene County Economic Development Committee in purchasing and improving a parcel of land where the prison work camp would be located. The board felt that more details needed to be worked out with the Greene County Committee, but IREC will make application to REA for this economic development loan.

The chairman of the load building and sales promotion committee, Alan Heaton, then gave a report on a recent meeting of his committee. He stated that the group had met on March 12, 1990, to discuss the formulation of a marketing plan for Illinois Rural Electric Co. Their first order of business was to adopt a new mission statement, which was an abbreviated version

**DEPENDABLE
JETCLEAN™
DISHWASHERS**



MAYTAG

- Nobody gets your dishes cleaner than Maytag.
- Nobody else builds dishwashers like Maytag.

ENJOY GREAT COOKING!
LARGE CAPACITY
AT A GREAT LOW PRICE!



HOTPOINT

**FULL-SIZE
1.4 CU. FT.
CAPACITY!
COMPARE!**

**COOKBOOK AND
GUIDE INCLUDED
Model RE1410**

- COOKS FAST BY TIME WITH THE 60 MINUTE TIMER
- COOKS FAST BY TEMPERATURE
- VARIABLE POWER LEVELS

LARGE CAPACITY

20.7 CU. FT.
REFRIGERATOR WITH HUGE
6.31 CU. FT. FREEZER & TEXTURED DOORS!



HOTPOINT

**ADJUSTABLE
SPLIT-LEVEL
SHELVES**

**Model
CTX21EK**

- DEEP DOOR SHELVES HOLD 9 PACKS & 2 LITER BOTTLES
- EQUIPPED FOR OPTIONAL AUTOMATIC ICE MAKER
- Textured Doors Show No Fingerprints
- SEALED & FRESH FROM A SERVICE KEYS

Complete Line of Hotpoint & Maytag Appliances

of the previously adopted mission statement. The committee then agreed upon a goal of 2 percent load growth in 1990 for the cooperative. Other topics of discussion included, advertising, communications with members, member surveys, and an 800 telephone number. The board adopted the committee's recommended goal of 2 percent load growth. The committee will meet again in June.

The chairman then asked the manager to report on the regular Soyland board meeting. Minutes of the previous meeting were approved and the president's report was given. The financial report was given which showed revenues slightly below budget, but expenses were also below budget. The Clinton plant was shut down some in February for repairs and refueling. The Pearl plant will be running quite a bit this year. Soyland's manager reported on some legal matters as well as some recent area meetings that had been held.

Gant then reported on Soyland's annual meeting. Five IREC directors attended the meeting and all felt that this year's meeting was better than last. It was noted that IREC general manager Robert E. Gant was elected to serve as secretary-treasurer on the Soyland board.

The chairman then reported on the regular meeting of the AIEC board. The minutes of the previous meeting were approved and the financial report was given by comptroller Mike Henry. Highlights of the NRECA Annual Meeting were reviewed and Bob Ripplemeyer, NRECA representative for Illinois, made some comments. Carl Dufner of the Energy, Environ-

mental, and Engineering department discussed some special projects they are working on for Wayne-White Counties Electric Cooperative and Coles-Moultrie Electric Cooperative. A report was given from the Legal and Public Affairs Committee and Randy Rings reported on several court cases. Earl Struck reported on the legislative matters. Also discussed were the NRECA legislative planning conference and the burglary at the AIEC headquarters building.

There was one loss-of-time incident to report for the month of March.

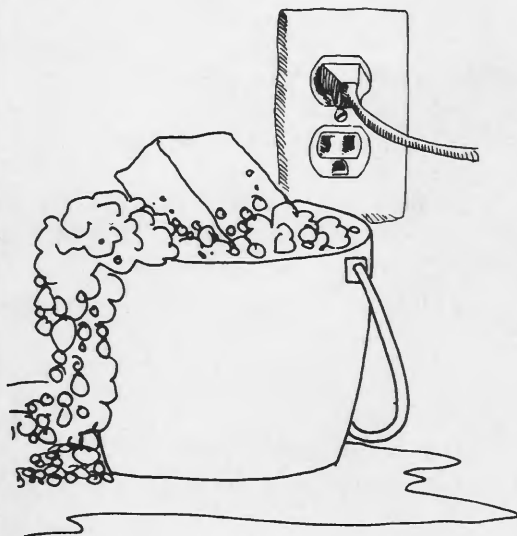
The board approved the refund of three memberships.

Under other business, the manager reported that he and the attorney had been reviewing the policy bulletins and they felt that one of the policies may need to be reviewed by the board. After some discussion, it was decided that the policy would be reviewed at a later date.

Also under other business, the directors felt that in order for the board to become more familiar with the internal operations of the organization, perhaps they should become better acquainted with the various department heads. It was decided to ask a different department head each month to come to the board meeting and report on the activities in their department. This will be done beginning with the May board meeting.

There were 55 applications for membership approved. There being no further business to come before the board, the meeting was adjourned.

Who needs a GFCI?



You do – if you use electric appliances in your bathroom, garage, at an outdoor outlet, or anywhere there is water or moisture.

A plugged-in appliance, even though it's turned off, can still deliver a shock if it comes in contact with water. But a GFCI – ground fault circuit interrupter – reacts to the smallest electric current leak by stopping the flow of electricity.

A GFCI is most definitely your assurance of using appliances and equipment properly.

Become acquainted with a GFCI as soon as possible. We'll be glad to provide you more information. Please contact us.



Thirteen area students joined with more than 150 others from downstate Illinois in Springfield April 18 for "Rural Electric and Telephone Youth Day." The students toured the State Capitol, Lincoln's home and neighborhood, the Old State Capitol, the Illinois Vietnam Veteran's Memorial and the Lincoln Tomb. At the Capitol they met with Senator Vince Demuzio and learned more about the General Assembly and the legislative process. Representing Illinois Rural Electric Co. were, from left, Jill Gettings of Eldred, Polly Bass of Arenzville, Emily Hurst of Chapin, Sarah Kinder of Golden Eagle, Laura Benz of Kane, Carrie Loos of Hull, Sen. Demuzio, Heidi Loyd of Pittsfield, Amy Manker of Chambersburg, Kent Martin of Baylis, Mike May and Jenica Myers of Perry and Robby Smith of Jacksonville. Mark E. Martin and Dennis Taylor, chaperones, are in the background. The day-long activities were sponsored by the electric and telephone cooperatives of Illinois.

Seventeen cooperatives participate in Youth Day

Sixteen rural electric cooperatives and one telephone cooperative sent some 150 students to Springfield April 18 for Rural Electric and Telephone Youth Day. The purpose of the trip was to learn about state politics, see some of the sights, and have some fun.

The first stop on the tour was at the State Capitol, where the students from Illinois Rural Electric Co.'s group met with Senator Vince Demuzio on the Senate floor. He explained how the Senate side of Congress works and answered any questions the students had.

The next stop was a visit to the Lincoln home neighborhood. Here the students learned about the

man who became our 16th president and visited the house he lived in while in Springfield.

Representative Art Tenhouse was the keynote speaker at the luncheon, and Representative Tom Ryder announced the Washington, D.C. trip winners from the IREC area. Congratulations to Jill Gettings and Jenica Myers.

In the afternoon, the group visited the Lincoln Tomb, the Vietnam Memorial, and the Old State Capitol building. The weather was terrific and so was the group of students that represented Illinois Rural Electric Co.

Don't forget IREC annual meeting

Wednesday, July 11

Scott County 4-H Fairgrounds — Winchester



217-742-3128

High Line News

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS

Attend your annual meeting

Crock-ette will be attendance prize

Each registered member attending IREC's annual meeting this year will receive a Crock-ette one-quart slow cooker/server just for showing up.

But that's not all. You will also have a chance to win any of a number of prizes to be given away July 11. Prizes will be given away by Illinois Rural Electric Co.

as well as by the exhibitors at the meeting. You could win \$25 credit on your electric bill, one of several small appliances, or the Early Bird prize—a Hotpoint microwave oven. Many exhibitors also offer prizes on this special day. But remember, you must be present to win.

Capital credits checks will be distributed again

During the January board meeting, directors voted to distribute capital credits again this year. A total of \$99,152.80 will be returned to members who received electric service in the years 1960, 1961, and 1963. The amount members will receive will be dependent on the amount of electricity they purchased during those years.

members who have a refund due them. Those who respond to the letter prior to the annual meeting may pick their checks up at the annual meeting July 11. There will be a booth set up for those members wanting to know if they have a refund coming.

So plan to attend your cooperative's annual meeting. You might even take home a little money.

Illinois Rural Electric Co. will send a letter to the

Health screening tests to be available

Blood pressure testing and other health screening will be available at your annual meeting this year through Baker's Pharmacy in Winchester and Illini

Community Hospital of Pittsfield. These special services will be available to all IREC members, so we hope you will take advantage of them.

Country Express is annual meeting entertainment

Country Express does the songs that you know and love. America has sung them in the corn fields of Illinois, in the factories of Michigan, in the smog of Los Angeles, and they still ring from juke boxes and radios everywhere.

done by Country Express proves once again that a good country song and an exciting country performance are just as great today as they ever were. So if you have the opportunity to enjoy the talents of Country Express, take advantage of it.

For sheer good listening, the assortment of songs

Members' Bargain Table

Last year was the second year for the Members' Bargain Table. Its continued success commands that we have it again this year. You can look for bargain prices on items that you want—things like heating pads, smoke detectors, clock radios, and light bulbs.

And that's not all. Come see all the bargains that are available July 11. For a more complete listing, consult your annual meeting booklet that you will receive just ahead of the meeting.

ANNUAL MEETING SPECIALS

DEPENDABLE JETCLEAN™ DISHWASHERS



MAYTAG

• Nobody gets your dishes cleaner than Maytag. • Nobody else builds dishwashers like Maytag.

LARGE CAPACITY

20.7 CU. FT. REFRIGERATOR WITH HUGE 6.31 CU. FT. FREEZER & TEXTURED DOORS!



HOTPOINT
For the long run.

Model CTX21EK

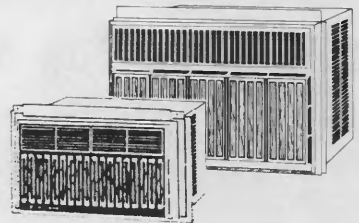
HOTPOINT

CHEST FREEZER!

- 15.0 cu. ft. food freezer
- built-in lock ■ gliding wire basket
- defrost water drain
- adjustable temperature control
- textured lid.

Model FH15CK

FEDDERS WORLD CLASS ROOM AIR CONDITIONERS



- 5-year limited warranty on compressor
- Adjustable automatic thermostat
- Air Exchanger

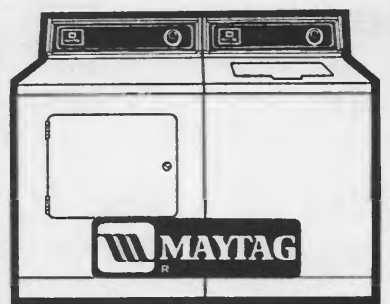
30" RANGE WITH SELF-CLEANING OVEN



HOTPOINT
For the long run.



Model RB737J



MAYTAG

Everything Marked Down on this Day

ANNUAL MEETING DAY WEDNESDAY, JULY 11, 1990

Your invitation to the 52nd annual meeting

Dear Member:

Your Board of Directors joins me in extending to you an invitation to attend our big 52nd Annual Meeting and Electrical Fair to be held at the Scott County 4-H Fair Association Building, Winchester, starting at 9:30 a.m., D.S.T., July 11, 1990.

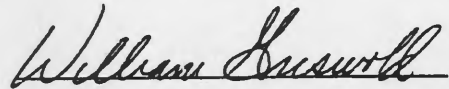
Registration will start at 8 a.m.

There will be musical entertainment on stage throughout the day, in which our members have always displayed much interest.

We hope that each of you will find time to come to our Annual Meeting this year, so that by your interest and cooperation we directors, who have tried in the past year to guide your cooperative, will find that you are backing us up. It will be a chance to meet old friends and acquaintances and, in general, have a good time.

Around July 1, you will receive the program of the meeting. On the back cover, you'll find a registration card, which will save you time and possibly eliminate standing in line to register Annual Meeting Day.

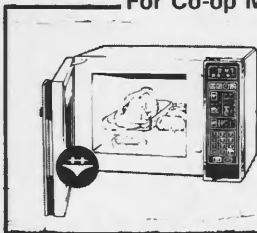
We're hoping to see you!



William Griswold, President

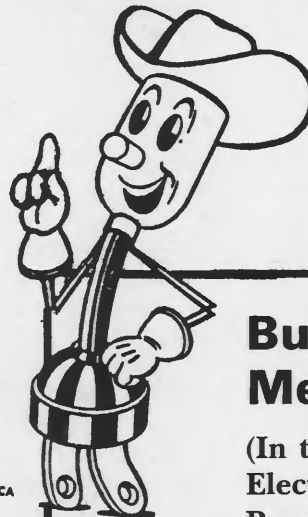
DRAWINGS FOR PRIZES from Exhibitors & IREC All Day Long!

For Co-op Members Only



Early
Bird Award
Hotpoint
MICROWAVE
FREE

© NRCA



Business Meeting:

(In the Morning)
Elections of Directors
Progress Reports

12 MEMBERS WILL BE AWARDED \$25
CREDIT ON THEIR ELECTRIC BILLS.

Names will be drawn from those members registered at the Annual Meeting.

6 drawings will be made at 9:30 a.m. just ahead of the entertainment by Country Express.

6 drawings will be made throughout the morning program.

Fairgrounds Exhibits

Farm Automation Equipment, Material Handling Equipment, Heating and Cooling Systems, Home Appliance, and Entertainment Equipment

LUNCH
available on the grounds

Board meeting report

The board of directors met at the cooperative's office in Winchester Monday, May 7, 1990, at 5:00 p.m. All directors were present, along with the general manager, office manager, line superintendent, director of member and public relations, cooperative's attorney, and a representative from Clifton, Gunderson & Co.

The minutes of the previous meeting were reviewed and approved as mailed with the notice of the meeting. The board then reviewed the financial report for the month of March. Robert E. Gant, general manager, noted that both revenues and the cost of power were below budget for the month. He then went on to discuss a few items in his written report to the board. Under economic development, he noted that he had attended a meeting with a group interested in forming a water district in Calhoun County. He updated the board on the REA loan application for the prison work camp in Greene County, and he reported on a meeting with the Scott County Economic Development group. There were then some questions concerning the financial report that were answered by the general manager and office manager. The financial report was then approved.

The next agenda item was the accounts paid report. The manager made a few comments and, after some discussion, the report was approved.

The chairman then asked for the staff report to be given. The general manager introduced Don Long, Illinois Rural Electric Co. line superintendent. Long gave the board some background about his career as an IREC employee as well as his experience in Missouri prior to coming to Illinois Rural. He then described the work that his department does and gave a breakdown of the different employees' responsibilities. Long then answered several questions from board members after which the board thanked him for his informative presentation.

The next agenda item was a review of the 1989 audit report. Office manager Lucien Nash introduced Dave Barber, chief accountant with Clifton, Gunderson and Co. of Springfield. Barber reviewed the December 31, 1989, balance sheet, the statement of operations and the cash and cash equivalents figures. He then went over the summary of significant accounting policies and addressed such items as investment in plant, short-term investment, deferred charges, and gave a recap on patronage capital. After several questions and comments, the board approved the financial audit as presented.

The chairman then asked Mark Martin to review the marketing report. He updated some figures on the weatherization grant program and talked about the Youth to Washington program. He also commented on the marketing plan and the company newsletter. He further noted that a couple more WaterFurnace systems will be going on our lines.

The board then reviewed Policy 306 concerning meter changes and tests and Policy 338 concerning meter security and tampering. After considerable discussion, it was determined that the policies needed further revision. The matter was tabled until the language changes could be made.

The board/manager retreat was discussed, and it was decided to have a retreat in January 1991. Ideas for program topics were discussed and the manager will continue to work on the agenda.

The chairman then reported on the regular AIEC board meeting. Minutes were approved and the financial report was given and approved. The budget committee reported on the 1990-91 budget and a presentation was given on amending the SelectRE pension plan. Robert Ripplemeyer gave the NRECA report. The board was brought up to date on the Jen-Mar vs. Clay Electric case and John Rundquist, Director of Agriculture gave a presentation. Reports were also heard from Earl Struck on pending legislation, John Freitag on the Youth to Washington program and Gordon Olsen of the Information and Printing Department.

The next agenda item was a report on the 1990 Legislative Conference. One item that was discussed with the legislators was the financing of rural electric power supply systems. Another item of concern was the Clean Air Act and who was going to pay for it. If the burden falls on electric consumers in the Midwest, this will mean an increase in utility bills and/or a loss of jobs in the coal mining industry. Rural economic development was discussed, along with a number of other issues. The group visited with Congressmen Bob Michel and Dick Durbin and Senators Paul Simon and Alan Dixon among others.

The board gave the general manager permission to attend the NRECA National Automation Conference. The conference is intended to explain some of the load-control alternatives available to electric cooperatives.

The chairman then asked the manager to report on the regular Soyland meeting. Minutes were approved and the financial report was discussed. The board renewed a line of credit with CFC and the audit report was handed out to be acted on later. A report was given on the Clinton plant.

The board refunded three memberships according to Section 7 of Article I of the bylaws.

The attorney was asked to give the legal report. Robert Bonjean explained that there is a case pending before the appellate court that could affect the loss-of-load cases pending in our area. He further explained the status of the FRIER I and FRIER II cases. More would be known when a decision is rendered in the FRIER II case in 45-60 days.

Under other business, there were no loss-of-time accidents to report for April. The board executed a subordination of surface rights for public road purposes with the State of Illinois so the Department of Transportation could change a road entrance on the Hillview Blacktop north of Hillview. The manager discussed a proposal from NRECA to help IREC develop a wage-and-salary plan. The matter was turned over to the financial committee. The manager is still trying to meet with the commissioners of South Jacksonville to discuss a franchise with the village.

The board approved 41 applications for membership. There being no further business to come before the board, the meeting was adjourned.



High Line News

217-742-3128

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

WaterFurnace field day is August 8

The highly efficient WaterFurnace geothermal heating, cooling, and water heating system is fast becoming popular with more and more of our members. And it's no wonder with all of the advantages the system has to offer.

What are some of the advantages? Well, first of all, the system offers high operating efficiencies with coefficients of performance (COP) factor of 2.5-3.9 and energy efficiency ratios (EER) of 9-14. Other benefits include quiet operation, no outside unit, low maintenance, safe operation, long life, and free hot water with the desuperheater option.

If you would like to know more about this type of heating and cooling system, you'll have the chance by attending a field day on Wednesday, August 8. The location for the field day will be about five miles south of Jacksonville, and about one-half mile west of Route 67 on the Lynnville Blacktop. Mr. and Mrs. Rodney Wellenkamp are building a new home on the south side of the Lynnville Blacktop and they are installing a WaterFurnace heating and cooling system. The house is being built by Mayberry Home Improvement of

Jacksonville and the WaterFurnace system will be installed by South Side Hardware of Greenfield.

Members are invited to inspect the WaterFurnace system that is being installed in this home. (The rain date is August 15.) Representatives from WaterFurnace will be on hand to explain how the system works and to answer your questions. Representatives of Illinois Rural Electric Co. will also be there to tell you how this system can qualify you for the cooperative's all-electric rate and how you may be eligible for a \$600 rebate by installing a WaterFurnace. IREC also has a low-interest loan program that may be of interest to you. We are



also planning to invite some other local WaterFurnace dealers as well as some of our members who have this system in their homes.

Watch for more information about this WaterFurnace Field Day and plan to stop by this home site near Woodson in Morgan County.

Thinking about buying an air conditioner?

An important way to use energy efficiently and wisely, as well as minimize cooling costs, is to purchase a more energy-efficient air conditioner. Before buying an air conditioner, you should be able to answer these questions for the dealer. How large is the area to be cooled? Is it well insulated? How many windows (including sizes) are there and are they weatherstripped? When buying an air conditioner, the secret is to spend less on the purchase, get maximum comfort for your dollar and spend less to operate the unit.

What do efficiency ratings mean? The purpose of rating the efficiency of an air conditioner is to indicate the relative amount of energy needed to provide a

specific cooling output. The more efficient the equipment, the less energy used for equivalent cooling requirements.

The energy efficiency ratio (EER) is a mathematical ratio involving the cooling output measured in British thermal units per hour (Btuh) divided by the electrical power input (watts). The greater the EER, the more efficient the unit, the more cooling capacity available for each kilowatt-hour (kwh) of electricity. For example, a window air conditioner unit with an 8,000-Btuh capacity rating and an EER of 8.0 will cost about 33 percent less to operate than a model with an EER of 6.

Board meeting report

The board of directors met at the cooperative's office in Winchester on Monday, June 4, 1990, at 5 p.m. Nine directors were present, along with the general manager, the office manager, the director of member and public relations, the special services manager, and the cooperative's attorney. Two directors were absent.

The minutes of the previous meeting were approved as mailed. The board then reviewed the financial report and asked the manager if he had any comments. Revenues and expenses were both below budget because loads were down. After one question concerning cash flow and the probable draw-down of loan funds was answered, the financial report was approved.

The next agenda item was the staff report, and the general manager introduced Steve Wisdom, special services manager, who oversees the combined meter department/member services department. Wisdom gave some of his educational background as well as his work history. He then went on to concentrate on the functions performed by the meter department. He talked about the different types of meters used in the business and the maintenance program required to ensure the accuracy of the meters. He also discussed the various meter loops that can be used and how residential metering can differ from large power metering. Following his presentation, he answered several questions, after which the board thanked Wisdom for reporting on the metering department.

The chairman then asked Mark Martin, director of member and public relations, to give the marketing report. Each director had previously received a written marketing report and Martin commented briefly on a few of those items. He noted that the ENR weatherization is winding down, some joint television advertising with other cooperatives is being considered, the Youth to Washington tour is from June 15-22, and he also made a few comments about the upcoming annual meeting.

The board then discussed Policy 306 and Policy 338. After reviewing the policies, they approved some wording changes to better explain how many billing would be figured in the case where a meter would fail to register properly. The same method would be used whether the improper registration resulted from an inaccurate meter or as a result of meter tampering. Policy 306 and Policy 338, as well as the other policies used to guide the business, are on file at the cooperative's office.

A report was then given on the nominating committee meeting held on May 14, 1990, at 10 a.m. The committee consisted of Eric Lakin (chairman) of Murrayville, Norman Vortman (secretary) of Bluffs, Eugene Rawlins of Roodhouse, Silas Lemons of Milton, and John Nolte of Golden Eagle. Directors whose terms are expiring are Glen Pulliam in District 1, Merton Pond in District 3, and F. Alan Heaton in District 7. After discussion by the committee, they submitted for nomination the name of Glen Pulliam of New Canton for District 1; Merton Pond of Bluffs for District 3; and F. Alan Heaton of Murrayville for District 7. The election will be held at the 1990 annual meeting of Illinois Rural Electric Co.

An update was given on some of the annual meeting plans. The general manager noted that the minutes of last year's meeting will be printed in this year's booklet and there will be an agenda item included to approve the actions of the

directors, as suggested by the cooperative attorney. Entertainment will be provided by Country Express, the Brass Door will cater the food, and a local 4-H group will serve lemon shake-ups. Each registered member will receive a one-quart Rival Crock-Ette and health screening tests will be available. Many exhibitors will be present and capital credits checks can be picked up by members who have made the arrangements to get them that day.

The next agenda item was to discuss the Greene County prison camp developments. The general manager reported that the Greene County Task Force Committee was working to obtain funding to repay an economic development loan from Illinois Rural Electric Co. Plans are being made for the water and sewer systems for the prison camp. Plans are also being made for IREC to supply the electricity. The manager will continue to work with the Green County Committee and keep the board informed of any further progress concerning the work camp.

The chairman then asked the manager to report on the regular Soyland meeting. Gant reported the vice president presided in the absence of the president. Committee assignments were handed out, and the financial report was presented and approved. The audit report was then presented and approved. Ed Williams, general manager, reported he had negotiated a settlement concerning an overcharge to Soyland by CIPS. He will also be trying to make some territorial negotiations with CIPS. The energy report for April was given, and a new substation was approved in the Menard Electric service area. Finally, a report was given by the policy committee.

The chairman then reported on the regular meeting of the AIEC board. The minutes of the previous meeting were approved and the financial report was given and approved. The budget for fiscal year 1991 was discussed and will be further refined. Robert Ripplemeyer gave the NRECA report and Earl Struck gave the legislative report. The legal report was given, as a brief report on the Youth to Washington tour. This concluded the report of the AIEC regular board meeting.

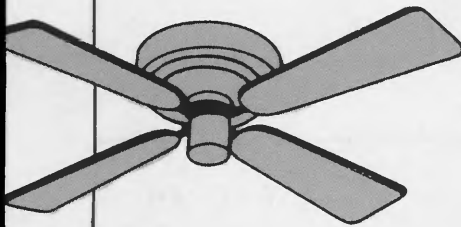
There were no loss-of-time accidents to report for the month of May 1990.

Under other business, 52 applications for membership were approved. Also under other business, the manager brought up a bill rendered by AIEC for legal services involved in the Clay Electric Cooperative vs Jen-Mar Corporation case. Each cooperative in the state is being asked to voluntarily pay a portion of Clay Electric's bill since this was a precedent setting case which will benefit all electric cooperatives. After considerable discussion, the matter was tabled until further information could be obtained.

Still under other business, the Member Relations and Member Meeting Committee will meet on June 14, 1990, at 7 p.m. to review the proof of the annual meeting booklet and to discuss any final details for the meeting on July 11, 1990. The Load Building and Sales Promotion Committee will meet on June 25, 1990, at 7 p.m. to discuss a marketing program. The manager stated he is advertising to replace chief engineer R.C. Lacy, who recently retired. The Financial Committee will meet on June 27, 1990, at 7 p.m. to discuss setting up a wage-and-salary plan. There being no further business to come before the board, the meeting was adjourned.



Two area students were among 60 outstanding high school students representing the electric and telephone cooperatives of Illinois in Washington, D.C., from June 15-22. Jill S. Gettings of Eldred and Jenica J. Myers of Perry represented Illinois Rural Electric Co., Winchester, on the 31st annual "Youth to Washington" tour. The students met with Illinois congressmen and senators on Capitol Hill on June 19. From left are tour director John Freitag, Gettings and Myers. The visitors' agenda included a Ford's Theater performance, Arlington National Cemetery, a Potomac River cruise and the battlefield of Gettysburg.



"Fan" tastic Ideas for Summer

That good old stand-by, the electric fan, can help you save money on air conditioning.

Whole House Fans

In the heat of the night when temperatures are at or below 82 degrees, whole house fans can be the ticket to savings of up to 50 percent on your cooling costs. Exhaust the warm, stale air by putting one in your attic (if you have good attic ventilation), or the central hall or stairway.

Ceiling Fans

A ceiling fan can help too. By moving air, the effect of evaporation makes you feel more comfortable at warmer temperatures. And, it only uses about the same amount of electricity it takes to light a 15-watt light bulb.

Window and Exhaust Fans

In an open area, window fans are very effective, or use your fan for exhausting moist air from the bathroom or kitchen.

Portable Fans

Place a portable fan facing away from your window air conditioning unit to help spread the cool air around. The fan helps move cool air into other rooms and down hallways. Just as hot air rises, cool air sinks to the floor, so put the portable fan on the floor for best results.

New Rural TV packages added

Two new packages have been added to Illinois Rural Electric Co.'s lineup of available satellite TV programming. As with the current programming, these packages are available to IREC members who have a dish, receiver, and decoder.

In addition to the basic package (which consists of 18 channels), we can now offer a mini basic package, which should be appealing to members who cannot turn their dish from inside the house. The G1 package is made up of 11 channels, all of which are located on the Galaxy 1 satellite.

Also available is an expanded basic package. This 26-channel package combines our basic package with some of the optional programming and gives it to you at a lower price than ordering it a la carte.

We still have dishes, receivers, and decoders for sale, and our prices are competitive. We do not, however, install these systems. For prices on equipment, or for more information about the programming, call IREC at (217)742-3128. The program packages with prices are listed below.

Rural TV programming

Basic Service (Current package)

\$ 9.95

CNN	Headline News	Superstar Connection (WPIX, KTVT, WGN)
Country Music TV	Learning Channel	Travel Channel
Discovery	Lifetime	USA Network
ESPN	Nashville Network	Weather Channel
Family Channel	Nickelodeon	
Nostalgia Channel	WTBS	

G1 package

\$ 7.95

Arts & Entertainment	ESPN	USA Network
CNN	Family Channel	WGN (Chicago)
Country Music TV	Headline News	WTBS
Discovery	Nashville Network	

Expanded basic

\$15.95

Arts & Entertainment	Lifetime	Skyline Silver (WSBK, TKLA, WWOR)
CNN	Nickelodeon	Superstar Connection (WPIX, KTVT, WGN)
Country Music TV	Nashville Network	Travel Channel
Discovery	Nostalgia Channel	USA Network
ESPN	Prime Network	Weather Channel
Family Channel	PrimeTime 24 (WABC, WBBM, WXIA)	
Headline News	WTBS	
Learning Channel		

Premium services

Basic Plus (Includes Basic and Netlink Netlink w/o Basic (KCNC, KMGH, KUSA, KRMA, KWGN)	\$14.75 per mo.	Cinemax and Disney	14.95 per mo.
HBO	7.95 per mo.	HBO, Cinemax, and Disney	20.95 per mo.
Cinemax	7.95 per mo.	PrimeTime 24	3.55 per mo.
Disney	7.95 per mo.	Skyline Silver	3.00 per mo.
HBO and Cinemax	14.95 per mo.	Superstation TBS	1.75 per mo.
HBO and Disney	14.95 per mo.	Starion Premier Cinema	6.95 per mo.
		Arts & Entertainment w/Basic	.50 per mo.



217-742-3128

High Line News

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

Economic and community development—we're involved

In this issue of your center section, you will find some of the highlights of the recently held annual meeting. The theme for this year's meeting was "Change: The Electric Cooperative Challenge for the 90's". Though the meeting is over, the challenge to provide our members with continued good service remains.

At Illinois Rural Electric Co., we feel that one way we can serve our members is by participating in economic and community development activities in our service area. One example of this is the Greene County Prison Work Camp that will be built near Roodhouse. The work camp will mean new jobs and an overall improvement in the economy for Greene County. But the benefits will not be limited to Greene County. Some of the new jobs will go to people in

Morgan, Scott and other surrounding counties.

We have been working with the organizers of the group that has been trying to get the work camp located in Greene County. We attended their meetings and offered our assistance. We were able to help by obtaining a loan from REA that will, in turn, be loaned to the Greene County Economic Development Committee so they can purchase the land for the work camp.

Why should IREC be interested in economic and community development? Well, for one thing, we have 55 employees who not only work in this area, but live here, also. They are concerned about their neighbors just as you are. If we can do something to improve the area in which we live, we want to do it. That is why so many of our employees serve on city councils, church boards, fair boards and school boards.

Once again, our mission is to serve our members. We feel that participating in economic and community development activities is one way to do that. That's why we are involved with the Tri-County Community Development Corporation, we are members of the Pike County Chamber of Commerce, and we have attended rural water meetings in Calhoun County. We are working to improve the standard of living in our area, just as we have done for the past 55 years. And we want to continue to be an asset to the community.

May we say thanks to our members

- Who call promptly to notify the office when a power outage occurs, telling us exactly where the trouble is located and the cause.
- Who grant right-of-way for construction and maintenance of line to serve your neighbors providing adequate and reliable electric service to everybody on the system.
- Who are careful when using trucks and farm machinery around poles, lines and guy wires.
- Who keep television antennas, silo-filling pipes and other equipment clear of falling distance on all electric lines.
- Who teach children all the rules of electric safety, both indoors and outdoors.
- Who use extreme care when cutting trees near your electric lines.
- Who notify the office when moving so electric service can be transferred to the new owner or disconnected if no one will be using power.
- Who report anything that is wrong with the lines such as bad poles, broken guy wires, broken strands on the line conductors and cracked or broken insulators.
- Who keep signs, fence wires, nails and other hazards off the poles for the safety of our linemen.

Illinois Rural Electric Co. members can now call the Cooperative toll free by using our new hot line.

In Illinois, call 1-800-HOT-IREC (1-800-468-4732)

You may also still call (217)742-3128.



Three members of Illinois Rural Electric Co. have been reelected to the cooperative's board of directors. From left are Merton L. Pond of Bluffs, Glen Pulliam of New Canton, and F. Alan Heaton of Murrayville. At the right is Robert E. Gant, manager. The election took place during the cooperative's 52nd annual meeting July 11 in Winchester.

Annual meeting news:

Rate stability continues

Illinois Rural Electric Co. officials foresee continued electric rate stability for IREC's 9,600 consumer-members across its 10-county service area.

Reporting to members attending the cooperative's 52nd annual meeting July 11 at the Scott County 4-H Fairgrounds, Winchester, William Griswold of Rockbridge, president, said, "Even though we are facing a new period of challenges and uncertainties, we are confident your electric cooperative and all cooperatives in Illinois can meet the challenge and continue the rate stability that our members have enjoyed the past several years. We believe we can look to a future with rate increases in line with the overall inflationary rate."

Manager Robert E. Gant echoed Griswold's optimism about rates. "We purchase our wholesale power from Soyland Power Cooperative. As a result of last year's merging of Soyland and Western Illinois Power Cooperative, some costs on long-term debt have been reduced. This has helped to stabilize the wholesale power supply costs for IREC," Gant said.

Griswold said the cooperative faces challenge in the future, just as it has in the decades since its founding in 1936. "Our early leaders met that challenge, and the quality of life in our rural service territory was much



Youth to Washington participants Jenica Myers (left) and J. Gettings told of the activities on the weeklong tour.

the better for it.

"New challenges and opportunities await us in the coming decade," he said, citing changes in the membership brought on by the depressed economy of the 1980s, the years of drought that drove farmers out of business and the exodus of younger people from the rural areas to the cities.

He added that pending legislation in Washington, D.C., to amend the Clean Air Act would pose problems for electric cooperative consumers. "We are concerned that in the rush to deal with so-called "acid rain" in the northeastern United States, the Midwestern utilities will be forced to bear an unfair burden. The restrictions on burning high-sulfur coal will break the back of Illinois' coal industry," he said. Leaders of cooperatives are working with state and national leaders to minimize the impact of the amendments on IREC, he added.

Griswold discussed IREC's involvement in economic and community development in the service area. He outlined Soyland's participation in the Tri-County Community Development designed to assist business development and growth in Cass, Scott and Morgan counties. He added that the Rural Electrification Administration is placing increased emphasis in economic and community development. Loans are available through a new REA program, he said.

Gant said electric cooperatives have been assisting their local communities for more than 50 years and the new REA development loan program fits in well with the cooperatives' tradition of providing valuable support for economic and community development.

Gant told members attending the meeting that capital credit returns totaling nearly \$100,000 were approved by the board earlier this year and that refund checks were available at the meeting for those members who had notified the cooperative that they would attend the meeting. The capital credits are available for those who received service from IREC in the years 1960, 1961 and 1963. He said members who received service in those years but did not attend the meeting should contact the cooperative.

Three members were reelected to the board of direc-

tors during the meeting. They are Glen Pulliam of New Canton, District 1; Merton L. Pond of Bluffs, District 3; and F. Alan Heaton of Murrayville, District 7.

Treasurer J. M. Sapp of Pleasant Hill reported that



Youngsters examine electrical safety display.

total revenue for 1989 was \$10,341,011, of which \$6,762,247 was used for purchased power. Net margins for the year were \$390,900.

An estimated 1,800 members and guests turned out for the meeting, including approximately 620 registered members.

Following the members' meeting, the board met in a reorganizational session and reelected officers: Griswold, president; Jeral A. Miller of Milton, vice president; Pulliam, secretary; Sapp, treasurer; John T. Early of White Hall, assistant secretary; Ronald K. Myers of Griggsville, assistant treasurer; and Robert E. Gant of Winchester, general manager.



Board president William Griswold of Rockbridge.



The Member Bargain Table was again a popular place for members.

Board meeting report

The board of directors met at the cooperative's office in Winchester on Monday, July 2, at 5 p.m. Ten directors were present, along with the general manager, the office manager, the data processing manager, the director of member and public relations, and the cooperative's attorney. One director was absent.

The minutes of the previous meeting were reviewed and approved as mailed with the notice of the meeting. The board then reviewed the financial report for the month of May. Robert E. Gant, general manager, noted that revenues were above budget while the cost of power was below budget, due to Soyland refunding our share of a settlement they had negotiated with CIPS relative to an overcharge. Gant then reviewed the overages and underages for the operating expenses. After all questions were answered, the financial report was approved.

The next agenda item was the accounts paid report. After questions concerning two purchases were answered, the report was approved.

The chairman then asked for the staff report to be given. The general manager introduced Tim Vasilko, data processing manager for IREC. Vasilko explained his educational background as well as his work experience prior to joining IREC in 1979. He has been the head of his department since 1981 and supervises three other employees. He then talked about the computer department's responsibilities beginning when there was one computer operator and going through today, when there are 18 different terminals tied into one mainframe computer. Some of these work stations have personal computers as well, and Vasilko feels they have helped make the workforce more productive. He then responded to several questions from board members and was thanked for making his presentation.

The chairman then asked Mark Martin, director of member and public relations, to give the marketing and economic development report. Martin reported on the number of appliances sold in May and June and reviewed the figures in the Member Service Department report. He then gave the board the final figures for the ENR weatherization grant program which ended June 30, 1990. He also read a note from one of the Youth to Washington contest winners and talked about the WaterFurnace field day coming up on Wednesday, August 8. Martin concluded his report by answering several questions.

The board then heard a report from the load building and sales promotion committee. Alan Heaton, committee chairman, reviewed a program given by Gordon Olsen, from the Association of Illinois Electric Cooperatives, relative to a marketing program for IREC. He also talked about an 800 telephone number, a possible rate study, and potential load control programs. After some discussion, it was decided to pursue the 800 phone number and the rate study, and to continue to work on the marketing plan.

The annual meeting planning committee then gave its report. Francis Toppmeyer, chairman, said the committee went over the proof of the annual report to make any corrections. He noted that Illini Hospital will be in the concrete block building, which is air conditioned. It is hoped this will eliminate the heat-related equipment problems they experienced last year. Also discussed were food service, exhibitors, entertainment, registration, capital credits, and the one-quart crock-ette to be given to each registered member.

After some discussion, the board voted to write off the

delinquent accounts over six months old.

The next item was a report of the regular Soyland board meeting. At the meeting on June 20, the minutes were approved and the board president gave his report. The next meeting will be held at the Peabody coal mine and will include a tour of the mine. The financial statements were reviewed and a work order inventory was approved. The Clinton plant was 69.5 percent available in May and ran at 61.3 percent capacity. The Pearl plant has been off line. An energy supply report was heard, and a plan was approved for the decommissioning of the Clinton plant after its useful life. Finally, some policies were adopted as recommended by the policy committee.

The general manager gave a report of the distribution automation workshop he had recently attended. He stated that the supervisory control and data acquisition (SCADA) system was the backbone of the particular load management system they had studied. With this system, meter readings, connects and disconnects, load control, and system monitoring could all be done from the main office. After much discussion, the board felt that they would like to be kept informed about ways this type of system could be used at IREC.

Two memberships were refunded according to policy.

The board then heard a report from the finance committee. Glen Pulliam, chairman, stated that the committee had met on June 27 to discuss the possibilities for a wage and salary plan for the cooperative. After explaining the alternatives and making a recommendation, the board voted to work with the National Rural Electric Cooperative Association to develop a wage and salary plan for the employees. It was stressed that the employees should have input in the development of the plan and they should be informed about the final plan.

Jeral Miller gave the report of the AIEC regular board meeting. He stated that the FY91 budget proposal was reviewed and the NRECA report was given. Also heard was a report on the status of the capital credits legislation and the legal report. Following an update on membership in ACRE, there was a report on a pilot project involving pay-in-advance meters.

The board approved paying the 1990-91 dues to AIEC. Plans were discussed and delegates were selected for the AIEC annual meeting in August. Plans were also discussed for the NRECA Region V meeting in September. The manager was given board approval to attend the National Managers Conference in August. There was one loss-of-time accident to report.

Under other business, the board acted on a matter that had been tabled at the previous meeting. They voted to help pay some of the legal fees incurred by Clay Electric Cooperative in the precedent-setting Jen-Mar Corporation case. The board also approved three energy resource conservation loans to members installing the WaterFurnace heating and cooling system. The attorney reported that the appellate court has upheld the dismissal ruling on FRIER II. The manager is still working to obtain a franchise with the Village of South Jacksonville. The economic development loan for the prison work camp in Greene County has been approved by REA and is ready to be made to the Greene County Task Force Committee.

Forty-one applications for membership were approved. There being no further business to come before the board, the meeting was adjourned.



217-742-3128

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS

High Line News



Across the Manager's Desk

by Robert E. Gant

New grain handling rate available

At the August board meeting, the directors discussed and approved a new rate schedule that will be available to those members with grain bins. This grain handling rate will supplement the regular schedule A and B rates already in place.

This new rate is designed to lower the energy costs for drying, storing, and handling grain on the farm. We hope it will provide an alternative for farmers who

now take their grain to the local elevator to be stored.

If you are presently using electricity for drying and/or storage of grain, this rate could be available to you. In the case where the grain bin usage goes through the same meter as the house usage, a base usage figure will be established by taking an average for the nine-month period of December through August. All kilowatt-hours used above that base during the months of September through November and March through June will be billed at a rate of 5.5 cents per kilowatt-hour.

In other words, to encourage the use of electricity for grain drying and storage, we are offering a lower energy rate for kilowatt-hours used above your present normal usage.

For a further explanation of how you could benefit from this new rate, call our toll-free number at 1-800-HOT-IREC and ask for the billing department.

Illinois Rural Electric Co. members can now call the Cooperative toll free by using our new hot line. In Illinois, call 1-800-HOT-IREC (1-800-468-4732). You may also still call (217)742-3128.

Play it safe during harvest

They say you reap what you sow. If in fact actions lead to the resulting consequences, many accidents could be avoided if time is taken to think safety first.

All year round, on the farm, in the home, or driving down the road, safety must be a conscious priority. Specifically during harvest time, many avoidable accidents occur in rural areas.

Modern farming requires the use of large complex machinery. Each year, a tragic number of accidents are caused by careless handling of farm equipment around electric power lines. Illinois Rural Electric

Co. urges you to use caution at all times—to watch for overhead power lines and utility poles to avoid any contact with this potentially lethal power equipment.

Insist that hired hands and family members learn to survey their working area carefully before operating farm equipment. Have every worker make sure the equipment he is using will not come into contact with power lines, poles or power-support equipment.

Although you may have no power lines in your fields, they are usually present in equipment storage areas and grain storage areas.

Be sure paths from equipment storage areas to fields and from fields to grain storage areas are safe routes. There should be ample clearance for combines, pickers, balers, front end loaders, stackers or any other equipment you're moving about your farm.

If there is any question about whether equipment will clear a power conductor, assume it won't and take a different route.

More often than not, power lines follow property lines. When you reach the end of a field and turn your equipment, there's a very good

(Continued on page 14c)



Steve Wisdom of IREC explains the WaterFurnace heating and cooling system.

Field Day a big success

Illinois Rural Electric Co. was among sponsors of a field day August 8 to showcase the highly efficient WaterFurnace heating and cooling system. We wanted to give people a chance to see how one of these systems was installed and to hear of the many benefits the system has to offer. The public was invited to the new home site of Mr. and Mrs. Rod Wellenkamp. The house is being built near Woodson and is all electric.

We knew there was some interest within our service area in this type of system, but we did not know exactly how much. Therefore, we did not know what size crowd to plan for. We were very pleased to see that there was more interest than we had anticipated. A total of 148 people signed the registration sheet, but we know there were people present who did not get registered. We estimate that 175-200 people went through the house August 8.

Those who attended heard a three-part program. The first part was presented by Steve Wisdom and Mark Martin of Illinois Rural Electric Co. They spoke on the origins of WaterFurnace of Illinois, how IREC can help size a system for a member's home, and the rate schedule and marketing programs available to members who install this system. Robert E. Gant, general manager, was also present to talk about rate stability for Illinois Rural Electric Co. members.

The second part of the program was presented by Steve Smith, manager of WaterFurnace of Illinois. He explained how the system works and pointed out the various parts of the unit itself. He also showed how the desuperheater option is used to heat the water used for bathing, laundry, dishwashing, etc. The guests also had the opportunity to hear how quietly the units will operate. Smith was then available to answer questions,

and many people took advantage of that time to learn more about WaterFurnace.

The third part of the program was conducted in the garage. Sonny Hampton, also with WaterFurnace of Illinois, demonstrated the fusion technique used to make the connections in the pipe that is buried underground. The polyethylene or polybutylene pipe is used to circulate a water-and-antifreeze solution that is used to transfer heat from the earth to the house in the winter and from the house to the earth in the summer. Hampton was also available to answer questions about the WaterFurnace system.

Other highlights of the Field Day included the testimonials from people who had installed WaterFurnaces in their homes. Rod Wellenkamp explained why he and his wife chose this system. Also present were Floyd and Mildred Cummins, Durward and Connie Coumbes, Bob and Lois Pembroke and Jim Clothier, all of whom have had first-hand experience with the WaterFurnace system.

Several local WaterFurnace dealers were also on hand, including Kenny Albrecht of Southside Hardware in Greenfield. Southside installed the system in the Wellenkamp home and has also installed several others, as well. There were even dealers there from as far away as Flannagan and Pontiac.

Tom Mayberry, the home builder, was present to answer any questions concerning the construction of the home. This is important because the structure in which the WaterFurnace is to be put affects the size of the unit needed and its operating costs.

The field day ran from 2 p.m.-7 p.m. with refreshments being served throughout the day. There was a pretty steady flow of people coming and going as it



The Wellenkamp home



Exposed section of piping



System contractor Kenny Albrecht (right) talks with Steve Smith of WaterFurnace of Illinois.



Left to right: Lucien Nash and Tim Vasilko of IREC talk with home builder Tom Mayberry.

took about an hour to go through the three-part program. We at Illinois Rural Electric Co. were very pleased with the response from the field day. We may even try to conduct another one on the west side of the Illinois River.

Finally, we would like to thank those people who helped make this event a success: Steve Smith and Sonny Hampton from WaterFurnace of Illinois, Kenny

Albrecht from Southside Hardware, Tom Mayberry from Mayberry Home Improvement, and especially Rod and Evelyn Wellenkamp for allowing us to hold this event at their home. Judging from the turnout, there is a good deal of interest in the WaterFurnace system. If you would like to know more about it, call us at 1-800-468-4732 or (217) 742-3128.

(Continued from page 14a)

chance power lines will be nearby. Always be alert to power lines along your property lines. They may even be hidden by trees or brush, so take precautions to ensure your equipment doesn't make contact.

Grain augers and bins are often used along property lines, too, since such placement makes the best use of the land. Again, be sure the

augers don't contact power lines.

Crop-storage equipment such as augers, balers and stackers can be extended in height to exceed electric code clearances for power lines. Take precautions to be sure the stacking equipment won't contact the lines. It only takes one mistake to bring tragedy.

If contact is made while you are on the equipment, remain on the

machine and call for help. Have a family member or neighbor call the cooperative and a crew will be sent to disconnect power.

If no one is around to help, jump free of the equipment to the ground. Be sure that at no time you or anyone touches the equipment and the ground at the same time.

Make it a safe autumn season. Think "safety first."

Board meeting report

The board of directors met at the cooperative's office in Winchester Monday, August 6, 1990, at 5 p.m. All directors were present, along with the general manager, the office manager, and the director of member and public relations.

The minutes of the previous regular meeting were approved as mailed. The minutes of the reorganization meeting held July 11, 1990, were read and approved with one minor wording change. The board then reviewed the financial report and asked the manager if he had any comments. Robert E. Gant noted that revenues were slightly above budget, but so were expenses. He then explained some of the overages on the expense side. After all questions were answered, the financial report was approved. The board then reviewed and approved the accounts paid report.

The chairman then asked Mark Martin, director of member and public relations, to comment on the marketing and economic development report. He made a few brief comments about the written report, which contained topics concerning the annual meeting, the WaterFurnace Field Day, the "Decade of Progress" farm show in Pike County, and the 1990 NRECA Member Services and Communication Conference. He also gave the appliances sold report and the Member Service Department report.

The next agenda item was a recap of the annual meeting. The general manager noted that the staff had met to discuss the meeting and to try to come up with ways to make next year's meeting even better. The board members then gave their impressions of the meeting. A total of 617 members registered at the meeting with 26 proxies brought in. The board was pleased with the turnout, especially considering the weather, and the overall consensus was that the annual meeting went well.

The board then spent a good deal of time discussing the economic development loan to the Greene County Economic Development Committee (GCEDC). A portion of the loan funds would be used by the GCEDC to purchase a tract of land, part of which would be given to the Department of Corrections as a site for the prison work camp. Any funds left over could then be used to develop the remaining land to improve the area's economy. After much discussion, the board agreed to lend the money to the GCEDC provided GCEDC can present collateral for 100 percent of the amount borrowed.

The general manager then gave an overview of the progress being made on the wage-and-salary plan. We are currently working with NRECA to develop written job descriptions for all employees. The employees will have input in this part of the process, which we hope to have completed by January 1, 1991. It may take several years before all parts of the plan become fully effective.

The chairman then asked the general manager to report on the regular Soyland board meeting. The July meeting was held in Collinsville. The board heard the financial report and the power supply report. They approved a construction work plan and a salary

administration policy. They also approved \$100,000 to help with the formation of Illini Community Development Corporation, which is similar to the Tri-County CDC formed in Morgan, Cass, and Scott counties. The Clinton plant was available 100 percent of the time in June with a load factor of 94.4 percent. Following the meeting, the board toured a coal mine and the Baldwin power plant.

The IREC board approved a non-smoking policy for the cooperative's offices. Signs will be purchased to designate smoking and non-smoking areas. This policy keeps the cooperative in compliance with the Clean Indoor Air Act.

The chairman then gave a report on the regular meeting of the AIEC board. The financial report was approved and it was noted that the subscription rate for NRECA's Rural Electrification magazine will be going from \$16 to \$18 per year. Plans were discussed for the CFC Region V meeting in Des Moines, Iowa, the NRECA annual meeting in February, and the AIEC annual meeting to be held in Springfield from August 21-23. The legal report was given, as was a report on the Youth Tour program. A presentation was heard on home security systems, and a facility needs committee was established to determine maintenance needs at the AIEC building. This concluded the report on the AIEC regular board meeting.

The board then discussed plans for the Association of Illinois Electric Cooperatives' annual meeting. It will be held in Springfield, and IREC will be represented.

Under the next agenda item, the general manager asked the board to approve an engineer to certify work order inventories. The board approved Don Bringman and Ron Coultas to certify the work order inventories until a chief engineer can be hired to replace R.C. Lacy, who retired in June. The general manager is still reviewing the applications for chief engineer and expects to make a decision soon.

The board refunded two memberships according to the bylaws.

Under other business, the manager reported on two accidents involving IREC employees. Plans were made for some of the directors to attend the Region V meeting in Des Moines, Iowa, September 11-13. The board discussed a letter that was sent by the cooperative's attorney, who was not able to attend the meeting. The letter concerned two loss-of-load cases in IREC's territory. The directors voted to continue to pursue these cases in light of a favorable court decision in a similar case in Southwestern Electric Cooperative's area. The board took up the discussion of a proposed grain drying/handling rate. The decision was made to adopt the rate as presented and to make it available this year to the members with grain bins. The rate is effective September 1.

Still under other business, the directors were given a reminder of the upcoming WaterFurnace Field Day and were invited to attend.

Some 56 applications for membership were approved. There being no further business to come before the board, the meeting was adjourned.



High Line News

217-742-3128

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

Capital credits legislation will preserve co-op funds

Invested capital of Illinois Rural Electric Co. and other Illinois electric and telephone cooperatives will be preserved for the benefit of the more than 170,000 cooperative members statewide under a bill signed into law recently by Gov. James R. Thompson. The legislation exempts the capital credits of Illinois electric and telephone cooperatives from provisions of the Illinois Uniform Disposition of Unclaimed Property Act.

Until enactment of House Bill 2936, if a member of an electric or telephone cooperative could not be located to receive payments due from their cooperative, after a seven-year waiting period the funds were paid over to the State of Illinois. The new law will allow the funds to be used by the cooperative for the benefit of the general membership of the cooperative.

The bill was introduced in the Illinois General Assembly by Rep. Larry Woolard (D-117, Carterville) and Rep. Todd Sieben (R-73, Geneseo) and co-sponsored by Sen. Laura Kent Donahue (R-48, Quincy), Sen. Vince Demuzio (D-49, Carlinville), Rep. Gary Hannig (D-98, Benld), Rep. Tom Ryder (R-97, Jerseyville), Rep. Arthur Tenhouse (R-96, Liberty) and 44 other senators and representatives.

Illinois Rural Electric Co. Mission Statement

We want to provide, market and maintain good electric services and other services that meet the needs and expectations of all members and that enhance the welfare and economic development of the cooperative's service area at the lowest rates that will assure the financial soundness of the cooperative.

Electric and telephone cooperatives are not-for-profit corporations, owned and controlled by the members they serve. Cooperatives must set rates high enough to cover their cost of operation and also take in enough funds to repay debt and to invest in their physical plant. Any excess of income over expenses received by an electric or telephone cooperative is credited to the individual accounts of each member, and is returned to the members as soon as the cooperative's financial condition permits. The goal of cooperatives in Illinois is to return capital credits to their members on no more than a 20-year rotation basis.

Because of the time lag in refunding capital credits to members, occasionally members cannot be located to receive their funds. Before enactment of House Bill 2936, if a member could not be located to receive capital credit refunds, the money was turned over to the state's Department of Financial Institutions under provisions of the Illinois Uniform Disposition of Unclaimed Property Act. The bill signed by Gov. Thompson was effective immediately and changes that practice to allow the cooperatives to keep the funds for the benefit of the members.

We are extremely pleased with the support this legislation received in the Illinois General Assembly and from the public at large. The bill will have little financial impact on the State of Illinois but it is significant to the Illinois electric and telephone cooperative members. It will also mean a significant reduction in the amount of paperwork electric and telephone cooperatives must keep track of due to unclaimed capital credits.

Illinois Rural Electric Co.

Mailing address:

2-12 South Main

Winchester, Illinois 62694

Ph: (217) 742-3128 or 1-800-HOT-IREC

Main office hours: 7:30 a.m.-4:30 p.m.

Closed all day Saturday, Sunday and Holidays.

Holidays observed:

New Year's Day, Good Friday, Memorial Day, Independence Day, Labor Day, Veterans' Day, Thanksgiving and Christmas.

Grain drying rate gives farmers some choices

There has been a great deal of interest in the new grain drying/handling rate that went into effect September 1. As of the end of September there were almost 950 members who had signed up to be on it.

The rate was established to encourage some additional kilowatt-hour sales during the co-op's off-peak months while, at the same time, offering the consumers an incentive to use more electricity (that incentive being a reduced rate). This new program came at the right time for many farmers, since there figured to be quite a bit of grain drying this fall.

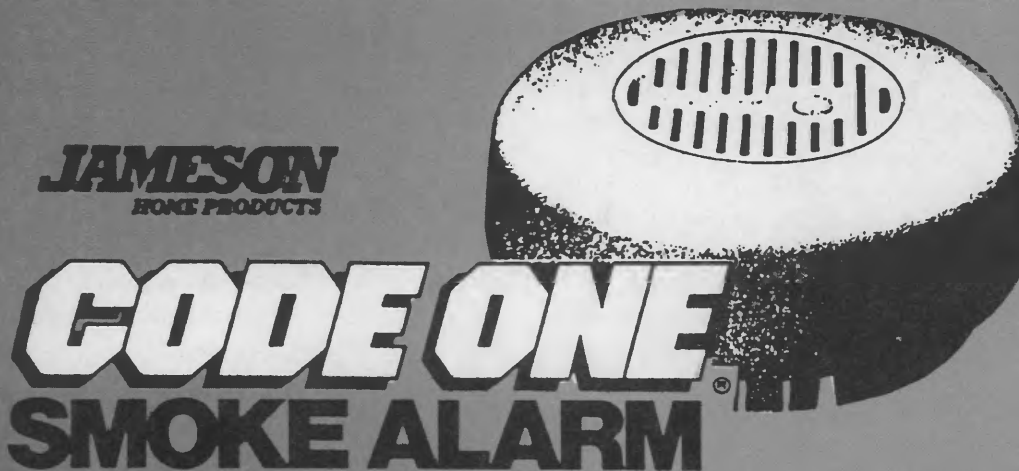
So how does this rate work? First of all, an average usage is established for each location, based on a history of consumption for the months of December 1988 through August 1989. Then, all kilowatt-hours used over that base can be purchased for 5 ½ cents/kwh. In the case of an isolated grain bin with its own meter, the base usage is probably going to be a relatively low figure. Therefore, virtually all of the kwh used during September, October, and November could be received at 5 ½ cents/kwh. An average usage is also established where the grain bin usage goes through the same meter

as the house usage. In this case, the base figure will probably be higher, but any KWH used over that base are going to be at the 5 ½ cents/KWH rate.

But you need to sign up for this program. You will not automatically be put on this rate if you have a grain bin. We may not know that you have a bin. So if you want to be put on this rate, or want to know more about it, **call the office.** Use our toll-free number 1-800-HOT-IREC and ask for the billing department. They can give you your base usage figure and answer your questions about this new rate schedule.

This rate should give farmers in our territory some more choices about what they want to do with the grain they harvest. Natural air/low temperature drying, combination drying, stir drying, continuous flow drying, aeration, and movement of grain can all be done using electricity. Drying and maintaining the grain on the farm gives the farmer several alternatives, ranging from feeding it to selling it for delivery at a later date.

Plug the figures in and see how this 5 ½ cent rate can help you. Then, call the office to get signed up.



3 year limited warranty

Battery included

\$6.60 plus tax

Available at Member Service Dept.

Illinois Rural Electric Co. members can now
call the Cooperative toll free by
using our new hot line.

In Illinois, call 1-800-HOT-IREC (1-800-468-4732)

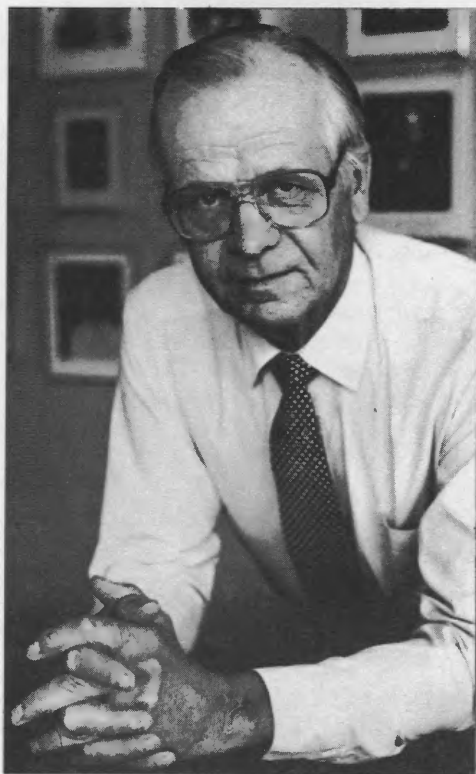
You may also still call (217)742-3128.

COOPERATIVES BUILDING YOUR COMMUNITY

By Bob Bergland

People, snowflakes, and cooperatives have a mysterious way of displaying a seemingly endless diversity in a virtually identical design. In all three, the similarity and diversity work together to create some of the most powerful forces on the planet, whether it's a thick, pure blanket of white spreading as far as the eye can see, or the people of Russia and Eastern Europe moving irresistibly toward greater freedoms, or a worldwide cooperative movement that relies on democracy and self-government to fill basic human needs.

During October we celebrate the diversity and similarity of co-ops and what they mean to people everywhere. In the 1960s, many thought of a co-op as a health-food grocery store where they worked for a few hours a month. To many young parents today, the co-op means the day-care center. To farmers, it's a source of supplies for their businesses and a



*Bob Bergland, Executive Vice President
and General Manager, National Rural
Electric Cooperative Association*

way to market their products. To residents of New York City, it's a grand old building that allows them to own their home. To many people outside a city or town, it means electricity. To the more than 50 million members of credit unions, the co-op provides convenient financial services at affordable rates.

All different, but all owned by the people they serve. Co-ops can be small clubs or giant businesses that show up on the Fortune 500. But they are all democratically controlled, not for profit but to fill service or product

needs of their members.

So the next time you flip on a light switch, deposit money in your credit union, unpack a sack of groceries, see a field of new-fallen snow, or meet a friend, take a minute to think about the power of diversity and similarity, and how people have shown that through cooperation they can use those forces to take control of their lives.



Board meeting report

The board of directors met at the cooperative's office in Winchester on Tuesday, September 4, 1990, at 5:00 p.m. All directors were present, along with the general manager, the director of member and public relations and the cooperative's attorney.

The minutes of the previous meeting were approved as mailed with the notice of the meeting. The board then reviewed the financial report. There were some questions on the amount of commercial paper with CFC, the reimbursement from REA, and the amount of margins budgeted for fiscal year 1990. After these questions were answered, the general manager went over the revenue and expense figures for the month of July and for the year-to-date. The financial report was then approved.

The board then went over the accounts paid report. There were several questions concerning gasoline purchases, building rental and line loss. After all questions were answered, the accounts paid report was approved. Mark Martin, director of member and public relations, was then asked to give the marketing and economic development report. He started by giving the number of appliances sold in July and August. He also reviewed the Member Service Department report for the month of July. His written report included information on the WaterFurnace Field Day, the Decade of Progress farm show, an upcoming grain clinic, and an economic development planning committee he has volunteered to serve on. He then answered questions from the board.

The next agenda item was an update on the Greene County Prison Work Camp loan. Donations of slightly more than \$20,000 have been received from concerned citizens and businesses. Those funds will be used as collateral for the economic development loan that IREC will be making to the Greene County Economic Development Committee. A portion of the land the committee plans to purchase will also be used as collateral on the loan. The loan papers from REA have not yet come through, but the board has given the general manager the authority to execute the loan when they do. Upon further discussion of the situation, the board approved a \$250 contribution to the Greene County Economic Development Committee. The cooperative's attorney will be talking with the attorney for the Department of Corrections, and the general manager will keep the board informed on any further developments as they arise.

The general manager then gave the board a report on the implementation of the new grain drying/handling rate. It was noted that the grain drying rate overlaps with the all-electric rate during the months of November, March and April. It was agreed that the members could decide which rate they wanted to be on, but they needed to inform IREC as to which rate that would be. In other words, members could take advantage of the grain drying rate in September and October and then go back on the all-electric rate in November, provided, of course, that they qualified for these rates. It was further agreed that large power users could be offered the time-of-day rate for grain drying/handling facilities.

The general manager then gave a report of the regular Soyland board meeting held August 15 in Decatur. The financial reports were given, and fixed cost and energy cost budget figures were discussed. A proposal from Wayne-White Counties Electric Cooperative to defer their wholesale rate cost in order to maintain a coal mining load was presented by the finance committee and approved by the Soyland board. The Clinton plant is coasting down for refueling. Soyland has asked the court to dismiss their lawsuit against Illinois Power in lieu of the settlement recently reached with IP. Ed Williams will be meeting with CIPS concerning service area agreements. This concluded the report of the regular Soyland board meeting.

The board was then given an update on the group health insurance plan for IREC employees. The present supplier is again asking for an increase in the premiums. The manager is reviewing several alternatives and a decision will be made by September 30.

A report was given on the AIEC Annual Meeting by those who attended. It was noted that some of the panels and discussion sessions had been cut out. There was a good presentation on marketing and the ACRE membership goal of 850 was met. During the reorganization meeting, the following officers were re-elected: Wilbert H. Rueter of Carlyle, president; Morris L. Bell of Chandlerville, vice-president; Albert W. Shoen of Litchfield, secretary; Vernon C. Law of Savanna, treasurer; Thomas H. Moore of Springfield, executive vice-president and general manager and Randall Rings of Springfield, assistant secretary.

The next agenda item was consideration of a feasibility study for a Supervisory Control and Data Acquisition (SCADA) System. The general manager explained how this type of system works and what it could do for our co-op. Essentially, it would be used to monitor our system and for load management to help control our system's demand for electricity. If we can control our demand for electricity during the peak hours, then we can help control our cost for electricity. This, in turn, helps control the cost to the members. After much discussion, and all questions were answered, the board voted to carry out a feasibility study for a SCADA System.

There were no loss-of-time accidents to report.

Under other business, the board returned one membership according to the bylaws. A report was given on the 800 phone number with 146 calls coming in during the first billing period. The toll-free number has been especially handy for members calling about the grain handling rate. Plans were made for some of the directors to attend the NRECA Region V meeting from September 11-13, 1990. The general manager presented a proposed power purchase agreement between J & M Energy, Inc., Illinois Rural Electric Co., and Soyland Power Cooperative. As the document had just recently been received, and the attorney had not had time to review it, the matter was tabled until the attorney had a chance to study the document.

Forty-four applications for membership were approved. There being no further business to come before the board, the meeting was adjourned.



217-742-3128

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS

High Line News



Across the Manager's Desk

by Robert E. Gant

WaterFurnace system: How it works

Selecting a heating and cooling system for a home or business is an important investment decision for any consumer. Since energy costs are an important factor in this decision, many people are taking a closer look at the variety of high-efficiency systems that are now on the market.

Keep in mind that energy costs are not the only consideration when deciding on a system. Research has shown that today's consumer also wants a safe heating and cooling system that offers comfort, convenience and control. The WaterFurnace ground source heat pump is proving that it can meet these criteria in homes and businesses throughout the Midwest. In fact, with recent advances in heat pump design and pipe materials, WaterFurnace heat pumps are the most reliable and efficient heating and cooling systems available.

To understand how a ground-source heat pump works, think of the earth as a huge solar collector. In Illinois, the temperature at a depth of six feet will remain relatively constant, usually between 45-55 degrees Fahrenheit. The WaterFurnace heat pump makes efficient use of this natural heat storage capability to heat and cool your home or business. Using the principles of refrigeration, heat is drawn from the ground in the winter, intensified, and pumped into your home. In the summer, a reversing valve turns the process around, allowing you to cool your house and transfer heat to the cooler ground outside.

By taking advantage of the more constant temperature of the earth rather than relying on the outside air, the ground source heat pump system is more efficient and more economical than conventional air-to-air heat pumps. For each unit of electricity going into the WaterFurnace heat pump, as much as 3½ units of heat will be delivered. And, as a bonus, the Water-

Furnace system uses what is called a desuperheater to provide year-round hot water with no sacrifice of comfort. The desuperheater drastically reduces water heating costs, and during summer months, may provide hot water virtually free by diverting heat to the water storage tank before transporting it to the ground outside.

The WaterFurnace system uses polyethylene pipe to circulate a water and antifreeze mixture through the ground. The pipe can be buried horizontally or vertically within the earth with the length of pipe in the loop carefully sized to each consumer's application so that enough heat is absorbed for winter heating and released for summer cooling. The polyethylene material provides a combination of good heat transferring capabilities with strength and should last 50 years.

Because of its unique efficiencies, a WaterFurnace heat pump system can lower your heating costs by 50 to 70 percent and reduce your cooling costs by 30 to 40 percent over a conventional heating and cooling system. Exact savings will depend upon the building's construction and the consumer's usage patterns. However, in many cases, the payback on a WaterFurnace heat pump system may be realized in three to five years. Also keep in mind that maintenance costs will be reduced. Because the compressor is located indoors, it should have a useful lifespan of 20 years or more. In addition, there is no need for a defrost cycle normally required in air-to-air units.

If you are interested in a WaterFurnace heat pump, you should contact Steve Wisdom toll free 1-800-HOT-IREC (1-800-468-4732). He would be glad to talk with you in further detail about the advantages of heating and cooling your home or business with this type of system.

Illinois Rural Electric Co.

Mailing address:

2-12 South Main

Winchester, Illinois 62694

Ph: (217) 742-3128 or 1-800-HOT-IREC

Main office hours: 7:30 a.m.-4:30 p.m.

Closed all day Saturday, Sunday and Holidays.

Holidays observed:

New Year's Day, Good Friday, Memorial Day, Independence Day, Labor Day, Veterans' Day, Thanksgiving and Christmas.

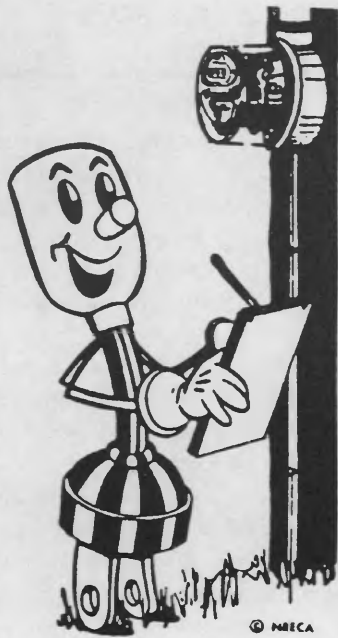
It's important to read your meter

As a condition of receiving electric service from Illinois Rural Electric Co., it is your responsibility as a member to read your meter at regular intervals and submit accurate readings to the Cooperative's office.

If, for some reason, you fail to submit a reading for one month, an estimated bill will be prepared and sent. If a member fails to submit an accurate reading of his/her meter for two consecutive billing periods, the general manager is authorized and directed to have the meter read by a cooperative employee. The member will be charged \$10 to help defray the expense of having the meter read. If the same member still fails to submit accurate readings, a second visit will be made and the member will be charged another \$10.

After a second visit by a Cooperative employee to read a meter, a security deposit may be required, which will be applied to the cost of having an employee read the meter. In some cases, the service may be disconnected as provided in the Cooperative's Right to Discontinue Service Policy. If the service is disconnected, the member will be charged a \$10 disconnection fee and will also be charged a \$10 reconnection fee before the service will be reconnected.

As you can see, it is important that you, as a member, submit regular and accurate meter readings to the Cooperative's office. It is also important to the Cooperative as a whole because it helps keep the charges made to members in line with the power costs incurred by IREC. In other words, it helps keep your rates down. Now you know a few reasons why it is important to keep sending in your meter readings on a timely basis.



**Illinois Rural Electric Co. members can now
call the Cooperative toll free by
using our new hot line.
In Illinois, call 1-800-HOT-IREC (1-800-468-4732)
You may also still call (217)742-3128.**

Waterlogged pumps can produce unnecessarily high electric bills

Does the pump on your pressure water system start almost every time you run water? If it does, then the pressure tank is probably suffering from a common ailment known as "waterlogging." In other words, it is too full of water.

It is necessary to have a cushion of air above the water. The air is compressed as water is pumped into the tank and expands as water is withdrawn. The larger the air cushion, the more water the tank can deliver between any given extremes of pressure.

Most farm water systems have pressure switches adjusted to start the pump when the pressure drops to 20 pounds and stop it when it reaches 40 pounds. A 42-gallon pressure tank, the size used in many farm water systems, can deliver about seven gallons of water between pressures of 40 and 20 pounds.

The size of the air cushion will not remain constant. Water absorbs the air, so eventually the air cushion

becomes so small that, by even drawing a very small amount of water, it will cause the pump motor to start and stop.

Manufacturers have devised various methods to solve this problem. One method is to have an air valve controlled by a float inside the pressure tank.

When the water level in the tank rises too high, the float opens an air valve and permits the pump to "sniff" the air, which is carried into the tank with the water.

Should the valve core begin to leak, do not replace it with an auto tire valve core. The auto tire core has a much stronger spring and the pump cannot suck air through the water.

Frequent starting and stopping also causes undue wear on the pump and motor.

Allowing the water pump to operate in a waterlogged condition means an unnecessary maintenance expense and a much higher electric bill.

Moonlight is nice—



but you can depend on an electric security light.

The moon was the original night light, good for as far as it went. Trouble was, about every month its light dimmed as it shrank to a sliver in the sky. Even on its fullest, brightest night, a few stray clouds could leave folks in the dark.

You don't have to depend on the uncertain light of the silvery moon when you install an electric security light at your home, farm or business. For a few cents a night, your property can be bathed in bright light. Security studies have shown that outdoor lighting reduces the chance of burglary and vandalism. And electricity is not wasted—the light automatically turns on at dusk and shuts off at dawn.

A moonlit night is great for a lot of things, but for peace of mind, contact your electric cooperative and have an electric security light installed. You'll take a shine to it.

**A security light from IREC
Costs only \$7.50 per month (plus WPCA)**



**Call 1-800-IREC-HOT
(1-800-468-4732)**

Board meeting report

The board of directors met at the cooperative's office in Winchester on Monday, October 1, at 5 p.m. All directors were present, along with the general manager, office manager, director of member and public relations and cooperative's attorney.

The minutes of the previous meeting were reviewed and approved as mailed with the notice of the meeting. The board then reviewed the financial report for the month of August. Robert E. Gant, general manager, noted that revenues were below budget, while the cost of power was slightly over budget. He then reviewed the other costs of operation. Following several questions and some discussion, the financial report was approved.

The next agenda item was the accounts paid report. After all questions were answered, the report was approved.

The chairman then asked Mark Martin, director of member and public relations, to give the marketing and economic development report. Martin reported on the number of appliances sold in August and September and reviewed the figures in the Member Service Department report. He then made a few comments pertaining to his written report. He also noted that he had been contacted by a representative of the Dale Carnegie Foundation. They will be conducting a course in "Effective Speaking and Human Relations" in Jacksonville. After hearing the objectives of the course, the board approved sending Martin for this training. Finally, Martin and Bill Griswold board chairman, reviewed items discussed at a recently held Soyland Marketing Committee meeting. This concluded the marketing and economic development report.

The board then discussed a purchase power agreement with J & M Energy, which had been tabled from the previous meeting. In the discussion, it was brought up that the lease agreement between J & M and the landowners had expired. Upon further discussion, it was decided to again table this item until clarification on the lease agreement could be made.

The next agenda item was the discussion of another purchase power agreement between Richter Farms and IREC. Under this proposal, service would be provided by IREC under the large power time-of-day rate. This agreement was approved as presented.

A report was then given on the Economic Development Loan made to the Greene County Industrial Development Committee (GCIDC). The attorney stated that he had met with the attorney for the North Greene School Board and the attorney for the GCIDC. Mr. Bonjean described the terms of the interim financing and explained how the loan would be refinanced later with a loan through the REA Economic Development Fund.

The chairman then asked for a report from the Load Building and Sales Promotion Committee. Alan Heaton, chairman of the committee, reported that his group had met on September 24 with Steve Jennings of the Association of Illinois Electric Cooperatives. They reviewed the water heater program, the grain

drying program, and the space heating program. They also discussed load controls as a way of diverting loads to an off-peak period. It was decided to wait until the system study now being conducted was finished before further investigating any types of load controls.

The general manager then gave a report of the regular Soyland board meeting. A new alternate director was seated from Coles-Moultrie Electric Cooperative and the minutes of the previous meeting were approved. The board went into executive session to discuss current lawsuits and a proposed wage-and-salary plan. Upon returning to the general session, the board approved the wage-and-salary plan presented by Manager Williams. The power supply report was given and a report was heard on the Community Development Corporation formed in Adams County.

The next agenda item was a discussion of the recently held NRECA Region V meeting. Harold Dycus of Egyptian Electric Cooperative Association was nominated for election to the NRECA board. Many issues affecting management of rural electric cooperatives in the 1990's were discussed and some felt it was the best Region V meeting in several years.

The chairman then gave a report on the regular AIEC board meeting. The minutes of the previous meeting were approved as was the audit report. The financial report was given and the checks written in August were approved. There was a discussion of the 49th Annual Meeting and the NRECA report was given. The legislative report and the legal report were then heard. Carl Dufner reported on what the Energy, Environment, and Engineering Department is doing, and Larry Anderson, chairman of the Facility Needs Study Committee at the AIEC, talked about some of the new facilities needed at the Statewide. President Rueter then announced the appointment of standing committees for 1990-1991. This concluded the report of the AIEC board meeting.

The board then gave consideration to the 1991 transportation budget. Following all explanations and discussions, the board approved the budget which called for replacing three trucks and overhauling two diesel engines.

The general manager reported on two accidents in September with one of them resulting in one lost day of work.

The board then refunded two memberships as requested under Policy 302 of the cooperative's bylaws.

Under other business, the board discussed plans for attending the National Rural Electric Cooperative Association's annual meeting in February.

Also under other business, the general manager noted that, after reviewing the available options, the decision had been made to stay with the Blue Cross Blue Shield health insurance plan for the employees for another year.

The board approved 44 applications for membership. There being no further business to come before the board, the meeting was adjourned.



High Line News

217-742-3128

ILLINOIS RURAL ELECTRIC CO. WINCHESTER, ILLINOIS



Across the Manager's Desk

by Robert E. Gant

Need help with winter heat bills?

Members who could use help paying their electric bills this winter should know that we once again have some programs in place to give income-eligible households some assistance with their winter energy bills.

The primary program available to our members is the Residential Energy Assistance Partnership Program (REAPP). This program began last year with state and federal funding. Assistance is based on the number of people in your household and your gross income. To see if your household qualifies, please refer to the

"Income Eligibility" chart below.

REAPP is coordinated by several organizations in the IREC service area. The areas served by each of these agencies, addresses and phone numbers accompany this story. If the income chart shows you are eligible for assistance under REAPP, you should contact the agency that serves your geographic area to apply.

The guidelines for the 1991 REAPP program are as follows:

1. Grants are being awarded on a first-come, first-served basis as long as the funding holds out. You should apply immediately.

2. To apply, you will need Social Security cards for each member of your household and proof of income (check stubs, unemployment records or employer verification). If you are on welfare, please take your green card. Also, take your current energy bill, if paid directly, or your current rent receipt if energy costs are included in your rent. An overdue bill or cut-off notice is not required.

More details on the REAPP program are available from the coordinating agencies, or call Illinois Rural Electric Co. at 1-800-HOT-IREC.

Income eligibility:

Family Size	30-day Income	Annualized income	Family Size	30-day Income	Annualized income
1	\$ 645	\$ 7,850	5	1,524	18,550
2	865	10,525	6	1,774	21,225
3	1,084	13,200	7	1,964	23,900
4	1,304	15,875	8	2,184	26,575

County	Office Locations	Phone
Adams	Two Rivers Regional Council Franklin Sq.,	Quincy 217-224-8171
Brown	Two Rivers Regional Council	Mt. Sterling 217-773-2422
Calhoun	Ill. Valley Econ. Dev. Corp. P.O. Box 553	Hardin 618-576-2218
Cass	MCS	Jacksonville, Beardstown 217-243-9404
Greene	Ill. Valley Econ. Dev. Corp. Courthouse	Carrollton 217-942-6824
Jersey	Ill. Valley Econ. Dev. Corp. Courthouse	Jerseyville 618-498-3210
Macoupin	Ill. Valley Econ. Dev. Corp.	Gillespie 217-839-4431
Morgan	MCS 1201 S. Main	Jacksonville 217-243-9404
Pike	Two Rivers Regional Council	Pittsfield 217-285-5424
Scott	MCS	Jacksonville, Winchester 217-243-9404



Holiday office closing

The offices of Illinois Rural Electric Co. will be closed Monday afternoon, December 24; Tuesday, December 25; and Tuesday, January 1. The board and employees wish you the best of holidays.

Rural TV programming

One-time \$15.00 authorization fee

Basic Service (Current package)		\$ 9.95
CNN Country Music TV Discovery ESPN Family Channel Nostalgia Channel	Headline News Learning Channel Lifetime Nashville Network Nickelodeon WTBS	Superstar Connection (WPIX, KTVT, WGN) Travel Channel USA Network Weather Channel
G1 package		\$ 7.95
Arts & Entertainment CNN Country Music TV Discovery	ESPN Family Channel Headline News Nashville Network	USA Network WGN (Chicago) WTBS
Expanded basic		\$15.95
Arts & Entertainment CNN Country Music TV Discovery ESPN Family Channel Headline News Learning Channel	Lifetime Nickelodeon Nashville Network Nostalgia Channel Prime Network PrimeTime 24 (WABC, WBBM, WXIA) WTBS	Skyline Silver (WSBK, TKLA, WWOR) Superstar Connection (WPIX, KTVT, WGN) Travel Channel USA Network Weather Channel
Premium services		
Basic Plus (Includes Basic and Netlink Netlink w/o Basic (KCNC, KMGH, KUSA, KRMA, KWGN)	\$14.75 per mo. 5.95 per mo.	Cinemax and Disney HBO, Cinemax, and Disney PrimeTime 24 Skyline Silver Superstation TBS Starion Premier Cinema Arts & Entertainment w/Basic
HBO Cinemax Disney HBO and Cinemax HBO and Disney	14.95 per mo. 20.95 per mo. 3.55 per mo. 7.95 per mo. 7.95 per mo. 7.95 per mo. 14.95 per mo. 14.95 per mo.	14.95 per mo. 20.95 per mo. 3.55 per mo. 3.00 per mo. 1.75 per mo. 6.95 per mo. .50 per mo.

**DEPENDABLE
JETCLEAN™
DISHWASHERS**



MAYTAG

- Nobody gets your dishes cleaner than Maytag.
- Nobody else builds dishwashers like Maytag.

ENJOY GREAT COOKING!
LARGE CAPACITY
AT A GREAT LOW PRICE!



HOTPOINT

COOKBOOK AND GUIDE INCLUDED
Model RE1410

- COOKS FAST BY TIME WITH THE 60 MINUTE TIMER
- COOKS FAST BY TEMPERATURE
- VARIABLE POWER LEVELS

LARGE CAPACITY

20.7 CU. FT. REFRIGERATOR WITH HUGE
6.31 CU. FT. FREEZER & TEXTURED DOORS!

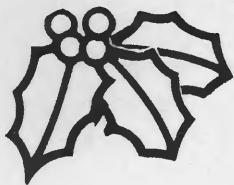


HOTPOINT

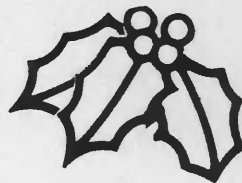
Model CTX21EK

- BEER DOOR SHELVES HOLD 6 PACKS & 2 LITER BOTTLES
- EQUIPPED FOR OPTIONAL AUTOMATIC ICE MAKER
- Textured Doors Show No Fingerprints
- SEALED & FRESH PRES & VEGETABLE KEEPER
- ADJUSTABLE SPLIT-LEVEL SHELVES

**Complete Line of
Hotpoint & Maytag Appliances**



Merry Christmas



*from the directors and employees of
Illinois Rural Electric Co.*

William Griswold, president
Jeral A. Miller, vice president
J. M. Sapp, treasurer
Ronald K. Myers, assistant treasurer
Glen Pulliam, secretary
John T. Early, assistant secretary

DIRECTORS
Robert A. Brown
Thomas H. Camerer
F. Alan Heaton
Merton L. Pond
Francis J. Toppmeyer

EMPLOYEES

Robert E. Gant, general manager

Ronald K. Coultas
Donald L. Long
Mark E. Martin
Lucien Nash
Timothy G. Vasilko
Steven L. Wisdom
Dwight A. Ala
Ora L. Anders
Thomas H. Anders
Harold W. Baird
Kevin E. Baird
Terry S. Barnard
James L. Bettis

James V. Bigelow
Julie A. Day
Clayton E. DeHart
C. Robert Dolen
Edward L. Dolen
Jerry R. Faulkner
Melvin L. Funk
Gary L. Furniss
D. David Gant
Gary L. Harbison
Herman J. Holford
David L. Huff
Charles W. Jefferson

Louis D. Kemper
Jamie P. Killday
Joseph M. Killday
Donald W. King
Albert W. Kirchner
Donna J. Lawson
Walter D. Lewis
George R. Lindsey, Jr.
Ronald D. Little
Craig S. Long
Herbert L. Long
Randall B. Long
David E. McKinney
Perry L. Moore
Buddy J. Moss
Marilyn B. Neff

Russell D. Neff
William R. Patton
Kent A. Richards
Lynn E. Rimbey
David J. Roth
Kenneth C. Roundcount
Sabrina K. Schnake
Charles L. Settles
Louis R. Shive
Joann Stice
Ronnie T. Stice
Dennis W. Taylor
Larry C. Weder
Sandra J. Wynn

Services offered by Illinois Rural Electric Co.'s Member Service Department

1. Complete line of Hotpoint and Maytag appliances, and Fedders Air Conditioners.
2. Craftmaster Service Saver electric water heaters. \$125 plus tax, delivered. (Installation available).
3. Complete home and farmstead wiring.
4. Computer sizing of WaterFurnace heating, central air conditioning and water heating systems.
5. Installation and repair of underground wiring.
6. Repairs on all major appliances.
7. Electric baseboard heat installations
8. Recommendation of proper insulation and ventilation. Also sale of insulation
9. All service calls in our service area include 30 minutes of work and "no mileage charge." \$25
10. Repair of inoperative equipment and wiring.
11. Complete electric installations for grain drying and grain and feed handling equipment.
12. Satellite TV programming and equipment sales.
13. Over-the-counter sales of wiring equipment to IREC members.
14. Sale of small appliances, including portable electric space heaters.
15. Special sale on all major appliances at our annual meeting.
16. Financing available to qualified members.

Service is our business

Board meeting report

The board of directors met at the cooperative's office in Winchester on Monday, November 5, 1990, at 1:30 p.m. All directors were present, along with the general manager, the office manager, the director of member and public relations, and the Cooperative's attorney.

The minutes of the previous meeting were reviewed and approved as mailed. The board then reviewed the financial report and asked the manager if he had any comments. Manager Robert E. Gant noted that revenues for the month were over budget, as was the cost of power. Total margins were above budget for the month and for the year to date. After the manager answered several questions the board had, the financial report was approved as mailed. The accounts paid report was also reviewed and approved.

The chairman then asked Mark Martin, director of member and public relations, to give the marketing and economic development report. Martin gave the number of appliances sold in September and October. He then referred the board to his written report and commented on a proposed rerouting of Corridor 67 that would make use of the new Valley City Eagle River bridges on the Central Illinois Expressway. A study may be requested to determine the feasibility of this proposed route. The general manager then interjected with some figures from the grain handling rate program. He noted that 998 members had signed up under the program, adding that he felt that October figures might be a better indicator of how the program is working, since not much grain drying was done in September.

The board then turned to the execution of the economic development loan papers. The attorney reported on the terms of the loan documents as submitted by REA. He further stated that he still needed to give a financial and legal opinion to be included in the package. The president and secretary were authorized to sign the papers necessary to execute this loan.

The next item on the agenda was the repricing of two CFC notes. The general manager explained the four options that were available to the board. After considerable discussion, option 1 was chosen which lowered the rate of interest from 11 ¼ percent to 10 percent and fixed it for seven years.

The chairman then asked for a report from the finance committee. Chairman Glen Pulliam stated the committee had met on November 1, to discuss the NRECA COMPensate program. He briefly reported on the content of this meeting and asked the manager to give a more detailed account of the COMPensate program. Gant stated that job descriptions had been completed and, after assigning point values to each description, they were broken down into 17 ranges so dollar figures could be assigned to each range. After further explanation and a great deal of discussion relative to the administration and implementation of

this plan, the board approved a 4 percent wage increase for each employee with an additional 2 percent of the payroll budget to be used at the manager's discretion to bring compensation in line with the mid point of the COMPensate plan. The plan will be reviewed again next year.

The board then went into executive session to discuss two lawsuits.

Upon returning to the general session, the board discussed a computer billing problem in which a member had been overbilled for electricity usage. Further communications will be made to see if a solution satisfactory to both parties can be negotiated.

The chairman then reported on the regular AIEC board meeting. An alternate director from Rural Electric Convenience Cooperative Co. was seated on the board. The financial report was given and approval was given for the checks written. Robert Ripplemeyer gave the NRECA report. He talked about budgetary cuts in the REA program and the annual meeting coming up in February. Randy Rings gave the legal report, and Carl Dufner gave the report for the EEE department. Reports were also heard from the Job Training and Safety Department and on the Youth to Washington program.

The 1990-1991 Illinois Electric Cooperatives Continuing Education Program was then discussed. IREC has participated in this program for several years and considers it to be worthwhile. They voted to participate in the program for 1990-1991.

The chairman then asked the general manager to report on the upcoming annual meeting of the National Rural Electric Cooperative Association. Gant handed out a preview program and discussed it with the board. He then discussed travel arrangements and the Continuing Education Program being offered prior to the meeting. This concluded the manager's report.

There were no accidents to report for October. The board then approved 40 applications for membership.

Under other business, a report was given on the regular Soyland board meeting. Wayne-White Counties Electric Cooperative has a new manager and he was appointed to the board. A budget meeting will be held just prior to the regular November meeting. A report was given on the Clinton plant which is coasting down for refueling. The 1991 budget for Soyland was discussed. It appears that some cost may be added to the energy section of the contract with the distribution cooperatives. Also under other business, the board refunded three memberships according to Section 7 of Article I of the bylaws. Still under other business, the board discussed possible dates and agenda items for a board/management retreat.

There being no further business to come before the board, the meeting was adjourned.