

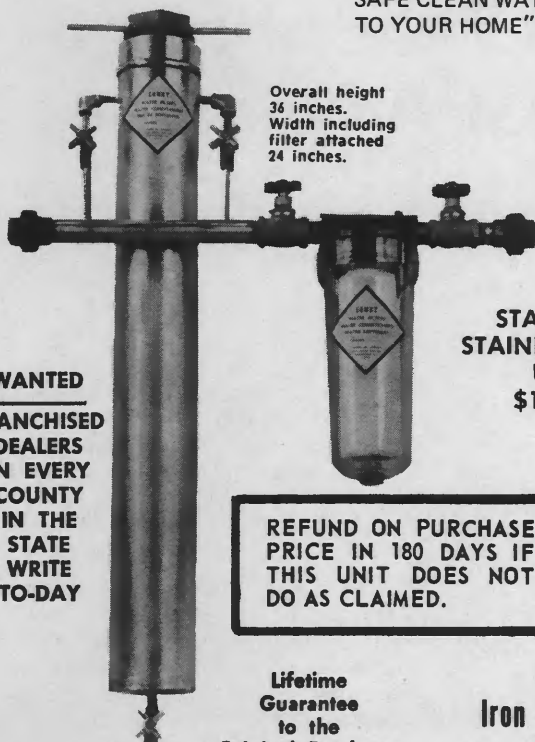
the LOWRY way

IT WILL CLEAN (AND KEEP CLEAN) ALL OF YOUR PLUMBING PIPE'S HOT OR COLD — HEATERS AND BOILERS — NOW AND FOREVER —

# ELIMINATES WATER PROBLEMS

"LET ME BRING YOU SAFE CLEAN WATER TO YOUR HOME"

Overall height 36 inches. Width including filter attached 24 inches.



STANDARD STAINLESS STEEL UNIT \$199.00



REFUND ON PURCHASE PRICE IN 180 DAYS IF THIS UNIT DOES NOT DO AS CLAIMED.

Lifetime Guarantee to the Original Purchaser

Iron And Iron Stain Problems

No Salt

• LOWRY'S treated water is better for your skin, hair, complexion.

No Backwash

• LOWRY'S treated water washes clothes whiter, brighter, cleaner.

No Floor Space

• LOWRY'S eases work at every household task. Saves soaps, detergents.

No Bulky Brine Tanks

• LOWRY'S will clean and keep clean all your plumbing pipes and hot water tank.

"YES, YOU'LL HAVE SOFT WATER"

The Lowry's Water Conditioning Units comes to you assembled and ready for easy installation. Including two 3/4-inch pipe unions. As shown in picture. Except the standard unit.

100 pounds of Water Conditioning Chemicals comes with the Commercial Unit. (No Filter) 50 pounds with the home unit with Filter attached as shown. Delivered, with three extra cartridges. 25 pounds with standard unit.

The Chemicals are "SAFE" "TASTELESS" AND "ODORLESS". Comes packaged in 25 pound cartons. It Retail at 50 cents per pound, and in 100 pound bags at 40 cents per pound. Approximately 50 cents per person per month is the operating cost, much cheaper after the clean up period.

In the first few months after installation the Lowry Water Conditioning Units will remove all precipitated iron and lime - - as well as sand, worms, and bits of organic matter and rust. From all of your water pipes and Hot Water Heaters. Keeping both clean forever. Complete and simple operating instructions are attached with each unit.

If you want the BEST IN WATER CONDITIONING FOR YOUR HOME — OR COMMERCIAL USE — HERE IT IS — IT'S BUILT FOR A LIFETIME OF SERVICE — AND IT IS GUARANTEED. WRITE TODAY.



COMMERCIAL UNIT FOR SCHOOLS CHURCHES MOTELS HOTELS RESTAURANTS CAR WASHES FACTORIES LAUNDRIES ETC.

Overall Height 43" Diam. of Tank 12" Total Width 20" 100 Pounds of Chemical with each loading.

STAINLESS STEEL COMMERCIAL UNIT \$795.00 And Up

THE COMMERCIAL WATER UNIT REDUCES YOUR COST OF PLANT OPERATIONS

FOR FURTHER INFORMATION AND FREE WATER ANALYSIS

**Order Yours Today**

MAIL TO: JAMES M. LOWRY.  
POST OFFICE BOX 605.  
SPRINGFIELD, ILL. 62705  
Phone 217-522-8762

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PLEASE PRINT

WANTED FRANCHISED DEALERS IN EVERY COUNTY IN THE STATE WRITE TO-DAY



# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

During the year just ended members of Wayne-White Counties Electric Cooperative have made remarkable progress, and I would like to share some of my thoughts on this with you today.

This has, in fact, been another record-breaking year. Use of electricity on farms in the Wayne-



S. J. Miller  
Manager

White area increased by a most impressive 17.6 per cent over usage of the previous year. The total far exceeded expectations of your staff and your board of directors. Overall revenue decreased somewhat from what it might have been but this was due to a welcome rate reduction your directors put into effect July 1.

**DESPITE** the rate reduction, however, total revenue for 1968 exceeded that for the previous year. Revenue increased 3 per cent in 1968 as compared with 7 per cent in 1967.

Naturally we do not want to operate so close to the break-even point that we jeopardize the stability of our program, but we feel that you as members are entitled to as cheap a rate as we can possibly provide.

And so, for a splendid year of cooperative service, we are thankful, for the records show our members are reaping the benefits of even lower cost electricity.

**DURING** the past two years we have had several promotions designed to encourage the use of electricity. You'll note with interest, I am sure, the announcement of an-

## Ivan Holler Tells of Some Electric Heat Advantages

We were talking the other day with Ivan Holler, your cooperative's staff electrical adviser, and the question of electric heat came up, as it frequently does when Ivan is around.

"Are many of the cooperative members installing electric heat?" we asked, and almost instantly the answer came back:

"**THEY CERTAINLY** are," said Ivan. "It's most gratifying, chiefly because we know the advantages of electric heat so well that we want as many people as possible to enjoy it."

"But if electric heat is so fine, why don't more people install it?" we asked.

"I suppose it's because they're

other promotion on the opposite page.

One of the interesting things about our overall operation is the fact that so many of our members are turning increasingly to the use of electric heat.

One factor, of course, is that such heat is so attractively priced. Another is that electric heat is so clean, comfortable, trouble-free and health-giving.

These are some of the reasons I like to think that electric heat truly is "matchless".

**WE AT YOUR** cooperative have been working with numerous builders of new homes who plan to install electric heat—the kind being used in so many of those beautiful new high-rise office and apartment buildings along Chicago's lakefront.

If you'd like to know more about how you can install thrifty electric heat in your new home, or in an older home, just contact your cooperative office. We'll gladly supply the information.

not as familiar with it as they might be," Ivan said. "And that's why so many more are installing this modern heat all the time. They're learning what a practical investment it really is.

"**HERE'S AN** example of one misunderstanding. A man will say to me, 'I'd surely like to have all the conveniences and comfort of electric heat, but what on earth would I do in the dead of winter if the power were to fail? I'd freeze'.

"Think about that for a moment. Most people, if they don't have electric heat, the modern heat, have gas or oil. And without electricity, those oil and gas furnaces don't work.

"The fact is, if power fails you're really better off when you have electric heat. Why? Because most electrically heated homes are quite well insulated, better insulated than the typical home that's heated with gas or oil. That's one of the reasons most electrically heated homes are cooler in the summer, too.

"So your typical electrically heated home will stay comfortable for an extended period, even if the power should go off. . . .

"M'gosh, Ivan," we said, finally getting a word in edgewise, "we all agree. We know you're right. But thanks for telling us. We like to talk about electric heat, too."

**MEANWHILE**, Dale Harris of the Power Use Department was discussing the effect of Wayne-White's July 1 rate reduction.

"It makes electric heating an even greater bargain," he said. Here's a specific example. We had estimated the cost of heating a large home planned for south of Wayne City at \$235.23 for an average heating season. That was under the old rate. The owner then de-

# Now . . . Cook Better Electrically

Have you been thinking that it's about time to replace that old stove with a spanking new electric range?

Good! Your idea comes right at the time your Wayne-White Counties Electric Cooperative is joining many others throughout the nation in sponsoring a special program designed to make the change even more attractive—and profitable—for you.

If you buy and install on your cooperative lines a new electric range of any make between February 1 and April 30 your cooperative will present you with a free gift, a 12-speed, deluxe electric mixer valued at \$34.95.


There are no strings! Details are in the advertisement on this page. We urge you to take advantage of this special offer.

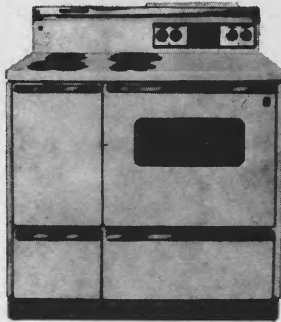
Modern electric ranges are better than ever, faster, more dependable, more convenient and more fun to use. Talk with your neighbor who has one. Or talk with your friends at Wayne-White Electric. They'll happily tell you what you've been missing.

cided on a somewhat larger home, the new rate went into effect, and we figured the estimated cost again. It came to \$200.81. More heat for a larger home—but even less cost!”

So, over a ten-year period, this owner will save more than \$350 in heating costs as a result of the new rate. And in addition he'll have a remarkably trouble-free heating system with all the tremendous advantages that come with electric heat.

No wonder knowledgeable men such as Ivan Holler, Dale Harris, Bill Bennett, Bill Endicott, Charles Mann, Roy L. Morris, S. J. Miller, and all the others on the Wayne-White staff are so enthusiastic about electric heat!

EXPLORE NEW WORLDS OF  
BETTER COOKING WITH AN ELECTRIC  RANGE



**Buy any  
electric  
range**

Be modern . . . cook with low-cost rural electric power. Buy your electric range now and get this useful gift from your rural electric system. Any make . . . any model . . . any manufacturer . . . qualifies so long as it's electric!

Regular  
**\$34.95**  
Value



**Get this FREE!**

A 12-speed electric mixer by Iona! This deluxe model includes 1½ and 3 quart mixing bowls and 2 position turntable. Easily detached so it becomes portable. Backed by 5-year factory guarantee. A regular \$34.95 retail value . . . free to rural electric members who install an electric range now!

Contact your rural electric system to learn how you can qualify for this handsome gift. This offer is for a limited time only.

## How You Can Qualify

1. Purchase and install a new electric range, any make, from any dealer, between February 1 and April 30. It must be installed on Wayne-White Counties Electric Cooperative lines.
2. Bring or send sales slip to the Wayne-White office in Fairfield no later than May 10.
3. A cooperative representative will inspect and approve the installation — and present you with your FREE electric mixer.

**Wayne-White Counties  
Electric Cooperative**

# NURSERY STOCK SALE!

WE HAVE OVER 350 VARIETIES TO CHOOSE FROM

Planting Instructions included in each order. Every plant will be labeled. Order by mail.

Rose Bushes: 2 Yr. Field grown blooming size bushes. All monthly bloomers in these varieties. \$34 each. Prices on Rose Bushes: 34c each, 6 for \$2.00—12 for \$3.48, your choice of varieties

REDS	TWO TONES	CLIMBERS	YELLOWS	PINKS	WHITES	
Red Radiance Better Times Crimson Glory Poinsettia Mirandy		President Hoover Betty Uphrad Edith N. Perkins Constance de Santiago	Cl. Blaze Red Cl. Red Tailsman Cl. Golden Charm Cl. Pink Radiance Cl. White Am. Beauty	Eclipse Golden Charm Peace Luxemburg Golden Dawn	Pink Radiance The Doctor Columbia Picture K. T. Marshall	K. A. Victoria Caledonia K. Louise Rex Anderson White Am. Beauty
<b>FLOWERING SHRUBS—1 or 2 Years Old</b>						
Cape Myrtle—Red, Purple, Pink, White, 1 to 2 ft.-----\$4.99 ea. Spiraea Van Houttei—White, 1-2 ft. .19 ea. Spiraea Reensiana, 1 to 2 ft. .18 ea. Weigela—Red or Yellow, 1 to 2 ft. .29 ea. Weigela—Var. or Pink, 1-2 ft. .18 ea. Althea—Red or Purple, 1 to 2 ft. .18 ea. Althea—Pink or White, 1 to 2 ft. .18 ea. Forsythia—Yellow, 1 to 2 ft. .18 ea. Pink Spirea, 1 to 2 ft. .19 ea. Pink Flowering Almond, 1 to 2 ft. .59 ea. Tamarix—Pink, 1 to 2 ft. .29 ea. Bush Honeysuckle—Red, Pink, White, 1 to 2 ft. .29 ea. Red Flowering Quince, 1 to 2 ft. .29 ea. White Flowering Quince, 1 to 2 ft. .29 ea. Persian Lilac—Purple, 1 to 2 ft. .39 ea. Old Fashioned Lilac—1 to 2 ft. .49 ea. Bridal Wreath Spirea, 1 to 2 ft. .49 ea. Hydrangea P.G., 1 to 2 ft. .29 ea. Oak Leaf Hydrangea, 1 to 2 ft. .49 ea. Deutzia—White, 1 to 2 ft. .15 ea. Deutzia—Pink, 1 to 2 ft. .19 ea. Mockorange—White, 1 to 2 ft. .19 ea. Sweet Shrub, 1 to 2 ft. .19 ea. Rose of Sharon, 1 to 2 ft. .19 ea. Red Zier Dogwood, 1 to 2 ft. .19 ea. Pussy Willow, 1 to 2 ft. .69 ea. Pussy Willow, 4 to 6 ft. .69 ea. Russian Olive, 1 to 2 ft. .29 ea. Russian Olive, 2 to 3 ft. .69 ea. Red Barberry, 1 to 2 ft. .49 ea. Jap Snowball, 1 to 2 ft. .49 ea. Red Snowberry, 1 to 2 ft. .49 ea. White Snowberry, 1 to 2 ft. .29 ea. Spiraea, Anthony Waterer—Red, 1 ft. .39 ea. French Lilac—Red, White, Purple, 1 to 2 ft. .98 ea. Scotch Broom, 1 to 2 ft. .29 ea. Hypericum, 1 ft. .19 ea. Spice Bush, 1 to 2 ft. .19 ea. Butterfly Bush—Purple, 1 to 2 ft. .49 ea. Butterfly Bush—Pink, 1 to 2 ft. .49 ea. Vitis—Purple, 1/2 to 1 ft. .39 ea. Green Barberry, 1 to 2 ft. .29 ea. Azalea—White, Purple, Red or Pink, 1/2 to 1 ft. .59 ea. Rose Acacia, 1 ft. .39 ea. Red Chokeberry, 1 to 2 ft. .19 ea. Black Chokeberry, 1 to 2 ft. .19 ea. Hydrangea Arborvitae—1 to 2 ft. .15 ea. Spiraea Thunbergii, 1 to 2 ft. .19 ea. Winter Honeysuckle, 1 to 2 ft. .19 ea. Arrowwood Viburnum, 1/2 to 1 ft. .39 ea. Beauty Berry, 1 to 2 ft. .29 ea. Caryopteris—Blue Mist, 2 years .98 ea. Witchhazel, 1 to 2 ft. .29 ea. American Elder, 1 to 2 ft. .29 ea. Opopsson Haw, 1 to 2 ft. .69 ea. False Indigo—Purple, 1 to 2 ft. .19 ea.	<p>• Paw Paw, 3 to 5 ft. .89 ea. • Sourwood, 2 to 3 ft. .69 ea. Yellow Buckeye, 1 to 2 ft. .59 ea. Downy Hawthorn, 1/2 to 1 ft. .59 ea. Dwarf Yellow Buxy, 1/2 to 1 ft. .69 ea. Red Flowering Dogwood, 1 ft. .129 ea. Red Flowering Dogwood, 2 ft. .249 ea. Red Flowering Dogwood, 3 to 4 ft. .398 ea. 5-N-1 Flowering Crab, 3 ft. .298 ea. Red Leaf Peach, 2 to 3 ft. .89 ea.</p> <p><b>SHADE TREES—1 or 2 Years Old</b></p> <p>Silver Maple, 3 to 4 ft. .39 ea. Silver Maple, 4 to 6 ft. .79 ea. Chinese Elm, 2 ft. .19 ea.; 3-4 ft. .39 ea. Chinese Elm, 4 to 6 ft. .69 ea. Green Weeping Willow, 2 to 3 ft. .39 ea. Green Weeping Willow, 4 to 6 ft. .69 ea. Catalpa Tree, 2 to 3 ft. .29 ea. Ginkgo Tree, 1 to 2 ft. .79 ea. Ginkgo Tree, 3 to 5 ft. .298 ea. Pin Oak or Red Oak, 2 ft. .79 ea. Pin Oak or Red Oak, 3 to 5 ft. .129 ea. Willow Oak or Scarlet Oak, 2 ft. .79 ea. Willow Oak or Scarlet Oak, 3-5 ft. 1.29 ea. Lombardy Poplar, 1 to 2 ft. .06 ea. Lombardy Poplar, 2 to 3 ft. .10 ea. Lombardy Poplar, 3 to 4 ft. .15 ea. Lombardy Poplar, 4 to 6 ft. .29 ea. Faassen Red Leaf Maple, 3-5 ft. .398 ea. Sycamore, 3 to 4 ft. .49 ea. Sycamore, 4 to 6 ft. .89 ea. • Sugar Maple, 2 ft. .29 ea. • Sugar Maple, 3 to 5 ft. .59 ea. Sweet Gum, 2 to 3 ft. .49 ea. Sweet Gum, 4 to 6 ft. .79 ea. White Birch, 2 to 3 ft. .79 ea. White Birch, 4 to 6 ft. .198 ea. • Tulip Tree, 3 to 4 ft. .49 ea. Crimson King Maple (Pat. No. 735), 3 to 5 ft. .398 ea. Sunburst Locust (Pat. No. 1313), 3 to 5 ft. .495 ea. Cut Leaf Weeping Birch, 3 to 5 ft. 3.98 ea. Silver Variegated Maple, 3 to 5 ft. 3.98 ea. Schwedler Maple, 3 to 5 ft. .398 ea. • Yellow Wood, 2 to 3 ft. .98 ea. Cane Birch, 3 to 4 ft. .398 ea. White Ash, 3 to 4 ft. .29 ea. Green Ash, 3 to 4 ft. .29 ea. Persimmon, 1 to 2 ft. .69 ea. Dawson Redwood, 1 to 2 ft. .198 ea. Morain Locust, 3 to 4 ft. .69 ea. Morain Locust, 4 to 5 ft. .398 ea. Kentucky Coffee Tree, 1/2 to 1 ft. .49 ea. • American Linden Tree, 2 ft. .59 ea. • American Linden Tree, 3 to 5 ft. .98 ea. Skyline Locust (Pat. No. 1619), 3 to 4 ft. .398 ea. • Sassafras, 2 to 3 ft. .49 ea. • Scarlet Maple, 4 to 5 ft. .69 ea. • Russian Mulberry, 2 to 3 ft. .69 ea. • Sycamore Maple, 1/2 to 1 ft. .49 ea. • Black Gum, 2 to 3 ft. .79 ea. • Japanese Red Leaf Maple, 1 ft. .198 ea. • Norway Maple, 1 to 2 ft. .49 ea. • Golden Weeping Willow, 2 to 3 ft. .29 ea. • Golden Weeping Willow, 4 to 6 ft. .69 ea. • Amur Corktree, 1 to 2 ft. .39 ea. • Black Locust, 2 to 3 ft. .29 ea. • Bald Cypress, 1 to 2 ft. .49 ea. • Little Leaf Cucumber, 2 to 3 ft. .69 ea.</p> <p><b>FRUIT TREES—1 or 2 Years Old</b></p> <p>Belle of Georgia Peach, 1 to 2 ft. .549 ea. Belle of Georgia Peach, 2 to 3 ft. .79 ea. Belle of Georgia Peach, 3 to 5 ft. .119 ea. Elberta Peach, 1 to 2 ft. .49 ea. Elberta Peach, 2 to 3 ft. .79 ea. Elberta Peach, 3 to 5 ft. .119 ea. J. H. Hale Peach, 1 to 2 ft. .49 ea. J. H. Hale Peach, 2 to 3 ft. .79 ea. J. H. Hale Peach, 3 to 5 ft. .119 ea. Hale Haven Peach, 1 to 2 ft. .49 ea. Hale Haven Peach, 2 to 3 ft. .79 ea. Hale Haven Peach, 3 to 5 ft. .119 ea. Dixie Red Peach, 1 to 2 ft. .49 ea. Dixie Red Peach, 2 to 3 ft. .79 ea. Dixie Red Peach, 3 to 5 ft. .119 ea. Golden Jubilee Peach, 1 to 2 ft. .49 ea. Golden Jubilee Peach, 2 to 3 ft. .79 ea. Golden Jubilee Peach, 3 to 5 ft. .119 ea. Champion Peach, 1 to 2 ft. .49 ea. Champion Peach, 2 to 3 ft. .79 ea. Champion Peach, 3 to 5 ft. .119 ea. Maygold Peach, 1 to 2 ft. .49 ea. Maygold Peach, 2 to 3 ft. .79 ea. Maygold Peach, 3 to 5 ft. .119 ea. Blake Peach, 1 to 2 ft. .49 ea. Blake Peach, 2 to 3 ft. .79 ea. Blake Peach, 3 to 5 ft. .119 ea. Stayman Winsap Apple, 2 to 3 ft. .69 ea. Stayman Winsap Apple, 4 to 6 ft. 1.29 ea. Red Delicious Apple, 2 to 3 ft. .69 ea. Red Delicious Apple, 4 to 6 ft. 1.29 ea.</p>	<p>Early Harvest Apple, 2 to 3 ft. .69 ea. Early Harvest Apple, 4 to 6 ft. .129 ea. Red Rome Beauty Apple, 2 to 3 ft. .69 ea. Red Rome Beauty Apple, 4 to 6 ft. .129 ea. Red Jonathan Apple, 2 to 3 ft. .69 ea. Red Jonathan Apple, 4 to 6 ft. .129 ea. Lodi Apple, 2 to 3 ft. .69 ea. Lodi Apple, 4 to 6 ft. .129 ea. Grimes Golden Apple, 2 to 3 ft. .69 ea. Grimes Golden Apple, 4 to 6 ft. .129 ea. Yellow Transparent Apple, 2-3 ft. .69 ea. Yellow Transparent Apple, 4-6 ft. .129 ea. Yellow Delicious Apple, 2 to 3 ft. .69 ea. Yellow Delicious Apple, 4 to 6 ft. .129 ea. Early McIntosh Apple, 2 to 3 ft. .69 ea. Early McIntosh Apple, 4 to 6 ft. .129 ea. 5-N-1 Apple—5 Varieties on each tree, 3 ft. .298 ea. Montmorency Cherry, 2 to 3 ft. .198 ea. Montmorency Cherry, 4 to 5 ft. .298 ea. Black Tartarian Cherry, 2 to 3 ft. .139 ea. Black Tartarian Cherry, 4 to 5 ft. .298 ea. Early Richmond Cherry, 2 to 3 ft. .139 ea. Early Richmond Cherry, 4 to 5 ft. .298 ea. Kieffer Pear, 2 to 3 ft. .139 ea. Kieffer Pear, 3/4 to 5 ft. .198 ea. Orient Pear, 2 to 3 ft. .139 ea. Orient Pear, 3/4 to 5 ft. .198 ea. Bartlett Pear, 2 to 3 ft. .139 ea. Bartlett Pear, 3/4 to 5 ft. .198 ea. Moopart Apricot, 1 to 2 ft. .69 ea. Moopart Apricot, 2 to 3 ft. .98 ea. Early Golden Apricot, 1 to 2 ft. .69 ea. Early Golden Apricot, 2 to 3 ft. .98 ea. Nectarine, 1 to 2 ft. .59 ea. Nectarine, 2 1/2 to 4 ft. .98 ea. Damon Plum, 1 to 2 ft. .59 ea. Damon Plum, 2 1/2 to 4 ft. .98 ea. Red June Plum, 1 to 2 ft. .59 ea. Red June Plum, 2 1/2 to 4 ft. .98 ea. Bruce Plum, 1 to 2 ft. .59 ea. Bruce Plum, 2 1/2 to 4 ft. .98 ea. Methley Plum, 1 to 2 ft. .59 ea. Methley Plum, 2 1/2 to 4 ft. .98 ea. Burbank Plum, 1 to 2 ft. .59 ea. Burbank Plum, 2 1/2 to 4 ft. .98 ea.</p> <p><b>DWARF FRUIT TREES—1 or 2 Years Old</b></p> <p>Dwarf Elberta Peach, 2 to 3 ft. .5249 ea. Dwarf Elberta Peach, 3 1/2 to 5 ft. 3.98 ea. Dwarf Red Haven Peach, 2 to 3 ft. 2.49 ea. Dwarf Red Haven Peach, 3 1/2 to 5 ft. \$3.98 ea. Dwarf Belle of Georgia Peach, 2-3 1/2 ft. 3.98 ea. Dwarf Belle of Georgia Peach, 3 1/2 to 5 ft. 3.98 ea. Dwarf Golden Jubilee Peach, 2-3 ft. 2.49 ea. Dwarf Golden Jubilee Peach, 3 1/2 to 5 ft. 3.98 ea. Dwarf Red Delicious Apple, 2-3 ft. 2.49 ea. Dwarf Red Delicious Apple, 3 1/2 to 5 ft. 3.98 ea. Dwarf Yellow Del. Apple, 3 1/2 to 5 ft. 3.98 ea. Dwarf Winsap Apple, 2 to 3 ft. .249 ea. Dwarf Winsap Apple, 3 1/2 to 5 ft. 3.98 ea. Dwarf Early McIntosh Apple, 2-3 1/2 ft. 2.49 ea. Dwarf Early McIntosh Apple, 3 1/2 to 5 ft. 3.98 ea. Dwarf Jonathan Apple, 2 to 3 ft. .249 ea. Dwarf Jonathan Apple, 3 1/2 to 5 ft. 3.98 ea. Dwarf Lodi Apple, 2 to 3 ft. .249 ea. Dwarf Lodi Apple, 3 1/2 to 5 ft. 3.98 ea. Dwarf Cortland Apple, 2 to 3 ft. .249 ea. Dwarf Cortland Apple, 3 1/2 to 5 ft. 3.98 ea. Dwarf Northern Spy Apple, 2-3 ft. 2.49 ea. Dwarf Northern Spy Apple, 3 1/2 to 5 ft. 3.98 ea. Dwarf Yellow Transparent Apple, 2 to 3 ft. .249 ea. Dwarf Yellow Transparent Apple, 3 1/2 to 5 ft. .398 ea. Dwarf Montmorency Cherry, 2-3 ft. 2.49 ea. Dwarf North Star Cherry, 2-3 ft. 2.49 ea. Dwarf Bartlett Pear, 2 to 3 ft. .249 ea. Dwarf Kieffer Pear, 2 to 3 ft. .249 ea. Dwarf Burbank Plum, 2 to 3 ft. .249 ea.</p> <p><b>VINES—1 or 2 Years Old</b></p> <p>Red Scarlet Honeysuckle, 1 ft. .529 ea. Wisteria—Purple, 1/2 to 1 ft. .29 ea. Bittersweet, 1 ft. .19 ea. Clematis Vine—White, 1/2 to 1 ft. .29 ea. Grapes—Lutite or Niagara, 1/2-1 ft. .49 ea. Grapes—Concord or Fredonia, 1/2-1 ft. .49 ea. Grapes, Delaware or Catawba, 1/2-1 ft. .49 ea. Kudzu Vine, 1/2 to 1 ft. .19 ea. Gold Flame Honeysuckle, 1 ft. .29 ea. Trumpet Creeper, 1/2 to 1 ft. .19 ea. Yellow Jasmine, 1/2 to 1 ft. .59 ea. • Vinca Minor Clumps .06 ea. Halls Honeysuckle, 1 ft. .19 ea. English Ivy, 4 to 8 inch .29 ea. Boston Ivy, 4 to 8 inch .29 ea. Euonymus Coloratus, 1/2 to 1 ft. .19 ea. Ajuga Bronze Ground Cover, 1 yr. .19 ea. Euonymus Kewensis, 1/2 ft. .19 ea. Virginia Creeper, 1/2 to 1 ft. .29 ea.</p>	<p><b>NUT TREES—1 or 2 Years Old</b></p> <p>Hazel Nut, 1 to 2 ft. .579 ea. Hazel Nut, 3 to 5 ft. .198 ea. Butternut, 1 to 2 ft. .39 ea. Butternut, 3 to 4 ft. .98 ea. Chinese Chestnut, 1 to 2 ft. .69 ea. Chinese Chestnut, 3 to 5 ft. .149 ea. Hardy Pecan Seedlings, 1 to 2 ft. .69 ea. Stuart Pecan—Papershell, 2 ft. .198 ea. Stuart Pecan—Papershell, 3 1/2 to 5 ft. 3.98 ea. Mahan Pecan—Papershell, 2 ft. .198 ea. Black Walnut, 1 to 2 ft. .29 ea. Black Walnut, 3 to 5 ft. .79 ea. English Walnut, 2 to 3 ft. .398 ea. Shell Bark Hickory, 1 to 2 ft. .69 ea. American Beech—Collected, 3-4 ft. .49 ea. Japanese Walnut, 3 to 4 ft. .98 ea.</p> <p><b>EVERGREENS—1 or 2 Years Old</b></p> <p>Glossy Abelia, 1/2 to 1 ft. .29 ea. • American Holly, 1/2 to 1 ft. .29 ea. • Rhododendron, 1/2 to 1 ft. .49 ea. Pfitzer Juniper, 1/2 to 1 ft. .69 ea. Cherry Laurel, 1/2 to 1 ft. .29 ea. Nandina, 1/2 to 1 ft. .49 ea. Boxwood, 1/2 ft. .39 ea. Irish Juniper, 1/2 to 1 ft. .59 ea. Savin Juniper, 1/2 to 1 ft. .59 ea. Red Berry Pyracantha, 1/2 to 1 ft. .49 ea. Yellow Berry Pyracantha, 1/2 to 1 ft. .49 ea. Burlford Holly, 1/2 to 1 ft. .49 ea. Dwarf Burlford Holly, 1/2 to 1 ft. .69 ea. Wax Leaf Ligustrum, 1/2 to 1 ft. .39 ea. Colorado Blue Spruce, 1/2 to 1 ft. .39 ea. Mountain Laurel, 1/2 to 1 ft. .29 ea. • Canadian Hemlock, 1/2 to 1 ft. .19 ea. • Short Leaf Pine, 1 ft. .19 ea. Slash Pine, 1/2 to 1 ft. .19 ea. Hetzl Holly, 1/2 to 1 ft. .59 ea. Japanese Holly, 1/2 to 1 ft. .59 ea. Foster Holly, 1/2 to 1 ft. .49 ea. Heller Holly, 1/2 to 1 ft. .59 ea. East Palatka Holly, 1/2 to 1 ft. .59 ea. Chinese Holly, 1/2 to 1 ft. .69 ea. Andorra Juniper, 1/2 to 1 ft. .59 ea. Cedrus Deodara, 1/2 to 1 ft. .59 ea. Jap Yew, 1/2 to 1 ft. .79 ea. Baker Arborvitae, 1/2 to 1 ft. .59 ea. Berckman's Arborvitae, 1/2 to 1 ft. .59 ea. Globe Arborvitae, 1/2 to 1 ft. .59 ea. Globe Juniper, 1/2 to 1 ft. .59 ea. Gardonia—White, 1/2 to 1 ft. .59 ea. Camellia—Red, 1/2 to 1 ft. .79 ea. Norway Spruce, 1/2 to 1 ft. .29 ea. Euonymus Radican, 1/2 to 1 ft. .19 ea. Euonymus Manhattan, 1/2 to 1 ft. .19 ea. Euonymus Pulchellus, 1/2 to 1 ft. .39 ea. Euonymus Dupont, 1/2 to 1 ft. .39 ea. White Pine, 1 ft. .29 ea. Austrian Pine, 1/2 to 1 ft. .29 ea. Mugho Pine, 3 to 5 inch .39 ea. Scotch Pine, 3 to 5 inch .19 ea. Western Yellow Pine, 3 to 5 inch .19 ea. White Spruce, 1/2 to 1 ft. .29 ea. Serbian Spruce, 1/2 to 1 ft. .29 ea. Douglas Fir, 1/2 to 1 ft. .39 ea. Ceyra Japonica, 1/2 to 1 ft. .49 ea. Elaeagnus Fruitlandi, 1/2 to 1 ft. .49 ea. Thorny Eleagnus, 1/2 to 1 ft. .49 ea. Hetzl Juniper, 1/2 to 1 ft. .59 ea. Sargent Juniper, 1/2 to 1 ft. .69 ea. Shore Juniper, 1/2 to 1 ft. .49 ea. Yupon Holly, 1/2 to 1 ft. .59 ea.</p> <p><b>BERRY PLANTS, ETC.—1 or 2 Years Old</b></p> <p>Black Raspberry, 1/2 to 1 ft. .39 ea. Red Everbearing Raspberry, 1/2-1 ft. .39 ea. Dewberry, 1/2 to 1 ft. .29 ea. Boysenberry, 1/2 to 1 ft. .29 ea. Blackberry, 1/2 to 1 ft. .29 ea. Gooseberry, 1/2 to 1 ft. .98 ea. Figs, 1 to 2 ft. .98 ea.</p> <p><b>BULBS, AND PERENNIALS—1 or 2 Years Old</b></p> <p>3 Pampas Grass—White Plumess—\$1.00 12 Hibiscus, Mallow Marvel in Mixed Colors .100 8 Hollyhocks, Mixed Colors, Roots 1.00 10 Cannas, Red, Pink, Yellow .100 20 Iris—Blue or Purple .100 20 Day Lilies, Roots, Orange Flowers 1.00 8 Creeping Phlox, Pink, Blue, White and Red .100 6 Fancy Leaf Caladium, Red, White 1.00 30 Gladiolus, Pink, Red, White, Yellow, or Purple .100 8 Alyssum, Gold Dust .100 8 Anemonis, Yellow .100 8 Carnations, Red, Pink, or White .100 8 Coreopsis, Sunburst Dbl. .100</p>	<p>8 Candytuft (Iberis), Semp. White 1.00 8 Babysbreath, White .100 8 Gaillardia, Red .100 8 Blue Flax (Linum) .100 8 Shasta Daisy, Alaska .100 6 Delphinium, Dark Blue .100 8 Tritoma, Mixed .100 8 Dianthus, Pink .100 8 Lupines, Mixed Colors .100 5 Sedum, Dragon Blood .100 4 Clematis, Yellow .100 8 Fall Asters, Red or White .100 8 Fall Asters, Pink or Lavender .100 6 Yucca, Candle of Heaven .100 5 Oriental Poppy, Scarlet .100 2 Peonies, Red, Pink, or White .100 5 Mums, Red or Yellow .100 4 Dahlias, Red or Pink .100 4 Dahlias, Purple or Yellow .100 3 Liriope, Blue .100 3 Liriope, Variegated .100</p> <p><b>BERRIES, FRUITS AND HEDGE—1 or 2 Years Old</b></p> <p>10 Rhubarb, 1 year Roots .5100 10 Asparagus, 1 year Roots .100 25 Strawberry—Blakemore or Tenn. Beauty .100 25 Gem Everbearing Strawberry .150 100 South River, 1 to 2 ft. 1.69 25 North Privet, 1 to 2 ft. 1.98 25 California Privet, 1 to 2 ft. .98 25 Multiflora Rose, 1 to 2 ft. .98</p> <p><b>NATIVE WILD FLOWERS—1 or 2 Years Old</b> Collected from the Mountains</p> <p>5 Lady's Slipper, Pink .5100 6 Blood Root, White Flowers .100 6 Dutchman Breeches, White .100 4 Jack-in-the-Pulpit, Purple .100 3 Dogtooth Violet, Yellow .100 20 Hardy Garden Violet, Blue .100 3 Partridge Berry .100 3 Passionflower .100 6 Bird Foot Violet, Blue .100 6 Trilliums, Mixed Colors .100 6 Blue Bells .100 6 Maiden Hair Fern .100 8 Hayscented Fern .100 10 Christmas Fern .100 4 Cinnamon Fern .100 3 Royal Fern .100 6 White Violets .100 6 Hepatica, Mixed Colors .100 4 Solomon Seal, White .100 3 Trailing Arbutus, Pink .100 4 Sweet Williams, Pink .100 4 Star Grass, White .100 4 Golden Seal, White .100 6 May Apple, Flower .100 6 Cardinal Flower, Red .100</p> <p><b>FLORIBUNDA ROSES—2 Year Field Grown</b></p> <p>Floradora, Orange .59 ea. Red Pinocchio, Red .59 ea. Goldilocks, Yellow .59 ea. Summer Snow, White .59 ea. Pinocchio, Pink .59 ea.</p> <p><b>PATENTED ROSES—2 Year Field Grown Number 1 REOS</b></p> <p>Americana, Pat. No. 2058 .350 ea. Big Red, Pat. No. 2693 .350 ea. Grand Siam, Pat. No. 2187 .350 ea. Hawaii, Pat. No. 1833 .350 ea. War Dance, Pat. No. 2017 .350 ea.</p> <p><b>PINKS</b></p> <p>Dr. Debat, Pat. No. 961 .300 ea. First Love, Pat. No. 921 .300 ea. Invitation, Pat. No. 1018 .300 ea. Pink Masterpiece, Pat. No. 2294 .350 ea.</p> <p><b>WHITE</b></p> <p>Sincera, Pat. No. 2055 .300 ea. White Beauty, Pat. No. 1825 .300 ea.</p> <p><b>YELLOW</b></p> <p>Golden Masterpiece, Pat. No. 1284 .300 ea. Golden Scepter, Pat. No. 910 .300 ea. Lady Elgin, Pat. No. 1469 .300 ea. Summer Sunshine, Pat. No. 2078 .350 ea.</p> <p><b>LAVENOR</b></p> <p>Song of Paris, Pat. No. 2669 .350 ea. Sterling Silver, Pat. No. 1433 .350 ea.</p> <p><b>CLIMBERS</b></p> <p>Don Juan—Red, Pat. No. 1864 .300 ea. Golden Showers—Yellow, Pat. No. 1557 .350 ea. Queen Elizabeth—Pink, Pat. No. 1615 .300 ea.</p>		

Our plants are Nursery grown from cuttings, seeds, or budded stock unless otherwise stated. These have never been transplanted except those marked with (\*) asterisks; which means those are collected from the wild state. Inspected by the Tennessee Dept. of Agriculture. This gives you a chance to buy at lower grower prices. SATISFACTION GUARANTEED ON ARRIVAL OR WE WILL EITHER REPLACE OR REFUND YOUR MONEY. You may order as many or as few plants as you wish. Send 75 cents extra with order for postage and packing. NOTICE FREE—Orders in the amount of \$4.00 or more you get 2 flowering shrubs FREE, our choice. Orders in the amount of \$6.00 or more you get 4 flowering shrubs FREE, our choice. ORDER NDW.

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REDS	TWO TONES	CLIMBERS	YELLOWS	PINKS	WHITES
Red Radiance Better Times Crimson Glory Poinsettia Mirandy	President Hoover Betty Upchurch Edith N. Perkins Contrast Condesa de Santiago	Cl. Blaze Red Cl. Red Tallman Cl. Golden Charm Cl. Pink Radiance Cl. White Am. Beauty	Eclipse Golden Charm Peace Luxemburg Golden Dawn	Pink Radiance The Doctor Columbia Picture K. T. Marshall	K. A. Victoria Caledonia K. Louise Rex Anderson White Am. Beauty
<b>FLOWERING SHRUBS—1 or 2 Years Old</b>					
Crepe Myrtle—Red, Purple, Pink, White, 1 to 2 ft.-----\$49 ea. Spirea Van Houttei—White, 1-2 ft. 19 ea. Spirea Reeniana, 1 to 2 ft. 29 ea. Weigela—Red or Yellow, 1 to 2 ft. 18 ea. Weigela—Var. or Pink, 1-2 ft. 18 ea. Althea—Red or Purple, 1 to 2 ft. 18 ea. Althea—Pink or White, 1 to 2 ft. 18 ea. Forsythia—Yellow, 1 to 2 ft. 18 ea. Pink Spirea, 1 to 2 ft. 19 ea. Pink Flowering Almond, 1 to 2 ft. 59 ea. Tamarix—Pink, 1 to 2 ft. 29 ea. Bush Honeysuckle—Red, Pink, White, 1 to 2 ft. 29 ea. Red Flowering Quince, 1 to 2 ft. 29 ea. White Flowering Quince, 1 to 2 ft. 29 ea. Persian Lilac—Purple, 1 to 2 ft. 39 ea. Old Fashion Lilac—1 to 2 ft. 49 ea. Bridal Wreath Spirea, 1 to 2 ft. 29 ea. Hydrangea P.G., 1 to 2 ft. 29 ea. Oak Leaf Hydrangea, 1 to 2 ft. 49 ea. Deutzia—White, 1 to 2 ft. 15 ea. Deutzia—Pink, 1 to 2 ft. 19 ea. Mockorange—White, 1 to 2 ft. 19 ea. Sweet Shrub, 1 to 2 ft. 19 ea. Rose of Sharon, 1 to 2 ft. 19 ea. Red Ozier Dogwood, 1 to 2 ft. 19 ea. Pussy Willow, 1 to 2 ft. 19 ea. Pussy Willow, 4 to 6 ft. 69 ea. Russian Olive, 1 to 2 ft. 29 ea. Russian Olive, 2 to 3 ft. 69 ea. Red Barberry, 1 to 2 ft. 49 ea. Jap Snowball, 1 to 2 ft. 49 ea. Red Snowberry, 1 to 2 ft. 39 ea. White Snowberry, 1 to 2 ft. 39 ea. Spirea, Anthony Waterer—Red, 1 ft. French Lilac—Red, White, Purple, 1 to 2 ft. 98 ea. Scotch Broom, 1 to 2 ft. 29 ea. Hypericum, 1 ft. 19 ea. Spice Bush, 1 to 2 ft. 19 ea. Butterfly Bush—Purple, 1 to 2 ft. 49 ea. Butterfly Bush—Pink, 1 to 2 ft. 49 ea. Vibex—Purple, 1/2 to 1 ft. 39 ea. Green Barberry, 1 to 2 ft. 29 ea. Azalea—White, Purple, Red or Pink, 1/2 to 1 ft. 59 ea. Rose Acacia, 1 to 2 ft. 39 ea. Red Chokeberry, 1 to 2 ft. 19 ea. Black Chokeberry, 1 to 2 ft. 19 ea. Hydrangea Arborensis—1 to 2 ft. 19 ea. Spirea Thunbergii, 1 to 2 ft. 19 ea. Winter Honeysuckle, 1 to 2 ft. 19 ea. Arrowwood Viburnum, 1/2 to 1 ft. 39 ea. Beauty Berry, 1 to 2 ft. 29 ea. Caryopteris—Blue Mist, 2 years 98 ea. Witchhazel, 1 to 2 ft. 29 ea. American Elder, 1 to 2 ft. 29 ea. Opopssum Haw, 1 to 2 ft. 69 ea. False Indigo—Purple, 1 to 2 ft. 19 ea.	<ul style="list-style-type: none"> <li>Paw Paw, 3 to 5 ft. 89 ea.</li> <li>Sourwood, 2 to 3 ft. 69 ea.</li> <li>Yellow Buckeye, 1 to 2 ft. 59 ea.</li> <li>Downy Hawthorn, 1/2 to 1 ft. 59 ea.</li> <li>Dwarf White Buckeye, 1/2 to 1 ft. 69 ea.</li> <li>Red Flowering Dogwood, 1 ft. 129 ea.</li> <li>Red Flowering Dogwood, 2 ft. 249 ea.</li> <li>Red Flowering Dogwood, 3 to 4 ft. 398 ea.</li> <li>5-N-1 Flowering Crab, 3 to 4 ft. 298 ea.</li> <li>Red Leaf Peach, 2 to 3 ft. 89 ea.</li> </ul>	<ul style="list-style-type: none"> <li>Early Harvest Apple, 2 to 3 ft. 69 ea.</li> <li>Early Harvest Apple, 4 to 6 ft. 129 ea.</li> <li>Red Rome Beauty Apple, 2 to 3 ft. 69 ea.</li> <li>Red Rome Beauty Apple, 4 to 6 ft. 129 ea.</li> <li>Red Jonathan Apple, 2 to 3 ft. 69 ea.</li> <li>Red Jonathan Apple, 4 to 6 ft. 129 ea.</li> <li>Lodi Apple, 2 to 3 ft. 69 ea.</li> <li>Lodi Apple, 4 to 6 ft. 129 ea.</li> <li>Grimes Golden Apple, 2 to 3 ft. 69 ea.</li> <li>Grimes Golden Apple, 4 to 6 ft. 129 ea.</li> <li>Yellow Transparent Apple, 2-3 ft. 69 ea.</li> <li>Yellow Transparent Apple, 4-6 ft. 129 ea.</li> <li>Yellow Delicious Apple, 2 to 3 ft. 69 ea.</li> <li>Yellow Delicious Apple, 4 to 6 ft. 129 ea.</li> <li>Early McIntosh Apple, 2 to 3 ft. 69 ea.</li> <li>Early McIntosh Apple, 4 to 6 ft. 129 ea.</li> <li>5-N-1 Apple—5 Varieties on each tree, 3 ft. 298 ea.</li> <li>Montmorency Cherry, 2 to 3 ft. 139 ea.</li> <li>Montmorency Cherry, 4 to 5 ft. 298 ea.</li> <li>Black Tartarian Cherry, 2 to 3 ft. 139 ea.</li> <li>Black Tartarian Cherry, 4 to 5 ft. 298 ea.</li> <li>Early Richmond Cherry, 2 to 3 ft. 139 ea.</li> <li>Early Richmond Cherry, 4 to 5 ft. 298 ea.</li> <li>Kieffer Pear, 2 to 3 ft. 139 ea.</li> <li>Kieffer Pear, 3 1/2 to 5 ft. 198 ea.</li> <li>Drient Pear, 2 to 3 ft. 139 ea.</li> <li>Drient Pear, 3 1/2 to 5 ft. 198 ea.</li> <li>Bartlett Pear, 2 to 3 ft. 139 ea.</li> <li>Bartlett Pear, 3 1/2 to 5 ft. 198 ea.</li> <li>Moorpart Apricot, 1 to 2 ft. 98 ea.</li> <li>Moorpart Apricot, 2 to 3 ft. 98 ea.</li> <li>Early Golden Apricot, 1 to 2 ft. 69 ea.</li> <li>Early Golden Apricot, 2 to 3 ft. 98 ea.</li> <li>Nectarine, 1 to 2 ft. 59 ea.</li> <li>Nectarine, 2 1/2 to 4 ft. 98 ea.</li> <li>Damson Plum, 1 to 2 ft. 59 ea.</li> <li>Damson Plum, 2 1/2 to 4 ft. 98 ea.</li> <li>Red June Plum, 1 to 2 ft. 59 ea.</li> <li>Red June Plum, 2 1/2 to 4 ft. 98 ea.</li> <li>Bruce Plum, 1 to 2 ft. 59 ea.</li> <li>Bruce Plum, 2 1/2 to 4 ft. 98 ea.</li> <li>Methley Plum, 1 to 2 ft. 59 ea.</li> <li>Methley Plum, 2 1/2 to 4 ft. 98 ea.</li> <li>Burbank Plum, 1 to 2 ft. 59 ea.</li> <li>Burbank Plum, 2 1/2 to 4 ft. 98 ea.</li> </ul>	<ul style="list-style-type: none"> <li>Glossy Abelia, 1/2 to 1 ft. 29 ea.</li> <li>American Holly, 1/2 to 1 ft. 29 ea.</li> <li>Rhododendron, 1/2 to 1 ft. 49 ea.</li> <li>Rhizer Juniper, 1/2 to 1 ft. 49 ea.</li> <li>Cherry Laurel, 1/2 to 1 ft. 29 ea.</li> <li>Nandina, 1/2 to 1 ft. 49 ea.</li> <li>Boxwood, 1/2 ft. 39 ea.</li> <li>Irish Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Savin Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Red Berry Pyracantha, 1/2 to 1 ft. 49 ea.</li> <li>Yellow Berry Pyracantha, 1/2 to 1 ft. 49 ea.</li> <li>Burfordi Holly, 1/2 to 1 ft. 49 ea.</li> <li>Wax Leaf Ligustrum, 1/2 to 1 ft. 39 ea.</li> <li>Colorado Blue Spruce, 1/2 to 1 ft. 39 ea.</li> <li>Mountain Laurel, 1/2 to 1 ft. 29 ea.</li> <li>Canadian Hemlock, 1/2 to 1 ft. 19 ea.</li> <li>Short Leaf Pine, 1/2 to 1 ft. 19 ea.</li> <li>Slash Pine, 1/2 to 1 ft. 19 ea.</li> <li>Ped Cedar, 1/2 to 1 ft. 19 ea.</li> <li>Hetzli Holly, 1/2 to 1 ft. 59 ea.</li> <li>Japanese Holly, 1/2 to 1 ft. 59 ea.</li> <li>Foster Holly, 1/2 to 1 ft. 49 ea.</li> <li>Helleri Holly, 1/2 to 1 ft. 59 ea.</li> <li>East Palatka Holly, 1/2 to 1 ft. 59 ea.</li> <li>Chinese Holly, 1/2 to 1 ft. 69 ea.</li> <li>Andorra Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Cedrus Deodara, 1/2 to 1 ft. 59 ea.</li> <li>Jap Yew, 1/2 to 1 ft. 79 ea.</li> <li>Baker Arborvitae, 1/2 to 1 ft. 59 ea.</li> <li>Berckman's Arborvitae, 1/2 to 1 ft. 59 ea.</li> <li>Globe Arborvitae, 1/2 to 1 ft. 59 ea.</li> <li>Green Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Gardenia—White, 1/2 to 1 ft. 59 ea.</li> <li>Camellia—Red, 1/2 to 1 ft. 79 ea.</li> <li>Norway Spruce—1/2 to 1 ft. 29 ea.</li> <li>Euonymus Radican, 1/2 to 1 ft. 19 ea.</li> <li>Euonymus Manhattani, 1/2 ft. 19 ea.</li> <li>Euonymus Pulchellus, 1/2 to 1 ft. 39 ea.</li> <li>Euonymus Dupont, 1/2 to 1 ft. 39 ea.</li> <li>White Pine, 1 ft. 29 ea.</li> <li>Austrian Pine, 1/2 to 1 ft. 29 ea.</li> <li>Mugho Pine, 3 to 5 inch 19 ea.</li> <li>Scotch Pine, 3 to 5 inch 19 ea.</li> <li>Western Yellow Pine, 3 to 5 inch 19 ea.</li> <li>White Spruce, 1/2 to 1 ft. 29 ea.</li> <li>Serbian Spruce, 1/2 to 1 ft. 29 ea.</li> <li>Douglas Fir, 1/2 to 1 ft. 39 ea.</li> <li>Cleyera Japonica, 1/2 to 1 ft. 49 ea.</li> <li>Elaeagnus Fruitlandi, 1/2 to 1 ft. 49 ea.</li> <li>Theory Eleagnus, 1/2 to 1 ft. 49 ea.</li> <li>Hetzi Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Sargent Juniper, 1/2 to 1 ft. 69 ea.</li> <li>Shore Juniper, 1/2 to 1 ft. 49 ea.</li> <li>Yupon Holly, 1/2 to 1 ft. 59 ea.</li> </ul>	<ul style="list-style-type: none"> <li>8 Candytuft (Iberis), Semp. White 1.00</li> <li>B Babysbreath, White 1.00</li> <li>B Gaillardia, Red 1.00</li> <li>B Blue Flax (Linum) 1.00</li> <li>B Shasta Daisy, Alaska 1.00</li> <li>6 Delphinium, Dark Blue 1.00</li> <li>8 Tritoma, Mixed 1.00</li> <li>B Dianthus, Pinks 1.00</li> <li>B Lupines, Mixed Colors 1.00</li> <li>5 Sedum, Dragon Blood 1.00</li> <li>4 Clematis, Yellow 1.00</li> <li>B Fall Asters, Red or White 1.00</li> <li>B Fall Asters, Pink or Lavender 1.00</li> <li>6 Yucca, Candle of Heaven 1.00</li> <li>5 Oriental Poppy, Scarlet 1.00</li> <li>2 Peonies, Red, Pink, or White 1.00</li> <li>5 Mums, Red or Yellow 1.00</li> <li>4 Dahlias, Red or Pink 1.00</li> <li>4 Dahlias, Purple or Yellow 1.00</li> <li>3 Liriope, Big Blue 1.00</li> <li>3 Liriope, Variegated 1.00</li> </ul>	
<b>SHADE TREES—1 or 2 Years Old</b>					
<ul style="list-style-type: none"> <li>Silver Maple, 3 to 4 ft. 39 ea.</li> <li>Silver Maple, 4 to 6 ft. 79 ea.</li> <li>Chinese Elm, 2 to 3 ft. 19 ea.; 3-4 ft. 39 ea.</li> <li>Chinese Elm, 4 to 6 ft. 69 ea.</li> <li>Green Weeping Willow, 2 to 3 ft. 39 ea.</li> <li>Green Weeping Willow, 4 to 6 ft. 69 ea.</li> <li>Catalpa Tree, 2 to 3 ft. 29 ea.</li> <li>Ginko Tree, 1 to 2 ft. 79 ea.</li> <li>Ginko Tree, 3 to 5 ft. 298 ea.</li> <li>Pin Oak or Red Oak, 2 ft. 79 ea.</li> <li>Pin Oak or Red Oak, 3 to 5 ft. 129 ea.</li> <li>Willow Oak or Scarlet Oak, 2 ft. 79 ea.</li> <li>Willow Oak or Scarlet Oak, 3-5 ft. 129 ea.</li> <li>Lombardy Poplar, 1 to 2 ft. 69 ea.</li> <li>Lombardy Poplar, 3 to 4 ft. 130 ea.</li> <li>Lombardy Poplar, 4 to 6 ft. 15 ea.</li> <li>Lombardy Poplar, 4 to 6 ft. 29 ea.</li> <li>Faassen Red Leaf Maple, 3-5 ft. 398 ea.</li> <li>Sycamore, 3 to 4 ft. 49 ea.</li> <li>Sycamore, 4 to 6 ft. 89 ea.</li> <li>Sugar Maple, 2 ft. 29 ea.</li> <li>Sugar Maple, 3 to 5 ft. 59 ea.</li> <li>Sweet Gum, 2 to 3 ft. 49 ea.</li> <li>Sweet Gum, 4 to 6 ft. 79 ea.</li> <li>White Birch, 2 to 3 ft. 79 ea.</li> <li>White Birch, 4 to 6 ft. 198 ea.</li> <li>Tulip Tree, 3 to 4 ft. 49 ea.</li> <li>Crimson King Maple (Pat. No. 735), 3 to 5 ft. 398 ea.</li> <li>Sunburst Locust (Pat. No. 1313), 1 to 5 ft. 495 ea.</li> <li>Cut Leaf Weeping Birch, 3 to 5 ft. 398 ea.</li> <li>Silver Variegated Maple, 3 to 5 ft. 398 ea.</li> <li>Schwedler Maple, 3 to 5 ft. 398 ea.</li> <li>Yellow Wood, 2 to 3 ft. 98 ea.</li> <li>Canoe Birch, 3 to 4 ft. 398 ea.</li> <li>White Ash, 3 to 4 ft. 29 ea.</li> <li>Green Ash, 3 to 4 ft. 29 ea.</li> <li>Persimmon, 1 to 2 ft. 69 ea.</li> <li>Dawn Redwood, 1 to 2 ft. 198 ea.</li> <li>Honey Locust, 3 to 4 ft. 69 ea.</li> <li>Moran Locust, 4 to 5 ft. 398 ea.</li> <li>Kentucky Coffee Tree, 1/2 to 1 ft. 49 ea.</li> <li>American Linden Tree, 2 ft. 59 ea.</li> <li>American Linden Tree, 3 to 5 ft. 98 ea.</li> <li>Styline Locust (Pat. No. 1619), 3 to 4 ft. 398 ea.</li> <li>Sassafras, 2 to 3 ft. 49 ea.</li> <li>Scotch Maple, 4 to 5 ft. 69 ea.</li> <li>Russian Mulberry, 2 to 3 ft. 69 ea.</li> <li>Sycamore Maple, 1/2 to 1 ft. 49 ea.</li> <li>Black Gum, 2 to 3 ft. 79 ea.</li> <li>Japanese Red Leaf Maple, 1 ft. 198 ea.</li> <li>Norway Maple, 1 to 2 ft. 49 ea.</li> <li>Golden Weeping Willow, 2 to 3 ft. 29 ea.</li> <li>Golden Weeping Willow, 4 to 6 ft. 69 ea.</li> <li>Amur Corktree, 2 to 3 ft. 29 ea.</li> <li>Black Locust, 2 to 3 ft. 29 ea.</li> <li>Bald Cypress, 1 to 2 ft. 49 ea.</li> <li>Little Leaf Cucumber, 2 to 3 ft. 69 ea.</li> </ul>					
<b>CLIMBERS</b>					
<ul style="list-style-type: none"> <li>Early Harvest Apple, 2 to 3 ft. 69 ea.</li> <li>Early Harvest Apple, 4 to 6 ft. 129 ea.</li> <li>Red Rome Beauty Apple, 2 to 3 ft. 69 ea.</li> <li>Red Rome Beauty Apple, 4 to 6 ft. 129 ea.</li> <li>Red Jonathan Apple, 2 to 3 ft. 69 ea.</li> <li>Red Jonathan Apple, 4 to 6 ft. 129 ea.</li> <li>Lodi Apple, 2 to 3 ft. 69 ea.</li> <li>Lodi Apple, 4 to 6 ft. 129 ea.</li> <li>Grimes Golden Apple, 2 to 3 ft. 69 ea.</li> <li>Grimes Golden Apple, 4 to 6 ft. 129 ea.</li> <li>Yellow Transparent Apple, 2-3 ft. 69 ea.</li> <li>Yellow Transparent Apple, 4-6 ft. 129 ea.</li> <li>Yellow Delicious Apple, 2 to 3 ft. 69 ea.</li> <li>Yellow Delicious Apple, 4 to 6 ft. 129 ea.</li> <li>Early McIntosh Apple, 2 to 3 ft. 69 ea.</li> <li>Early McIntosh Apple, 4 to 6 ft. 129 ea.</li> <li>5-N-1 Apple—5 Varieties on each tree, 3 ft. 298 ea.</li> <li>Montmorency Cherry, 2 to 3 ft. 139 ea.</li> <li>Montmorency Cherry, 4 to 5 ft. 298 ea.</li> <li>Black Tartarian Cherry, 2 to 3 ft. 139 ea.</li> <li>Black Tartarian Cherry, 4 to 5 ft. 298 ea.</li> <li>Early Richmond Cherry, 2 to 3 ft. 139 ea.</li> <li>Early Richmond Cherry, 4 to 5 ft. 298 ea.</li> <li>Kieffer Pear, 2 to 3 ft. 139 ea.</li> <li>Kieffer Pear, 3 1/2 to 5 ft. 198 ea.</li> <li>Drient Pear, 2 to 3 ft. 139 ea.</li> <li>Drient Pear, 3 1/2 to 5 ft. 198 ea.</li> <li>Bartlett Pear, 2 to 3 ft. 139 ea.</li> <li>Bartlett Pear, 3 1/2 to 5 ft. 198 ea.</li> <li>Moorpart Apricot, 1 to 2 ft. 98 ea.</li> <li>Moorpart Apricot, 2 to 3 ft. 98 ea.</li> <li>Early Golden Apricot, 1 to 2 ft. 69 ea.</li> <li>Early Golden Apricot, 2 to 3 ft. 98 ea.</li> <li>Nectarine, 1 to 2 ft. 59 ea.</li> <li>Nectarine, 2 1/2 to 4 ft. 98 ea.</li> <li>Damson Plum, 1 to 2 ft. 59 ea.</li> <li>Damson Plum, 2 1/2 to 4 ft. 98 ea.</li> <li>Red June Plum, 1 to 2 ft. 59 ea.</li> <li>Red June Plum, 2 1/2 to 4 ft. 98 ea.</li> <li>Bruce Plum, 1 to 2 ft. 59 ea.</li> <li>Bruce Plum, 2 1/2 to 4 ft. 98 ea.</li> <li>Methley Plum, 1 to 2 ft. 59 ea.</li> <li>Methley Plum, 2 1/2 to 4 ft. 98 ea.</li> <li>Burbank Plum, 1 to 2 ft. 59 ea.</li> <li>Burbank Plum, 2 1/2 to 4 ft. 98 ea.</li> </ul>					
<b>EVERGREENS—1 or 2 Years Old</b>					
<ul style="list-style-type: none"> <li>Glossy Abelia, 1/2 to 1 ft. 29 ea.</li> <li>American Holly, 1/2 to 1 ft. 29 ea.</li> <li>Rhododendron, 1/2 to 1 ft. 49 ea.</li> <li>Rhizer Juniper, 1/2 to 1 ft. 49 ea.</li> <li>Cherry Laurel, 1/2 to 1 ft. 29 ea.</li> <li>Nandina, 1/2 to 1 ft. 49 ea.</li> <li>Boxwood, 1/2 ft. 39 ea.</li> <li>Irish Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Savin Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Red Berry Pyracantha, 1/2 to 1 ft. 49 ea.</li> <li>Yellow Berry Pyracantha, 1/2 to 1 ft. 49 ea.</li> <li>Burfordi Holly, 1/2 to 1 ft. 49 ea.</li> <li>Wax Leaf Ligustrum, 1/2 to 1 ft. 39 ea.</li> <li>Colorado Blue Spruce, 1/2 to 1 ft. 39 ea.</li> <li>Mountain Laurel, 1/2 to 1 ft. 29 ea.</li> <li>Canadian Hemlock, 1/2 to 1 ft. 19 ea.</li> <li>Short Leaf Pine, 1/2 to 1 ft. 19 ea.</li> <li>Slash Pine, 1/2 to 1 ft. 19 ea.</li> <li>Ped Cedar, 1/2 to 1 ft. 19 ea.</li> <li>Hetzli Holly, 1/2 to 1 ft. 59 ea.</li> <li>Japanese Holly, 1/2 to 1 ft. 59 ea.</li> <li>Foster Holly, 1/2 to 1 ft. 49 ea.</li> <li>Helleri Holly, 1/2 to 1 ft. 59 ea.</li> <li>East Palatka Holly, 1/2 to 1 ft. 59 ea.</li> <li>Chinese Holly, 1/2 to 1 ft. 69 ea.</li> <li>Andorra Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Cedrus Deodara, 1/2 to 1 ft. 59 ea.</li> <li>Jap Yew, 1/2 to 1 ft. 79 ea.</li> <li>Baker Arborvitae, 1/2 to 1 ft. 59 ea.</li> <li>Berckman's Arborvitae, 1/2 to 1 ft. 59 ea.</li> <li>Globe Arborvitae, 1/2 to 1 ft. 59 ea.</li> <li>Green Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Gardenia—White, 1/2 to 1 ft. 59 ea.</li> <li>Camellia—Red, 1/2 to 1 ft. 79 ea.</li> <li>Norway Spruce—1/2 to 1 ft. 29 ea.</li> <li>Euonymus Radican, 1/2 to 1 ft. 19 ea.</li> <li>Euonymus Manhattani, 1/2 ft. 19 ea.</li> <li>Euonymus Pulchellus, 1/2 to 1 ft. 39 ea.</li> <li>Euonymus Dupont, 1/2 to 1 ft. 39 ea.</li> <li>White Pine, 1 ft. 29 ea.</li> <li>Austrian Pine, 1/2 to 1 ft. 29 ea.</li> <li>Mugho Pine, 3 to 5 inch 19 ea.</li> <li>Scotch Pine, 3 to 5 inch 19 ea.</li> <li>Western Yellow Pine, 3 to 5 inch 19 ea.</li> <li>White Spruce, 1/2 to 1 ft. 29 ea.</li> <li>Serbian Spruce, 1/2 to 1 ft. 29 ea.</li> <li>Douglas Fir, 1/2 to 1 ft. 39 ea.</li> <li>Cleyera Japonica, 1/2 to 1 ft. 49 ea.</li> <li>Elaeagnus Fruitlandi, 1/2 to 1 ft. 49 ea.</li> <li>Theory Eleagnus, 1/2 to 1 ft. 49 ea.</li> <li>Hetzi Juniper, 1/2 to 1 ft. 59 ea.</li> <li>Sargent Juniper, 1/2 to 1 ft. 69 ea.</li> <li>Shore Juniper, 1/2 to 1 ft. 49 ea.</li> <li>Yupon Holly, 1/2 to 1 ft. 59 ea.</li> </ul>					
<b>BERRIES, FRUITS AND HEDGE—1 or 2 Years Old</b>					
<ul style="list-style-type: none"> <li>10 Rhubarb, 1 year Roots \$1.00</li> <li>10 Asparagus, 1 year Roots 1.00</li> <li>25 Strawberry—Blakemore or Tenn. Beauty 1.00</li> <li>25 Gem Everbearing Strawberry 1.50</li> <li>100 South Privet, 3 to 2 ft. 1.69</li> <li>25 North Privet, 1 to 2 ft. 1.98</li> <li>25 California Privet, 1 to 2 ft. 1.98</li> <li>25 Multiflora Rose, 1 to 2 ft. 1.98</li> </ul>					
<b>NATIVE WILD FLOWERS—1 or 2 Years Old</b>					
<ul style="list-style-type: none"> <li>5 Lady's Slipper, Pink \$1.00</li> <li>6 Blood Root, White Flowers 1.00</li> <li>6 Dutchman Breeches, White 1.00</li> <li>4 Jack-in-the-Pulpit, Purple 1.00</li> <li>3 Dogtooth Violet, Yellow 1.00</li> <li>2 Hardy Garden Violet, Blue 1.00</li> <li>3 Partridge Berry 1.00</li> <li>3 Passionflower 1.00</li> <li>6 Bird Foot Violet, Blue 1.00</li> <li>6 Trilliums, Mixed Colors 1.00</li> <li>6 Blue Bells 1.00</li> <li>6 Maiden Hair Fern 1.00</li> <li>6 Hayscented Fern 1.00</li> <li>10 Christmas Fern 1.00</li> <li>4 Cinnamon Fern 1.00</li> <li>3 Royal Fern 1.00</li> <li>6 White Violets 1.00</li> <li>6 Hepaticas, Mixed Colors 1.00</li> <li>4 Solomon Seal, White 1.00</li> <li>3 Trailing Arbutus, Pink 1.00</li> <li>4 Sweet Williams, Pink 1.00</li> <li>4 Star Grass, White 1.00</li> <li>4 Golden Seal, White 1.00</li> <li>6 May Apple, White 1.00</li> <li>6 Cardinal Flower, Red 1.00</li> </ul>					
<b>FLORIBUNDA ROSES—2 Year Field Grown</b>					
<ul style="list-style-type: none"> <li>Floradora, Orange \$ .59 ea.</li> <li>Red Pinocchio, Red .59 ea.</li> <li>Goldlocks, Yellow .59 ea.</li> <li>Summer Snow, White .59 ea.</li> <li>Pinocchio, Pink .59 ea.</li> </ul>					
<b>PATENTED ROSES—2 Year Field Grown Number 1</b>					
<ul style="list-style-type: none"> <li>Americana, Pat. No. 205B \$3.50 ea.</li> <li>Big Red, Pat. No. 2693 3.50 ea.</li> <li>Grand Slam, Pat. No. 2187 3.50 ea.</li> <li>Hawaii, Pat. No. 1833 3.50 ea.</li> <li>War Dance, Pat. No. 2017 3.50 ea.</li> </ul>					
<b>PINKS</b>					
<ul style="list-style-type: none"> <li>Dr. Debat, Pat. No. 961 3.00 ea.</li> <li>First Love, Pat. No. 921 3.00 ea.</li> <li>Invitation, Pat. No. 2018 3.00 ea.</li> <li>Pink Masterpiece, Pat. No. 2294 3.50 ea.</li> </ul>					
<b>WHITE</b>					
<ul style="list-style-type: none"> <li>Sincera, Pat. No. 2055 3.00 ea.</li> <li>White Beauty, Pat. No. 1825 3.00 ea.</li> </ul>					
<b>YELLOW</b>					
<ul style="list-style-type: none"> <li>Golden Masterpiece, Pat. No. 1284 3.00 ea.</li> <li>Golden Scepter, Pat. No. 910 3.00 ea.</li> <li>Lady Elgin, Pat. No. 1469 3.00 ea.</li> <li>Summer Sunshine, Pat. No. 2078 3.50 ea.</li> </ul>					
<b>LAVERANDER</b>					
<ul style="list-style-type: none"> <li>Starg of Paris, Pat. No. 2669 3.50 ea.</li> <li>Songling Silver, Pat. No. 1433 3.50 ea.</li> </ul>					
<b>CLIMBERS</b>					
<ul style="list-style-type: none"> <li>Don Juan—Red, Pat. No. 1864 3.00 ea.</li> <li>Golden Showers—Yellow, Pat. No. 1557 3.50 ea.</li> <li>Queen Elizabeth—Pink, Pat. No. 1615 3.00 ea.</li> </ul>					
<b>WINES—1 or 2 Years Old</b>					
<ul style="list-style-type: none"> <li>Red Scarlet Honeysuckle, 1 ft. 59 ea.</li> <li>Wisteria—Purple, 1/2 to 1 ft. 29 ea.</li> <li>Bittersweet, 1 ft. 19 ea.</li> <li>Clematis Vine—White, 1/2 to 1 ft. 29 ea.</li> <li>Grapes—Littie or Niagara, 1/2-1 ft. 49 ea.</li> <li>Grapes—Concord or Fredonia, 1/2-1 ft. 49 ea.</li> <li>Grapes, Delaware or Catawba, 1/2-1 ft. 49 ea.</li> <li>Kudzu Vine, 1/2 to 1 ft. 19 ea.</li> <li>Gold Flame Honeysuckle, 1 ft. 29 ea.</li> <li>Trumpet Creeper, 1/2 to 1 ft. 19 ea.</li> <li>Yellow Jasmine, 1/2 to 1 ft. 59 ea.</li> <li>Vinca Minor Clumps 06 ea.</li> <li>Halls Honeysuckle, 1 ft. 19 ea.</li> <li>English Ivy, 4 to 8 inch 29 ea.</li> <li>Boston Ivy, 4 to 8 inch 29 ea.</li> <li>Euonymus Coloratus, 1/2 to 1 ft. 19 ea.</li> <li>Ajuga Bronze Ground Cover, 1 yr. 19 ea.</li> <li>Euonymus Kewensis, 1/2 ft. 19 ea.</li> <li>Virginia Creeper, 1/2 to 1 ft. 29 ea.</li> </ul>					
<b>BERRY PLANTS, ETC.—1 or 2 Years Old</b>					
<ul style="list-style-type: none"> <li>Black Raspberry, 1/2 to 1 ft. \$39 ea.</li> <li>Red Everbearing Raspberry, 1/2-1 ft. \$39 ea.</li> <li>Dewberry, 1/2 to 1 ft. 29 ea.</li> <li>Boysenberry, 1/2 to 1 ft. 29 ea.</li> <li>Blackberry, 1/2 to 1 ft. 29 ea.</li> <li>Gooseberry, 1/2 to 1 ft. 98 ea.</li> <li>Figs, 1 to 2 ft. 98 ea.</li> </ul>					
<b>BULBS AND PERENNIALS—1 or 2 Years Old</b>					
<ul style="list-style-type: none"> <li>3 Pampas Grass—White Plumess—\$1.00</li> <li>12 Hibiscus, Mallow Marvel in Mixed Colors 1.00</li> <li>B Hollyhocks, Mixed Colors, Roots 1.00</li> <li>10 Cannas, Red, Pink, Yellow 1.00</li> <li>20 Iris—Blue or Purple 1.00</li> <li>20 Day Lilies, Roots, Orange Flowers 1.00</li> <li>B Creeping Phlox, Pink, Blue, White and Red 1.00</li> <li>6 Fancy Leaf Caladium, Red, White 1.00</li> <li>30 Gladioli, Pink, Red, White, Yellow, or Purple 1.00</li> <li>B Alyssum, Gold Dust 1.00</li> <li>B Anthemis, Yellow 1.00</li> <li>B Carnation, Red, Pink, or White 1.00</li> <li>B Coreopsis, Sunburst Obl. 1.00</li> </ul>					

Our plants are Nursery grown from cuttings, seeds, or budded stock unless otherwise stated. These have never been transplanted except those marked with (\*) asterisks; which means those are collected from the wild state. Inspected by the Tennessee Dept. of Agriculture. This gives you a chance to buy at lower grower prices. SATISFACTION GUARANTEED ON ARRIVAL OR WE WILL EITHER REPLACE OR REFUND YOUR MONEY. You may order as many or as few plants as you wish. Send 75 cents extra with order for postage and packing. NOTICE FREE—Orders in the amount of \$4.00 or more you get 2 flowering shrubs FREE, our choice. Orders in the amount of \$6.00 or more you get 4 flowering shrubs FREE, our choice. ORDER NOW.



# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

As you know, your cooperative in 1968 experienced a very successful year, and we are all determined to make 1969 an even finer year, if possible.

Last month I reported to you that preliminary estimates indicated use of electricity on the farm in 1968 would be 17.6 per cent in excess of the previous year.

Final figures disclose that the overall increase of all sales actually was 11.5 per cent, a most substantial and gratifying figure. We are all pleased with this, in part because it indicates that our rural area residents are putting electricity to work for them in a most efficient manner. They are making wise use of this low-cost and dependable servant.

We think you might like other figures concerning your cooperative. Thus far in our history we have borrowed nearly six million dollars from the Rural Electrification Administration (REA). Of course we are repaying these loans. In addition, we have invested nearly five million dollars more of our own funds in our cooperative system. This brings our total system investment to about 11 million dollars.

**THROUGH THIS** system we are trying to provide you with the very best service possible. It is a struggle—but a most enjoyable one.

**SOON TREES** will be shooting up along our hundreds of miles of electric lines and our hard-working crews will be fighting to maintain proper clearance between these rapidly growing shoots and the lines.

This is vitally important to co-

## More System Improvement Work Is Planned for This Summer

Maintenance of Wayne-White's electric system is a costly, time consuming, never ending task but because the cooperative's employees plan their work and do it so well, costs, service interruptions, are kept at a minimum.

Here's an example:

A great many of the cooperative poles now are more than 30 years old. Their normal life is 25 to 35 years. Your cooperative has had a careful survey made and we know some of these poles need to be "changed out."

operative members for two reasons. One, inadequate clearance means more power interruptions. Two, inadequate clearance means more "line loss". Line loss may be defined as the difference between the amount of electricity we buy at wholesale and the amount we have to sell to our members.

One factor in line loss is the "leakage" of electricity that occurs when limbs or branches rub against "hot" wires. Adequate clearance reduces this leakage materially—and reduces waste of cooperative funds.

**INCIDENTALLY**, the percentage of line loss for Wayne-White Counties Electric Cooperative during the last five years has been reduced from ten to five per cent. This is exceptionally low. It indicates that Wayne-White crewmen, with the splendid cooperation of our members, are doing an excellent job. We want to do even better. And I believe we will.

You may be sure of one thing. When our crewmen arrive at your place to improve line clearance they'll be well aware of the need to protect and maintain the beauty of your shade trees. They'll do all in their power to avoid "butchering" them. And you may depend on it, these men are skilled and conscientious workers. They, like other Wayne-White employees, are your friends.

**THIS SUMMER** we expect to do considerable maintenance work of this type to make our system even safer so that in times of storms and high winds lines will remain in service.

So, we again ask your cooperation in this project. Whenever possible we'll be resorting to "hot line work" to lessen power interruptions. Sometimes "hot line" work is impossible, or almost so. Always it is more expensive.

**SOMETIMES** our workmen will find it necessary to take a line out of service for a short time in order to change out a pole or cross arm.

We'll try to cooperate with you by doing this at as convenient a time for you as possible. We'll try to have the line back in service during the noon hour, for example, so you can use your electric range for getting lunch and your electric dishwasher afterwards.

Your food freezer will not "notice" the outage if you keep it closed and your refrigerator will keep your food in good shape during these short interruptions. And these brief outages will prevent longer ones next winter and for years to come.

### WIN A WASHINGTON TRIP!

Once again Wayne-White Counties Electric Cooperative is participating in the annual Youth Tour to Washington. Two fortunate essay contest winners will enjoy an expense-paid, week-long trip to the nation's capital in company with some 50 other Illinois winners.

For contest details, call at cooperative headquarters in Fairfield or merely write S. J. Miller, manager. You'll get abundant information that will make writing your essay easy and enjoyable.

Juniors of any high school in counties served by the cooperative are eligible. One does not have to be a cooperative member. YOU could be a winner!

# A Philosophy To Live by

Cooperatives, like people, have personalities, moulded in part by the things they stand for, by their goals and by their aspirations.

This poem, says manager S. J. Miller, sums up the philosophy of Wayne-White Electric Cooperative in its day-to-day operations.

It is this spirit that guides Wayne-White employes as they serve the organization's more than 10,200 member-owners.

## FOR THE NEW YEAR

This I would like to be: Braver and bolder,  
Just a bit wiser because I am older,  
Just a bit kinder to those I may meet,  
Just a bit manlier taking defeat.

This I would like to be: Just a bit finer,  
More of a smiler and less of a whiner,  
Just a bit quicker to stretch out my hand  
Helping another who's struggling to stand.

This I would like to be: Just a bit truer,  
Less of the wisher and more of the doer,  
Broader and bigger, more willing to give,  
Living, and helping my neighbor to live.

This for the New Year my wish and my plea:  
Lord, make a regular man out of me.

## Enjoy a New Range; Get a Mixer Free

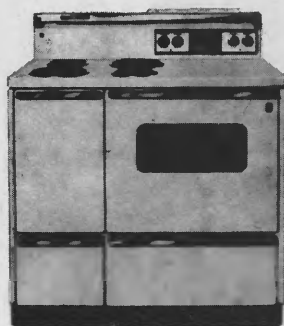
Have you been thinking about that new electric range you've been wanting . . . and the advantage of getting it soon?

It's a good idea, especially while your electric cooperative is able to offer FREE a 12-speed deluxe model electric mixer as described in the advertisement on this page.

Wayne-White Electric Cooperative can do this because it is cooperating with the Association of Illinois Electric Cooperatives and the National Rural Electric Cooperative Association in a three-month drive to encourage installation of even more convenient, clean, economical electric ranges on its lines.

Look into this special offer right away. It's a real opportunity for Wayne-White members, a real bargain.

EXPLORE NEW WORLDS OF  
BETTER COOKING WITH AN ELECTRIC RANGE



Buy any  
electric  
range

Be modern . . . cook with low-cost rural electric power. Buy your electric range now and get this useful gift from your rural electric system. Any make . . . any model . . . any manufacturer . . . qualifies so long as it's electric!

Regular  
**\$34<sup>95</sup>**  
Value



Get this FREE!

A 12-speed electric mixer by Iona! This deluxe model includes 1½ and 3 quart mixing bowls and 2 position turntable. Easily detached so it becomes portable. Backed by 5-year factory guarantee. A regular \$34.95 retail value . . . free to rural electric members who install an electric range now!

Contact your rural electric system to learn how you can qualify for this handsome gift. This offer is for a limited time only.

## How You Can Qualify

1. Purchase and install a new electric range, any make, from any dealer, between February 1 and April 30. It must be installed on Wayne-White Counties Electric Cooperative lines.
2. Bring or send sales slip to the Wayne-White office in Fairfield no later than May 10.
3. A cooperative representative will inspect and approve the installation — and present you with your FREE electric mixer.

**Wayne-White Counties  
Electric Cooperative**

*New! From Mutual of Omaha!*

# Three way protection

that covers you both IN and OUT of the hospital

**PLUS UP TO  
\$500.00**  
for doctor calls



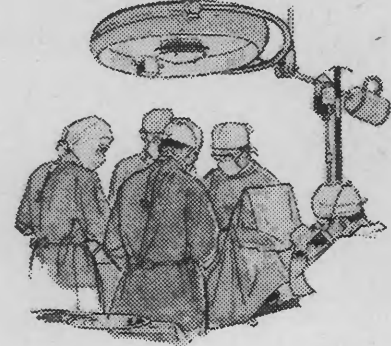
**Doctor Calls**—Pays up to \$500.00 on a scheduled basis for doctor calls at the office, in the hospital, or at home. Includes liberal surgical schedule. Pays *both* doctor calls *and* surgical benefits for the same sickness or accident! Doctor call benefits are payable up to the date of the operation... thereafter Surgical benefits are payable. Covers the whole family!

**NOW PAYS YOU UP TO  
\$800.00  
a month**  
for regular living expenses



**Living Expenses**—Pays from \$100.00 to \$800.00 a month (depending on the amount you qualify for) to help take care of your regular living expenses when the family breadwinner is disabled and unable to work. As explained in your policy, these *tax-free* benefits are payable for disabilities that start before retirement or age 65. Special benefits are payable for disabilities that start after retirement or age 65.

**PLUS UP TO  
\$10,000.00**  
for hospital-surgical-  
medical bills



**Hospital-Surgical-Medical**—Pays up to \$10,000.00 for every insured member of your family. Provides cash to help pay the cost of doctors, specialists, hospital care, X-rays and lab examinations, etc. A sensible deductible amount and share-the-risk feature keep the cost to a minimum. These benefits are payable for disabilities that start before age 65. Hospital income benefits are payable for disabilities that start thereafter.

**FOR MORE INFORMATION CONTACT THESE GENERAL AGENTS**

L. Earl Cutler  
7216 State Street  
PO Box 994  
East St. Louis, Illinois 62203  
Phone AC618-398-1950

S. B. Stottrup  
111 East Decatur  
Decatur, Illinois 62525  
Phone AC217-429-5495

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<b>FLOWERING SHRUBS— 1 or 2 Years Old</b>													
Crepe Myrtle—Red, Purple, Pink White, 1 to 2 ft. ----- \$4.99 ea. Spiraea Van Houttei—White, 1-2 ft. ----- 19 ea. Spiraea Reeniesiana, 1 to 2 ft. ----- 19 ea. Weigela—Red or Yellow, 1 to 2 ft. ----- 29 ea. Weigela—Var. or Pink, 1-2 ft. ----- 18 ea. Althea—Red or Purple, 1 to 2 ft. ----- 18 ea. Althea—Pink or White, 1 to 2 ft. ----- 18 ea. Forsythia—Yellow, 1 to 2 ft. ----- 18 ea. Pink Spiraea, 1 to 2 ft. ----- 19 ea. Pink Flowering Almond, 1 to 2 ft. ----- 59 ea. Tamarix—Pink, 1 to 2 ft. ----- 29 ea. Bush Honeysuckle—Red, Pink, White, 1 to 2 ft. ----- 29 ea. Red Flowering Quince, 1 to 2 ft. ----- 29 ea. White Flowering Quince, 1 to 2 ft. ----- 29 ea. Persian Lilac—Purple, 1 to 2 ft. ----- 39 ea. Old Fashion Lilac—1 to 2 ft. ----- 49 ea. Bridal Wreath Spiraea, 1 to 2 ft. ----- 49 ea. Hydrangea P.G., 1 to 2 ft. ----- 29 ea. Oak Leaf Hydrangea, 1 to 2 ft. ----- 49 ea. Deutzia—White, 1 to 2 ft. ----- 15 ea. Deutzia—Pink, 1 to 2 ft. ----- 19 ea. Mockorange—White, 1 to 2 ft. ----- 19 ea. Sweet Shrub, 1 to 2 ft. ----- 19 ea. Rose of Sharon, 1 to 2 ft. ----- 19 ea. Red Ozier Dogwood, 1 to 2 ft. ----- 19 ea. Pussy Willow, 1 to 2 ft. ----- 19 ea. Pussy Willow, 4 to 6 ft. ----- 69 ea. Russian Olive, 1 to 2 ft. ----- 29 ea. Russian Olive, 2 to 3 ft. ----- 69 ea. Red Barberry, 1 to 2 ft. ----- 49 ea. Jap Snowball, 1 to 2 ft. ----- 49 ea. Red Snowberry, 1 to 2 ft. ----- 19 ea. White Snowberry, 1 to 2 ft. ----- 29 ea. French, Anthony Waters—Red, 1 to 2 ft. ----- 39 ea. French Lilac—Red, White, Purple, 1 to 2 ft. ----- 29 ea. Scotch Broom, 1 to 2 ft. ----- 29 ea. Hypericum, 1 ft. ----- 19 ea. Spice Bush, 1 to 2 ft. ----- 19 ea. Butterfly Bush—Purple, 1 to 2 ft. ----- 49 ea. Butterfly Bush—Pink, 1 to 2 ft. ----- 49 ea. Vibex—Purple, 1/2 to 1 ft. ----- 39 ea. Green Barberry, 1 to 2 ft. ----- 29 ea. Azalea—White, Purple, Red or Pink, 1/2 to 1 ft. ----- 59 ea. Rose Acacia, 1 to 2 ft. ----- 39 ea. Red Chokeberry, 1 to 2 ft. ----- 19 ea. Black Chokeberry, 1 to 2 ft. ----- 19 ea. Hydrangea Arborescens—1 to 2 ft. ----- 15 ea. Spiraea Thunbergii, 1 to 2 ft. ----- 19 ea. Winter Honeysuckle, 1 to 2 ft. ----- 19 ea. Arrowwood Viburnum, 1/2 to 1 ft. ----- 39 ea. Beauty Berry, 1 to 2 ft. ----- 29 ea. Caryopteris—Blue Mist, 2 years ----- 98 ea. Witch Hazel, 1 to 2 ft. ----- 29 ea. American Elder, 1 to 2 ft. ----- 29 ea. Opussum Hair, 1 to 2 ft. ----- 69 ea. False Indigo—Purple, 1 to 2 ft. ----- 19 ea.	Paw Paw, 3 to 5 ft. ----- 89 ea. Sourwood, 2 to 3 ft. ----- 69 ea. Yellow Buckeye, 1 to 2 ft. ----- 59 ea. Dowry Hawthorn, 1/2 to 1 ft. ----- 59 ea. Dwarf White Buckeye, 1/2 to 1 ft. ----- 69 ea. Red Flowering Dogwood, 1 ft. ----- 1.29 ea. Red Flowering Dogwood, 2 ft. ----- 2.49 ea. Red Flowering Dogwood, 3 to 4 ft. ----- 3.98 ea. 5-N-1 Flowering Crab, 3 ft. ----- 2.98 ea. Red Leaf Peach, 2 to 3 ft. ----- 89 ea.	Early Harvest Apple, 2 to 3 ft. ----- 69 ea. Early Harvest Apple, 4 to 6 ft. ----- 1.29 ea. Red Rome Beauty Apple, 2 to 3 ft. ----- 69 ea. Red Rome Beauty Apple, 4 to 6 ft. ----- 1.29 ea. Red Jonathan Apple, 2 to 3 ft. ----- 69 ea. Red Jonathan Apple, 4 to 6 ft. ----- 1.29 ea. Lodi Apple, 2 to 3 ft. ----- 69 ea. Lodi Apple, 4 to 6 ft. ----- 1.29 ea. Grimes Golden Apple, 2 to 3 ft. ----- 69 ea. Grimes Golden Apple, 4 to 6 ft. ----- 1.29 ea. Yellow Transparent Apple, 2-3 ft. ----- 69 ea. Yellow Transparent Apple, 4-6 ft. ----- 1.29 ea. Yellow Delicious Apple, 2 to 3 ft. ----- 69 ea. Yellow Delicious Apple, 4 to 6 ft. ----- 1.29 ea. Early McIntosh Apple, 2 to 3 ft. ----- 69 ea. Early McIntosh Apple, 4 to 6 ft. ----- 1.29 ea. 5-N-1 Apple—5 Varieties on each tree, 3 ft. ----- 2.98 ea. Montmorency Cherry, 2 to 3 ft. ----- 1.39 ea. Montmorency Cherry, 4 to 5 ft. ----- 2.98 ea. Black Tartarian Cherry, 2 to 3 ft. ----- 1.39 ea. Black Tartarian Cherry, 4 to 5 ft. ----- 2.98 ea. Early Richmond Cherry, 2 to 3 ft. ----- 1.39 ea. Early Richmond Cherry, 4 to 5 ft. ----- 2.98 ea. Kieffer Pear, 2 to 3 ft. ----- 1.39 ea. Kieffer Pear, 3 1/2 to 5 ft. ----- 2.98 ea. Drient Pear, 2 to 3 ft. ----- 1.39 ea. Drient Pear, 3 1/2 to 5 ft. ----- 2.98 ea. Bartlett Pear, 2 to 3 ft. ----- 1.39 ea. Bartlett Pear, 3 1/2 to 5 ft. ----- 2.98 ea. Moorport Apricot, 1 to 2 ft. ----- 69 ea. Moorport Apricot, 2 to 3 ft. ----- 98 ea. Early Golden Apricot, 1 to 2 ft. ----- 69 ea. Early Golden Apricot, 2 to 3 ft. ----- 98 ea. Nectarine, 1 to 2 ft. ----- 59 ea. Nectarine, 2 1/2 to 4 ft. ----- 98 ea. Damon Plum, 1 to 2 ft. ----- 59 ea. Damon Plum, 2 1/2 to 4 ft. ----- 98 ea. Red June Plum, 1 to 2 ft. ----- 59 ea. Red June Plum, 2 1/2 to 4 ft. ----- 98 ea. Bruce Plum, 1 to 2 ft. ----- 59 ea. Bruce Plum, 2 1/2 to 4 ft. ----- 98 ea. Methley Plum, 1 to 2 ft. ----- 59 ea. Methley Plum, 2 1/2 to 4 ft. ----- 98 ea. Burbank Plum, 1 to 2 ft. ----- 59 ea. Burbank Plum, 2 1/2 to 4 ft. ----- 98 ea.	<b>NUT TREES—1 or 2 Years Old</b> Hazel Nut, 1 to 2 ft. ----- \$7.99 ea. Hazel Nut, 3 to 5 ft. ----- 1.98 ea. Butternut, 1 to 2 ft. ----- 39 ea. Butternut, 3 to 4 ft. ----- 98 ea. Chinese Chestnut, 1 to 2 ft. ----- 69 ea. Chinese Chestnut, 3 to 5 ft. ----- 1.49 ea. Hardy Pecan Seedlings, 1 to 2 ft. ----- 69 ea. Stuart Pecan—Papershell, 2 ft. ----- 1.98 ea. Mahan Pecan—Papershell, 3 1/2-5 ----- 3.98 ea. Mahan Pecan—Papershell, 2 ft. ----- 1.98 ea. Black Walnut, 1 to 2 ft. ----- 29 ea. Black Walnut, 3 to 5 ft. ----- 79 ea. English Walnut, 2 to 3 ft. ----- 3.98 ea. Shell Bark Hickory, 1 to 2 ft. ----- 69 ea. American Beech—Collected, 3-4 ft. ----- 49 ea. Japanese Walnut, 3 to 4 ft. ----- 98 ea.	<b>EVERGREENS—1 or 2 Years Old</b> Glossy Abelia, 1/2 to 1 ft. ----- \$2.99 ea. American Holly, 1/2 to 1 ft. ----- 29 ea. Rhododendron, 1/2 to 1 ft. ----- 49 ea. Pfitzer Juniper, 1/2 to 1 ft. ----- 69 ea. Cherry Laurel, 1/2 to 1 ft. ----- 29 ea. Nandina, 1/2 to 1 ft. ----- 49 ea. Boxwood, 1/2 ft. ----- 39 ea. Irish Juniper, 1/2 to 1 ft. ----- 59 ea. Savin Juniper, 1/2 to 1 ft. ----- 59 ea. Red Berry Pyracantha, 1/2 to 1 ft. ----- 49 ea. Yellow Berry Pyracantha, 1/2 to 1 ft. ----- 49 ea. Burford Holly, 1/2 to 1 ft. ----- 49 ea. Dwarf Burford Holly, 1/2 to 1 ft. ----- 69 ea. Wax Leaf Ligustrum, 1/2 to 1 ft. ----- 39 ea. Colorado Blue Spruce, 1/2 to 1 ft. ----- 39 ea. Mountain Laurel, 1/2 to 1 ft. ----- 29 ea. Canadian Hemlock, 1/2 to 1 ft. ----- 19 ea. Short Leaf Pine, 1 to 2 ft. ----- 19 ea. Slash Pine, 1/2 to 1 ft. ----- 19 ea. Ped Cedar, 1/2 to 1 ft. ----- 19 ea. Hetzli Holly, 1/2 to 1 ft. ----- 59 ea. Japanese Holly, 1/2 to 1 ft. ----- 59 ea. Foster Holly, 1/2 to 1 ft. ----- 49 ea. Helleri Holly, 1/2 to 1 ft. ----- 59 ea. East Palatka Holly, 1/2 to 1 ft. ----- 59 ea. Chinese Holly, 1/2 to 1 ft. ----- 69 ea. Andorra Juniper, 1/2 to 1 ft. ----- 59 ea. Cedar Deodara, 1/2 to 1 ft. ----- 59 ea. Jap Yew, 1/2 to 1 ft. ----- 79 ea. Baker Arborvitae, 1/2 to 1 ft. ----- 59 ea. Berckman's Arborvitae, 1/2 to 1 ft. ----- 59 ea. Globe Arborvitae, 1/2 to 1 ft. ----- 59 ea. Globe Juniper, 1/2 to 1 ft. ----- 59 ea. Gardenia—White, 1/2 to 1 ft. ----- 59 ea. Camellia—Red, 1/2 to 1 ft. ----- 79 ea. Norway Spruce, 1/2 to 1 ft. ----- 29 ea. Euonymus Radican, 1/2 to 1 ft. ----- 19 ea. Euonymus Manhattani, 1/2 ft. ----- 19 ea. Euonymus Pictus, 1/2 to 1 ft. ----- 39 ea. Euonymus Dupont, 1/2 to 1 ft. ----- 39 ea. White Pine, 1 ft. ----- 29 ea. Austrian Pine, 1/2 to 1 ft. ----- 29 ea. Mugho Pine, 3 to 5 inch ----- 39 ea. Scotch Pine, 3 to 5 inch ----- 19 ea. Western Yellow Pine, 3 to 5 inch ----- 19 ea. White Spruce, 1/2 to 1 ft. ----- 29 ea. Douglas Spruce, 1/2 to 1 ft. ----- 29 ea. Scribner Fir, 1/2 to 1 ft. ----- 39 ea. Cleyera Japonica, 1/2 to 1 ft. ----- 49 ea. Elaeagnus Fruitlandi, 1/2 to 1 ft. ----- 49 ea. Thorny Eleagnus, 1/2 to 1 ft. ----- 49 ea. Hetzli Juniper, 1/2 to 1 ft. ----- 59 ea. Sargent Juniper, 1/2 to 1 ft. ----- 69 ea. Shore Juniper, 1/2 to 1 ft. ----- 49 ea. Yupon Holly, 1/2 to 1 ft. ----- 59 ea.	<b>BERRIES, FRUITS AND HEDGE— 1 or 2 Years Old</b> 10 Rhubarb, 1 year Roots ----- \$1.00 10 Asparagus, 1 year Roots ----- 1.00 25 Strawberry—Blakemore or Tenn. Beauty ----- 1.00 25 Gem Everbearing Strawberry ----- 1.50 100 South Privet, 1 to 2 ft. ----- 1.69 25 North Privet, 1 to 2 ft. ----- 1.98 25 California Privet, 1 to 2 ft. ----- 1.98 25 Multiflora Rose, 1 to 2 ft. ----- 1.98	<b>NATIVE WILD FLOWERS— 1 or 2 Years Old Collected from the Mountains</b> 5 Lady's Slipper, Pink ----- \$1.00 6 Blood Root, White Flowers ----- 1.00 6 Dutchman Breeches, White ----- 1.00 4 Jack-in-the-Pulpit, Purple ----- 1.00 3 Dogtooth Violet, Yellow ----- 1.00 20 Hardy Garden Violet, Blue ----- 1.00 3 Partridge Berry ----- 1.00 3 Passionflower ----- 1.00 6 Bird Foot Violet, Blue ----- 1.00 6 Trilliums, Mixed Colors ----- 1.00 6 Blue Bells ----- 1.00 6 Maiden Hair Fern ----- 1.00 8 Hayscented Fern ----- 1.00 10 Christmas Fern ----- 1.00 4 Cinnamon Fern ----- 1.00 3 Royal Fern ----- 1.00 6 White Violas ----- 1.00 6 Hepatica, Mixed Colors ----- 1.00 4 Solomon Seal, White ----- 1.00 3 Trailing Arbutus, Pink ----- 1.00 4 Sweet Williams, Pink ----- 1.00 4 Star Grass, White ----- 1.00 4 Golden Seal, White ----- 1.00 6 May Apple, White ----- 1.00 6 Cardinal Flower, Red ----- 1.00	<b>FLORIBUNDA ROSES— 2 Year Field Grown</b> Floradora, Orange ----- \$ 59 ea. Red Pinocchio, Red ----- 59 ea. Goldilocks, Yellow ----- 59 ea. Summer Snow, White ----- 59 ea. Pinocchio, Pink ----- 59 ea.	<b>PATENTED ROSES— 2 Year Field Grown Number 1 REOS</b> Americana, Pat. No. 2058 ----- \$3.50 ea. Big Red, Pat. No. 2693 ----- 3.50 ea. Grand Slam, Pat. No. 2187 ----- 3.50 ea. Hawaii, Pat. No. 1833 ----- 3.50 ea. War Dance, Pat. No. 2017 ----- 3.50 ea.	<b>PINKS</b> Dr. Debat, Pat. No. 961 ----- 3.00 ea. First Love, Pat. No. 921 ----- 3.00 ea. Invitation, Pat. No. 2018 ----- 3.00 ea. Pink Masterpiece, Pat. No. 2294 ----- 3.00 ea.	<b>WHITE</b> Sincera, Pat. No. 2055 ----- 3.00 ea. White Beauty, Pat. No. 1825 ----- 3.00 ea.	<b>YELLOW</b> Golden Masterpiece, Pat. No. 1284 ----- 3.00 ea. Golden Scepter, Pat. No. 910 ----- 3.00 ea. Lady Elgin, Pat. No. 1469 ----- 3.00 ea. Summer Sunshine, Pat. No. 2078 ----- 3.50 ea.	<b>LAVERNER</b> Song of Paris, Pat. No. 2669 ----- 3.50 ea. Sterling Silver, Pat. No. 1433 ----- 3.50 ea.	<b>CLIMBERS</b> Don Juan—Red, Pat. No. 1864 ----- 3.00 ea. Golden Showers—Yellow, Pat. No. 1557 ----- 3.00 ea. Queen Elizabeth—Pink, Pat. No. 1615 ----- 3.00 ea.
<b>FLOWERING TREES—1 or 2 Years Old</b>													
Magnolia Grandiflora, 1/2 to 1 ft. ----- \$4.99 ea. Magnolia Grandiflora, 2 to 3 ft. ----- 1.98 ea. Magnolia Nipponica, 1 to 2 ft. ----- 1.29 ea. Magnolia Rustica Rubra, 1 to 2 ft. ----- 1.29 ea. Mimosas—Pink, 2 to 3 ft. ----- 49 ea. Mimosas—Pink, 3 to 4 ft. ----- 49 ea. Mimosas—Pink, 4 to 6 ft. ----- 89 ea. American Red Bud, 2 to 3 ft. ----- 29 ea. American Red Bud, 4 to 6 ft. ----- 79 ea. White Flowering Dogwood, 2-3 ft. ----- 29 ea. White Flowering Dogwood, 4-6 ft. ----- 1.29 ea. Pink Flowering Dogwood, 1 ft. ----- 98 ea. Pink Flowering Dogwood, 2 ft. ----- 1.69 ea. Pink Flowering Dogwood, 3 to 5 ft. ----- 2.98 ea. Golden Raintree, 1 to 2 ft. ----- 79 ea. Golden Raintree, 3 to 4 ft. ----- 2.49 ea. Golden Chain Tree, 1 to 2 ft. ----- 79 ea. Smoke Tree, 1 to 2 ft. ----- 1.49 ea. Purple Leaf Plum, 1 to 2 ft. ----- 49 ea. Purple Leaf Plum, 2 1/2 to 4 ft. ----- 79 ea. Purple Leaf Plum, 4 to 6 ft. ----- 1.69 ea.	Belle of Georgia Peach, 1 to 2 ft. ----- \$4.99 ea. Belle of Georgia Peach, 2 to 3 ft. ----- 79 ea. Belle of Georgia Peach, 3 to 5 ft. ----- 1.19 ea. Elberta Peach, 1 to 2 ft. ----- 49 ea. Elberta Peach, 2 to 3 ft. ----- 79 ea. Elberta Peach, 3 to 5 ft. ----- 1.19 ea. J. H. Hale Peach, 1 to 2 ft. ----- 49 ea. J. H. Hale Peach, 2 to 3 ft. ----- 79 ea. J. H. Hale Peach, 3 to 5 ft. ----- 1.19 ea. Hale Haven Peach, 1 to 2 ft. ----- 49 ea. Hale Haven Peach, 2 to 3 ft. ----- 79 ea. Hale Haven Peach, 3 to 5 ft. ----- 1.19 ea. Oxite Red Peach, 1 to 2 ft. ----- 49 ea. Oxite Red Peach, 2 to 3 ft. ----- 79 ea. Oxite Red Peach, 3 to 5 ft. ----- 1.19 ea. Golden Jubilee Peach, 1 to 2 ft. ----- 49 ea. Golden Jubilee Peach, 2 to 3 ft. ----- 79 ea. Golden Jubilee Peach, 3 to 5 ft. ----- 1.19 ea. Champion Peach, 1 to 2 ft. ----- 49 ea. Champion Peach, 2 to 3 ft. ----- 79 ea. Champion Peach, 3 to 5 ft. ----- 1.19 ea. Maygold Peach, 1 to 2 ft. ----- 49 ea. Maygold Peach, 2 to 3 ft. ----- 79 ea. Maygold Peach, 3 to 5 ft. ----- 1.19 ea. Blake Peach, 1 to 2 ft. ----- 49 ea. Blake Peach, 2 to 3 ft. ----- 79 ea. Blake Peach, 3 to 5 ft. ----- 1.19 ea. Stayman Winesap Apple, 2 to 3 ft. ----- 69 ea. Stayman Winesap Apple, 4 to 6 ft. ----- 1.29 ea. Red Delicious Apple, 2 to 3 ft. ----- 69 ea. Red Delicious Apple, 4 to 6 ft. ----- 1.29 ea.	<b>DWARF FRUIT TREES— 1 or 2 Years Old</b> Dwarf Elberta Peach, 2 to 3 ft. ----- \$2.49 ea. Dwarf Elberta Peach, 3 1/2 to 5 ft. ----- 3.98 ea. Dwarf Red Haven Peach, 2 to 3 ft. ----- 2.49 ea. Dwarf Red Haven Peach, 3 1/2-5 ----- 3.98 ea. Dwarf Belle of Georgia Peach, 2-3 ----- 2.49 ea. Dwarf Belle of Georgia Peach, 3 1/2-5 ----- 3.98 ea. Dwarf Golden Jubilee Peach, 2-3 ----- 2.49 ea. Dwarf Golden Jubilee Peach, 3 1/2-5 ----- 3.98 ea. Dwarf Red Delicious Apple, 2-3 ----- 2.49 ea. Dwarf Red Delicious Apple, 3 1/2-5 ----- 3.98 ea. Dwarf Yellow Delicious Apple, 2-3 ----- 2.49 ea. Dwarf Yellow Del. Apple, 3 1/2-5 ----- 3.98 ea. Dwarf Winesap Apple, 2 to 3 ft. ----- 2.49 ea. Dwarf Winesap Apple, 3 1/2 to 5 ft. ----- 3.98 ea. Dwarf Early McIntosh Apple, 2-3 ----- 2.49 ea. Dwarf Early McIntosh Apple, 3 1/2-5 ----- 3.98 ea. Dwarf Jonathan Apple, 2 to 3 ft. ----- 2.49 ea. Dwarf Jonathan Apple, 3 1/2-5 ----- 3.98 ea. Dwarf Lodi Apple, 2 to 3 ft. ----- 2.49 ea. Dwarf Lodi Apple, 3 1/2 to 5 ft. ----- 3.98 ea. Dwarf Cortland Apple, 2 to 3 ft. ----- 2.49 ea. Dwarf Cortland Apple, 3 1/2 to 5 ft. ----- 3.98 ea. Dwarf Northern Spy Apple, 2-3 ----- 2.49 ea. Dwarf Northern Spy Apple, 3 1/2-5 ----- 3.98 ea. Dwarf Yellow Transparent Apple, 2 to 3 ft. ----- 2.49 ea. Dwarf Yellow Transparent Apple, 3 1/2 to 5 ft. ----- 3.98 ea. Dwarf Montmorency Cherry, 2-3 ----- 2.49 ea. Dwarf North Star Cherry, 2-3 ----- 2.49 ea. Dwarf Bartlett Pear, 2 to 3 ft. ----- 2.49 ea. Dwarf Kieffer Pear, 2 to 3 ft. ----- 2.49 ea. Dwarf Burbank Plum, 2 to 3 ft. ----- 2.49 ea.	<b>VINES—1 or 2 Years Old</b> Red Scarlet Honeysuckle, 1 ft. ----- \$2.99 ea. Wisteria—Purple, 1/2 to 1 ft. ----- 29 ea. Bittersweet, 1 ft. ----- 19 ea. Clematis Vine—White, 1/2 to 1 ft. ----- 19 ea. Grapes—Littie or Niagara, 1/2-1 ----- 49 ea. Grapes—Concord or Fredonia, 1/2-1 ----- 49 ea. Grapes, Delaware or Catawba, 1/2-1 ----- 49 ea. Kudzu Vine, 1/2 to 1 ft. ----- 19 ea. Gold Flame Honeysuckle, 1 ft. ----- 29 ea. Trumpet Creeper, 1/2 to 1 ft. ----- 19 ea. Yellow Jasmine, 1/2 to 1 ft. ----- 59 ea. Vinca Minor Clumps ----- 06 ea. Halis Honeysuckle, 1 ft. ----- 19 ea. English Ivy, 4 to 8 inch ----- 29 ea. Boston Ivy, 4 to 8 inch ----- 29 ea. Euonymus Coloratus, 1/2 to 1 ft. ----- 19 ea. Ajuga Bronze Ground Cover, 1 yr. ----- 19 ea. Euonymus Kewensis, 1/2 ft. ----- 19 ea. Virginia Creeper, 1/2 to 1 ft. ----- 29 ea.	<b>BERRY PLANTS, ETC.— 1 or 2 Years Old</b> Black Raspberry, 1/2 to 1 ft. ----- \$3.99 ea. Red Everbearing Raspberry, 1/2-3 ft. ----- 3.99 ea. Dewberry, 1/2 to 1 ft. ----- 29 ea. Boysenberry, 1/2 to 1 ft. ----- 29 ea. Blackberry, 1/2 to 1 ft. ----- 29 ea. Gooseberry, 1/2 to 1 ft. ----- 98 ea. Figs, 1 to 2 ft. ----- 98 ea.	<b>BULBS, AND PERENNIALS— 1 or 2 Years Old</b> 3 Pampas Grass—White Plumes ----- \$1.00 12 Hibiscus, Mallow Marvel ----- 1.00 In Mixed Colors ----- 1.00 8 Hollyhocks, Mixed Colors, Roots 1.00 10 Carnas, Red, Pink, Yellow ----- 1.00 20 Iris—Blue or Purple ----- 1.00 20 Day Lilies, Roots, Orange Flowers 1.00 8 Creeping Phlox, Pink, Blue, White and Red ----- 1.00 6 Fancy Leaf Caladium, Red, White 1.00 30 Gladiolus, Pink, Red, White, Yellow, or Purple ----- 1.00 8 Alyssum, Gold Dust ----- 1.00 8 Anthemis, Yellow ----- 1.00 8 Carnation, Red, Pink, or White ----- 1.00 8 Coreopsis, Sunburst Dbl. ----- 1.00								

Our plants are Nursery grown from cuttings, seeds, or budded stock unless otherwise stated. These have never been transplanted except those marked with (\*) asterisks; which means those are collected from the wild state. Inspected by the Tennessee Dept. of Agriculture. This gives you a chance to buy at lower grower prices. SATISFACTION GUARANTEED ON ARRIVAL OR WE WILL EITHER REPLACE OR REFUND YOUR MONEY. You may order as many or as few plants as you wish. Send 75 cents extra with order for postage and packing. NOTICE FREE—Orders in the amount of \$4.00 or more you get 2 flowering shrubs FREE, our choice. Orders in the amount of \$6.00 or more you get 4 flowering shrubs FREE, our choice. ORDER NOW.



# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

Let's talk for a few minutes about safety.

This winter, you know, has been wet and our road conditions have been serious. This has hampered our construction work to such an extent that it has been almost impossible to get some of the jobs done that our members wanted.

We have, of course, worked closely with road commissioners in order to avoid tearing up roads. And mud on highways has created hazards from slippery pavements.

OUR COOPERATIVE lines are in good shape and we want to keep them that way. And our members are constantly asking us to improve the service in various ways, and we want to do this also.

We want to get your high-voltage lines and the transformers, as near your load centers as possible because this will save in your wiring costs. It will also contribute to better voltage and thus to better service.

But we do not want to sacrifice safety in order to save conductor. We will try to guide you in such a way that we will have proper clearance of the lines.

WE ALWAYS build our lines according to national code clearances. This can readily be done—with your cooperation. We can build a heavier secondary line to your meter if necessary in order to avoid getting the high-voltage primary line too close to your operations.

We ask that you be very cautious in working around these high-voltage lines. Electricity is a remarkably good servant. It will do much for us, but the danger is that its force cannot be seen. It lies within the wire and not until contact is the danger apparent.



Long-range planning saves money from Wayne-White Counties Electric Cooperative. S. J. Miller, right, William G. Bennett, center, and Con Brown seem pleased with prospects.

So be cautious. Be sure that the equipment you are using doesn't contact the lines. This does not mean that the secondary voltage is not dangerous. More people are killed on secondary voltage than on high-voltage contacts, probably because we respect high-voltage more.

IN THE EARLY days of our cooperative possibly 110 volts was all that was necessary for a farm home. Since then many members have increased their voltage to 220 and have used 220 for many of their small motors.

Then, as operations increased, as larger motors became necessary, it was necessary for some members to increase some of the voltage to 440 volts.

This voltage requires great care when you are using elevators or other equipment around grain drying facilities.

We encourage most of our members to stay with a voltage that is compatible to both their home and their larger operations. This voltage is considered to be 120 or 240 volts.

With this you can operate fairly large motors up to 20 horsepower, and you can operate your smallest electric clocks on 120.

OFTEN IT MAY seem we are not presenting your side of the story when we talk of safety. We plead with you to accept our engineering practices and recommendations concerning clearances, for your own protection.

We know that wiring costs are high and we want to help you save all you can. But the best way for us to advise you is for us to go by the charts furnished us by the manufacturers. We can guide you in this manner so that you should be assured of trouble-free operations, as much as this is possible.

Remember, each load is a condition of its own. The type of load is not as important as the amperage or the amount of load you put on each conductor. If you overload a conductor by trying to put in too small a conductor you certainly will sacrifice efficiency in your operations.

# Learning about Our Co-op System

Did you know that Wayne-White Counties Electric Cooperative—your cooperative—has 58,000 poles supporting more than 2,885 miles of lines in 11 counties?

It does, and today it knows precisely where each pole is located. Each is numbered. Your cooperative knows the size of each pole, when it was installed, what "hardware" it has on it, something about its physical condition, a lot about the kind of soil it is set in—and even something about the number of woodpecker holes it may have.

**BUT ONE** thing your cooperative doesn't know is why some of those poles last so much longer than others. Or why some fail so much faster.

The fact is, no one really knows enough about this expensive subject. But the experts are learning and Wayne-White Counties Electric is helping with research that will lead to the answers.

"Our firm, MECCA Corporation and Pole Control of Minneapolis, is conducting extensive research into this problem with the valued help of the Fairfield-based cooperative," Con Brown, executive vice president of Pole Control, said in a recent interview.

"We're doing similar work in South Carolina, Montana, Colorado, Minnesota, Indiana and Missouri. Wayne-White is one of the particularly important areas of investigation and we expect that some of the facts learned here will save money not only for Wayne-White but for cooperatives and commercial utilities throughout the land."

Mr. Brown described Wayne-White as "a cooperative cooperative." He said its directors and management are particularly progressive which is one reason Pole Control has elected to work so closely with them.

S. J. Miller, manager of Wayne-White, pointed out that some poles in the system have been in use since 1939 and are still in fine shape.

Some others, installed as recently as 1946, need replacement.

"We don't know why this is, but within the next two or three years we and others interested in the current research will know a lot more," Mr. Miller said.

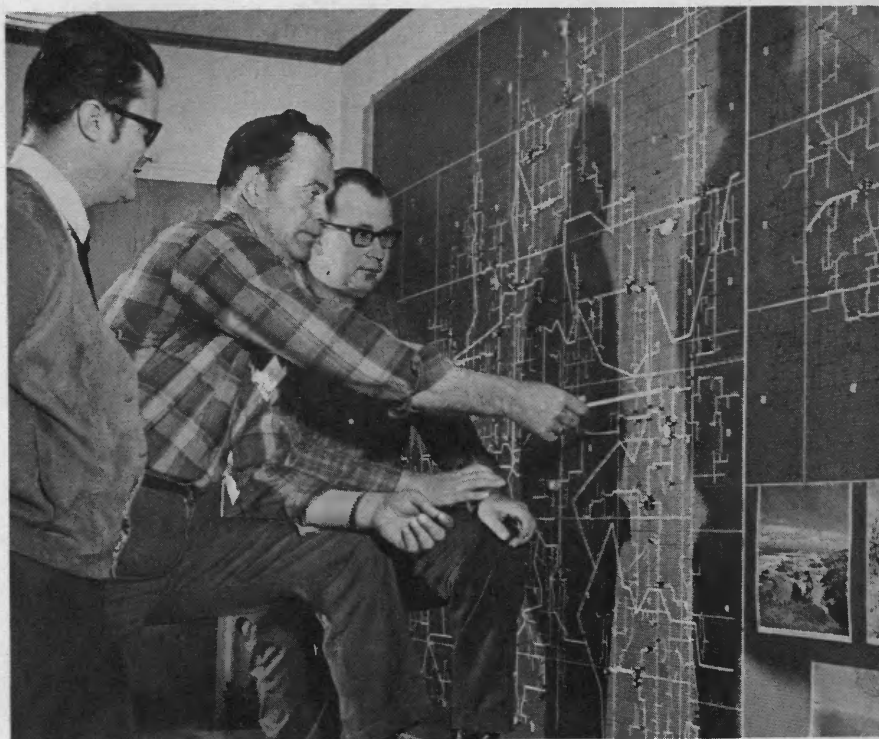
Pole Control has completed a pole survey that required one year for completion. Now the data gained is listed in computer form so that it is almost instantly available. And that, already, is effecting important savings for the cooperative and its membership.

William G. Bennett, co-ordinator

that dry more quickly. We've saved lots of time and gotten better production from our hard-working crews."

Another way the survey helps is through quick availability of information concerning pole hardware. "We know exactly what's on every pole in the system," Mr. Bennett said. "When a pole or poles are to be changed out, we know ahead of time what equipment and supplies will be needed. This saves time and money."

Mr. Brown pointed out that along with the pole survey Wayne-White



Considering problems of Wayne-White's intricate line system are, from left, Con Brown of Pole Control, Minneapolis; Freddie Fatheree and Ellis Burgess of the cooperative staff.

for the cooperative, pointed out one saving you might not have thought about.

"As you realize," he said, "We've had a bad winter so far as working conditions are concerned. We knew that in one area with mostly sandy soil we had a good number of poles needing replacement.

"So when the ground is excessively wet we've been sending our men to work, when possible, in the areas

got a complete inventory of its system. This is kept up to date through data processing. It's a priceless asset.

"If the cooperative tried to do this by 'hand labor,' . . . well, it would be out of date almost before it could be started," Mr. Brown said. Eventually every cooperative will go to this system. Wayne-White and some others are getting a head start."

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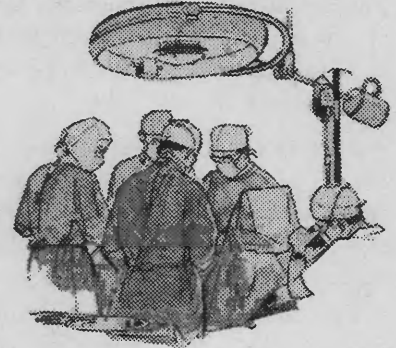
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## Coles-Moultrie, Norris Members Review Progress

Large crowds continue to turn out for their electric cooperative membership meetings across Illinois, causing at least one mayor to comment about the active support given the member-owned businesses.

Approximately 1,000 persons, the largest crowd to attend a Coles-Moultrie Electric Cooperative annual meeting in 16 years, heard Mattoon Mayor Morgan F. Phipps say:

"THE NUMBER in attendance indicates to me your interest in your own business and your willingness to keep it successful and strong. We in Mattoon are proud to have Coles-Moultrie Electric Cooperative headquartered in our city. We have common interests and goals, and I feel that we are of mutual benefit to each other."

Members heard the cooperative's treasurer, Charles R. Sanders, report that the billings for electric service in 1968 reached an all-time high of \$1,008,925.

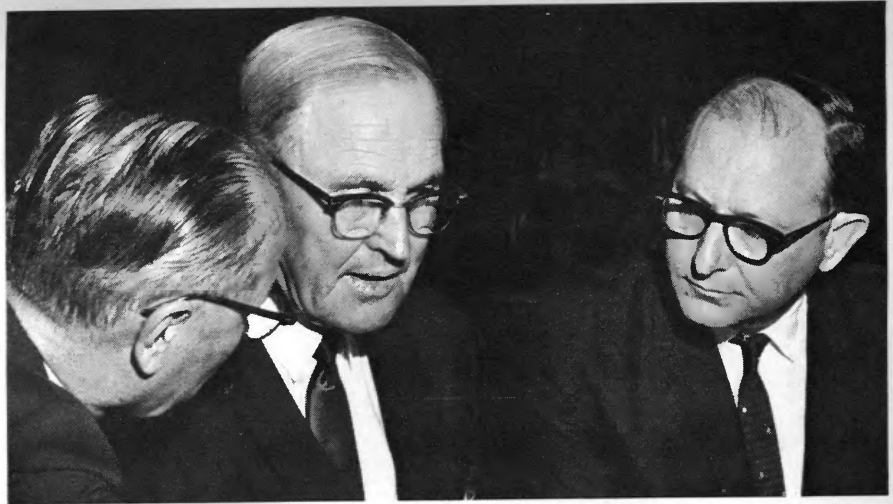
The members also re-elected Clifford Hawkins of Oakland r.r. 1, William D. Champion of Gays r.r. 1, and Edgar Mitchell of Mattoon to the board of directors for three-year terms.

IN NEWTON, some 1,400 persons gathered for the annual meeting of Norris Electric Cooperative. They heard Manager Damon Williams give a detailed report in which he told how the cooperative is planning for the fast growing needs of its members.

The board of directors has studied a five-year projection which indicates that operating costs, revenue, tax payments, wages and other items all will increase, but that no rate increase is anticipated during that period even though substantial improvements will be made to meet future needs.

RAY DETERS, board president, explained that more than \$500,000 was spent on such improvements in the past year alone. The cooperative's facilities, he said, will be expanded to stay ahead of the need for good electric service.

During their meeting, the members re-elected four directors to two-



Norris Electric officials (from left) Attorney Paul T. Riggle, Board President Ray Deters and Manager Damon Williams confer at the cooperative's annual meeting recently.

year terms. The four are Lawrence Britton of Newton r.r. 1, Henry W. Homann of Altamont r.r. 2, Frank Seiler of Dundas r.r. 1 and Webster Barthelemy of Bridgeport.

Mattoon Mayor Morgan F. Phipps presents a key to the city to Coles-Moultrie Electric Manager C. E. Ferguson who accepted on behalf of the cooperative's members, directors and employees.



## Adams Electrical Has New Headquarters

Adams Electrical Co-operative now has a sparkling new headquarters building which officials say marks a milestone in the development of their electric service system.

During a recent open house, several hundred persons were attracted to the modern, spacious structure on a 30-acre tract at the east edge of Camp Point in Adams County.

Manager Dean Searls and Board

President John Sargent both expressed pride in the new building which they say will help the cooperative increase its efficiency in meeting the growing needs of its broad service area.

The electrically heated building provides space for offices, appliance display area, meeting rooms, work areas, warehouse, garage and many other needed facilities.





# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

All of you are well aware that the supplying of electricity by a cooperative such as Wayne-White is a big and serious undertaking.

But every time I attend a meeting of the National Rural Electric Cooperative Association, of which Wayne-White is a member, I'm impressed again with the magnitude of the task—and its importance to all of the people of our nation.

If the nearly 1,000 electric cooperatives such as Wayne-White fail to do a good job, if they let their members down, the whole nation suffers. After all, these cooperatives provide power for some 20 million



S. J. Miller  
Manager

Americans, and if the prosperity of these members is endangered through a lack of low-cost electricity, the rural areas of our great country can't contribute as they should to the economic strength of those areas. As a result, the urban areas suffer also.

I am told that nearly 8,000 electric cooperative representatives from 46 states attended the national meeting in Atlantic City. Three hundred forty represented Illinois' cooperatives.

They attended morning, afternoon and evening sessions on an extremely broad range of problems. They heard major addresses by such top national figures as Walter J. Hickel, secretary of the Department of Interior, Senator Edward M. Kennedy of Massachusetts (who looked surprisingly youthful but obviously knows a lot about electric cooperative problems), and David A. Hamil, the new REA administrator appointed by President Nixon.

## Co-ops Unite to Solve Their Many Problems

From all over the nation they came, 8,000 strong, intent on sharing their views on electric cooperative problems, on finding better ways to provide better service to their 20 million member-owners.

For four arduous days recently they attended intensive day and night sessions. They listened to some of the nation's top experts in the field of power supply. They heard some of the most influential political figures talk on legislation affecting the cooperatives' ability to serve their members.

And they expressed their own views, asked questions of panel specialists, listened, thought, talked, took notes—and renewed their determination to discharge their responsibilities even more effectively.

The occasion was the 27th annual meeting of the National Rural Electric Cooperative Association in Atlantic City.

Harold Shepherd of Albion, a veteran member of the Wayne-White Counties Electric Cooperative and a respected Illinois cooperative leader, summed up the views of most

You might be interested in knowing that Dave Hamil, who held the same post under President Eisenhower, was greeted with great warmth by the cooperative delegates. They obviously feel President Nixon could not have made a better choice.

There were, of course, many other speakers and there were many discussion panels. I'm sure that every person who attended this 27th annual meeting came away better informed and better able to represent his or her cooperative in the solving of today's major problems.

One last thought: our cooperatives surely do face difficult problems in the years ahead. But I have not the least doubt these problems will be solved through dedicated and united cooperative effort.

delegates when he said he could not recall so serious a meeting in many years.

The sessions certainly were serious, for plenty of problems face all electric cooperatives. The member-owned organizations are growing. The needs of their members for more and more electric energy are increasing even more rapidly than are the needs of other American residents.

To meet these needs cooperatives throughout the land are requiring more millions of dollars of capital funds than ever before.

One extremely careful study has shown that our cooperatives during the next 15 years will need almost as much more money—\$425 billion—as can be expected to be available through REA loans—\$5.25 billion—during that time.

Even Wayne-White Electric, strong and well-managed as it is, surely will be needing capital loans to meet the necessities of system improvements if it is to meet the demands of its members during the next 15 years. And of course Wayne-White will meet these needs.

The electric cooperatives throughout the nation long have been aware of the mounting need for loan funds to supplement REA loans.

They tried to meet this need through creation of a cooperative bank that would have required, at first, seed money from the federal government. This would have been repaid and the bank would have become completely cooperative owned. You may recall the vehemence with which commercial utilities jumped on this proposal and killed enabling legislation.

Now the cooperatives plan to provide their own supplemental loan funds without asking governmental assistance, even temporary assistance.

At Atlantic City they overwhelmingly approved creation of a Na-



While Mr. and Mrs. John H. Fechter of Carmi r.r. 5 look on, their daughter Lyndell, 7, dressed in a chicken costume, advertises an annual meeting event. Her father is a Wayne-White director.

tional Rural Utilities Cooperative Finance Corporation. It will be financed by loans from the cooperatives themselves—and by loans on the open money market. These loans will cost the cooperatives more. No one is sure just how much. But cooperatives strong enough to pay more will do so gladly. Others must—and will—depend on the traditional low-interest REA loans.

Elsewhere in this issue you'll read about this new program. And in future issues you'll learn of steps as they are taken to implement the program. The Atlantic City action has been described as a "milestone decision" that will have far-reaching effects on every electric cooperative. Quite obviously, grass roots cooperative leaders at Atlantic City believed it would greatly increase the ability of these organizations to serve their members more effectively, and with less dependence on governmental assistance.

There were many other subjects considered.

David A. Hamil, the new REA administrator named by President Nixon, drew warm applause as he pledged support to the cooperative program. This came as no surprise. Mr. Hamil knows cooperative problems well. A Republican, he served as administrator under President

Eisenhower. He is a friend of the program — and he was among friends.

Walter J. Hickel, secretary of the Department of Interior, was another top speaker. He said exciting new developments in technology point the way to a new era of low-cost power in many parts of the nation. Electric cooperatives, he said, should share in this development.

Senator Edward M. Kennedy minced no words in his support of the electric cooperative program. "If you decide to adopt supplemental financing," he said, "I urge you to keep up the fight for REA loans as well. You will have my support and cooperation on both fronts.

"I will support full funding. I will support needed loans at 2 per cent interest. I will support loans to distribution co-ops. And I will support loans to necessary generation and transmission cooperatives."

You would have been impressed by Sister M. Thomas More, chairman of the Department of Social Sciences, Holy Family College, Manitowoc, Wisconsin. Holder of a doctor of philosophy degree, she is an authority on farm problems.

She attacked the past inability of farm organizations to work together. She said:

"For the first time in decades, farmers can make the Department of Agriculture a partner in the very best sense of the term. There is only one way that can happen . . . Farmers must speak with a united voice from a position of power, not weakness.

"To obtain unity in which there is strength, farmers must learn to live with each other, respecting each others' opinions even if they can't buy them, giving evidence of this respect by listening, sharing ideas and pooling resources where possible."

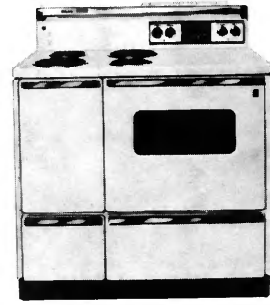
This report only touches some of the annual meeting highlights, but it may give you some idea of what happened there.

One veteran security guard at the huge convention hall, home of the Miss America Beauty Pageant, gave his own report.

"Man," he told a reporter, "I've never seen a gathering like this. These people are wonderful. They came to work. They've attended day and night sessions—thousands of people. They're courteous to everyone. And attentive. And interested. I wish all our meetings could be like this."

Well, perhaps they could be—if there were more organizations like this nation's electric cooperatives.

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Fairfield, Illinois**

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that covers you both IN and OUT of the hospital

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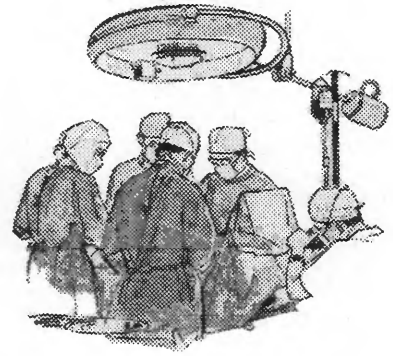
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## Commissioner Considers The Future

(Continued from page 4)

and in the economics of scale inherent in the larger, conventional thermal units."

DURING a panel presentation William Dean, director of the Power Supply Department of the Association of Illinois Electric Cooperatives, pointed out some of the major changes that have occurred in the electric power industry in the last 50 years.

"The distribution function," he said, "is much the same except for increased interest in undergrounding and aesthetics. But the big change has been in increased size of generating units and heavier transmission interconnections. The day of the small isolated system has passed be-

cause of the demands for improved economy and reliability."


Mr. Dean said the only recourse of the small systems is joint action. "This should involve both municipal and cooperative systems," he said, "because they have common interests."

One example of such action, he went on, is the Yankee-Dixie project. This is a proposed system of generating plants and extra high voltage transmission lines designed to supply electricity to consumer-owned power distributors in several states, including Illinois.

PERRY PHELPS of Fairfield is president of the IMUA and presided at several of its spring meeting sessions.

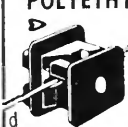
James Erickson, IMUA executive director, in his annual report commended the Association of Illinois Electric Cooperatives, its president, Raymond W. Rusteberg, its general manager, Thomas H. Moore, and other AIEC representatives for "effective and skilled" cooperation.

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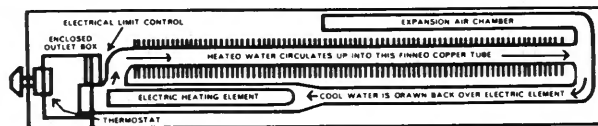
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# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

Nearly half of 1969 is gone already. This spring has been exceptionally wet and construction progress has been slow. Road widening has begun, but the weather has delayed even this.

Still, we have been making use of as much time as possible in changing out poles in places where we could



S. J. Miller  
Manager

get necessary equipment to the location. We are watching our pole situation closely and hope to make necessary changes just before poles are due to fail. We have had Pole Control, a specialty firm, studying our project. We have had the poles analyzed and we hope that in time, perhaps before the summer is over, we can have all dangerous poles changed out. So far this year we have changed more than 100, despite the wet weather.

YOUR ELECTRIC cooperative is cooperating with other Illinois electric suppliers in a new program designed to train electric construction workers. This should help not only the cooperative but also interested young men wishing to learn a highly useful and desirable vocation.

Recently a meeting was held with Dr. Ernest J. Simon, dean of University Technical and Adult Education, Southern Illinois University. Plans for setting up a course at SIU for high school graduates interested in the electric construction field were discussed. You will be hearing more of this as specific plans are worked out.

It is expected that the course will include lineworking skills plus

## Your Cooperative Offers Valuable Incentive for Air Conditioning

Hot, humid weather is on the way—and the Wayne-White Counties Electric Cooperative is offering its members another timely incentive to enjoy refreshing air conditioning this summer.

Starting May 1 and continuing through August 31 members who buy and install air conditioning on the cooperative lines, either window or central, will receive valuable free gifts.

The gift if you install either a 120 or 240-volt window air conditioner will be a Westinghouse steam-dry iron. Its regular price is \$12.95.

The gift if you install central air conditioning will be a Sunbeam eight-speed blender. Its regular value is \$59.95.

Roy L. Morris, public relations director of the cooperative, said the rules for winning these gifts are quite simple.

"To qualify," he explained, "a

member must purchase and install an air conditioner within the specified period, May 1 through August 31.

"Next, the member must bring or send the sales slip to the cooperative office in Fairfield no later than September 10.

"The air conditioner can be purchased from any dealer. It can be any brand.

"After the sales slip has been received at the cooperative office a representative of the cooperative will deliver your free gift."

You remember how hot Southern Illinois summers—days and nights—can be. But reliable, low-cost electric air conditioning can make your home delightfully cool and comfortable.

If you haven't already installed air conditioning, Mr. Morris says, now may be the time to do it!

some instruction in public relations. The course likely will include a certain amount of work on communications and the making of reports. Communication and report making are important because the cooperative needs adequate records on which to base judgments as to the future programs. These also increase the efficiency of cooperative planning and enable us to do a better job of serving our members.

(We know we'll never achieve the ideal of perfection. We know we make mistakes. But we promise you one thing: we'll never stop trying to improve.)

ALONG WITH this prospective technical school at SIU we expect to send some of our men to the Hot Line School at SIU again this summer. We're trying to train crewmen so that as nearly as possible we can change out many of our bad poles without interrupting your service. Such an operation isn't easy.

But we have fine crew members and we're making progress.

TREES HAVE been a problem in the history of our cooperative but that problem is lessening. There are fewer trees adjacent to your lines. This is reflected in our line-loss record. Our line losses possibly are as low as those of any cooperative in the state, and this means a real saving for cooperative members.

We are thankful to you all for your fine cooperation in letting us remove many hazardous trees along the lines, trees, or branches, that sooner or later would cause serious trouble for us all.

Our men really try to be as easy on your shade trees as they can. Unfortunately, it is true that trees can not only be beautiful; they can also be a threat to continuous service. So this summer we will try hard to cooperate with you and prevent as many tree-caused power interruptions as possible.

# Electric Heat? Ask Wayne City!



Glen Miller, Wayne City  
1,269 sq. ft., ceiling cable  
11,200 watts  
est. op. cost, \$155.02



Voris E. Draper, Wayne City  
1,703 sq. ft., ceiling cable  
14,850 watts  
est. op. cost, \$200.81



Estel Barnard, Wayne City  
2,274 sq. ft., ceiling cable  
19,750 watts  
est. op. cost, \$216.35



James E. Fenton, Wayne City  
816 sq. ft., baseboard  
8,000 watts  
est. op. cost, \$107.82

What's happening in busy, prosperous Wayne City? One of the most interesting things, from the standpoint of your electric cooperative, is the increasing number of homes using electric heat. It's part of a national trend, says Ivan Holler, Wayne-White electrical adviser.

"Several Wayne City area residents who within recent months have selected electric heat and a natural gas pipeline in their front yards, yet they chose low-cost, dependable, comfortable electric heat, the modern heat," Mr. Holler said.

In each instance Mr. Holler or his cooperative associates had carefully estimated the annual heat bill. These detailed estimates are done free at the cooperative. They're extremely accurate. "As dependable as electric heat," says Mr. Holler.

ESTEL BARNARD, who operates a large feed store, selected radiant cable in the ceiling of his home. It will probably last as long as the house.

Glen Miller, who works in a lumber company and has the latest information on building practices, decided the best way to go was to electric heat.

Voris Draper, an electrician, had no difficulty making up his mind. And actual heating figures at his home will prove the wisdom of his choice.

GLEN McCORMICK, who runs a sawmill and, like the other home builders already mentioned, has a natural gas immediately available, decided on electric heat.

Jim Fenton and Ashley Miller, converted their existing homes to electric heat. No problem, wise moves, says Mr. Holler.

And Bob Shreve and Merrel Neff happily selected electric heat for their new farm homes.

If you'd like to know how they like their systems, ask them. The word is getting around!

Mr. Holler pointed out that lots of existing homes are being switched from an older heating method to modern electric heat. "Just a few years ago people didn't think they could convert to electric heat," Mr. Holler said. "But it really is no problem. It's done all the time, with satisfaction and economy." Experience, he said, has changed and updated the thinking on this important subject. Guesswork does not enter the picture.



Merrel Neff, Wayne City  
2,028 sq. ft., baseboard  
19,000 watts  
est. op. cost, \$204.38



Bob Shreve, Wayne City  
1,400 sq. ft., baseboard  
12,750 watts  
est. op. cost, \$151.18

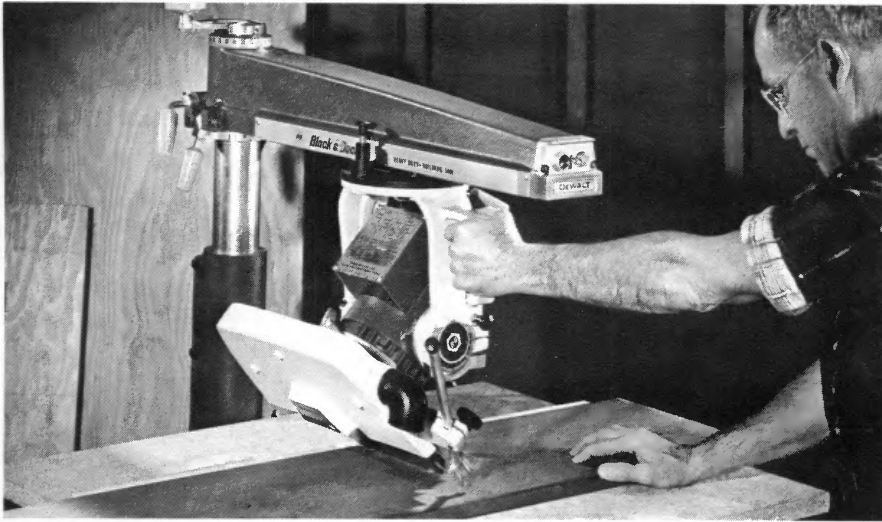


Ashley Miller, Wayne City  
1,500 sq. ft., baseboard  
12,150 watts  
est. op. cost, \$144.57



Glen McCormick, Wayne City  
2,778 sq. ft., ceiling cable  
25,550 watts  
est. op. cost, \$290.45

# What's New?



## ● Radial Saw

A new commercial duty,  $3\frac{1}{2}$  horsepower DeWalt radial arm saw has just been introduced by Black & Decker Mfg. Co. Controls include a push-button, on-off switch with safety key lock, an elevation control with  $\frac{1}{64}$ -inch increments for precise depth adjustments, an exclusive Wedge-Lok miter locator marked in single degrees that locks positively at zero and 45 degrees. This saw makes 15-degree angle cuts up to 16 inches long and has an automatic motor brake.



## ● Air Cleaner

The "Mountain-Air" electronic air cleaner from the White-Rodgers Division of Emerson Electric Co. consists of rugged frame construction, an electrical interlock housed in a heavy duty metal junction box, wire mesh pre-filter, heavy duty cell, protective after-filter and power pack. The manufacturer says it will remove 90 per cent of all dust and dirt and up to 99 per cent of all pollens and other irritants that pass through the slim profile unit.



## ● 'Heat and See'

A combination "heat and see" food warmer and under cabinet light from Cory Corp., 3200 W. Peterson, Chicago, Ill., 60645, is designed to be mounted easily beneath a regular kitchen cabinet. It has a quartz tube heating element and a regular incandescent light. The entire unit measures  $21\frac{1}{2}$  inches long, 6 inches deep,  $2\frac{1}{2}$  inches high. A selector switch enables use of the light only or use of the food warmer and the light both. List price is \$34.95.

## H.D. Pener Joins AIEC Legal Staff

Harry D. Pener, formerly an assistant Illinois attorney general at Springfield, has been named assistant director of the Legal and Public Affairs Department of the Association of Illinois Electric Cooperatives.

His appointment was announced by Thomas H. Moore, AIEC general manager. The post was recently created by the AIEC board of directors at Springfield.



Harry D. Pener

Mr. Pener, 33, a native of Kansas City, studied at Harvard University and received his law degree from the University of Missouri.

Before joining the Illinois attorney general's staff in 1967, he worked in law firms in Missouri and Illinois and served as a special assistant attorney general for the state of Missouri.

Mr. Moore said the new assistant director will work closely with Albert J. Cross, director of Legal and Public Affairs for the AIEC. He will handle a variety of legal duties. He and Mrs. Pener, the former Miss Beth Dammerman of Lincoln, are the parents of one son, John, 2.

# 19 IMPORTANT QUESTIONS ANSWERED ABOUT THE NEW DIRECT EXTRA CASH PLAN

**1. What is the Direct Extra Cash Plan?**

It is an entirely new, low-cost plan that pays extra cash direct to you when accident or illness hospitalizes you or any covered member of your family.

**2. Why should I have the Direct Extra Cash Plan in addition to my regular insurance?**

Because your present insurance probably won't cover all your hospital expenses, but even if it does, you can still use the extra cash to help with your household expenses when you're hospitalized...extra cash week after week **even for life**...extra cash you can use any way you wish!

**3. Can I collect even if I carry other health insurance?**

Yes. Direct Extra Cash pays you in addition to any health insurance you carry, individual, group or even Medicare—and even in addition to Workmen's Compensation and auto insurance! And, all your benefits are tax-free!

**4. Is there a lot of red tape to qualify?**

None at all. During this special enrollment period, there are no qualifications. Simply complete and mail your Enrollment Form by the deadline date shown.

**5. Which plan should I choose?**

You can actually select the exact plan that suits you best!

If yours is a young, growing family, we recommend the *All-Family Plan*. If you are the only parent living with your children, we suggest the *One-Parent Family Plan*. If you have no children, or if your children are grown and no longer dependent on you, you will want the *Husband-Wife Plan*. Or, if you are living by yourself, choose the *Individual Plan*.

**6. If I become hospitalized, when do my extra cash benefits begin? How long can I be paid?**

On all plans, you collect from the very first day you enter the hospital, even for one day—for as long—and for as many times—as you are hospitalized—even for life.

**7. How much can I be paid?**

*All-Family Plan*—\$100.00 a week extra cash income for you; \$75.00 weekly for your

wife; \$50.00 weekly for each eligible child.  
*One-Parent Family Plan*—\$100.00 weekly for you; \$50.00 weekly for each eligible child.

*Husband-Wife Plan*—\$100.00 weekly for you; \$75.00 weekly for your wife.  
*Individual Plan*—\$100.00 a week for you.

**8. What if my wife and I are both hospitalized at the same time?**

If you have the *All-Family* or *Husband-Wife Plan* and are hospitalized by sickness, you collect \$100 a week, your wife \$75 a week, a total of \$175 weekly. And if you are injured and hospitalized at the same time, your benefit will be doubled—\$200 for you, \$150 for your wife—a total of \$350 a week!

**9. Are there any other "double" extra cash benefits?**

Yes. On all plans you receive double cash benefits if you or any covered family member is hospitalized for cancer (including Leukemia and Hodgkin's Disease), or heart attack (acute myocardial infarction, coronary thrombosis, or coronary occlusion): \$200.00 a week for you, \$150.00 a week for your wife, \$100.00 a week for each eligible child.

**10. Tell me about the "extended" extra cash death benefits.**

In the event of death in the hospital of any covered family member from any condition covered by your policy, a lump sum cash benefit will be paid: \$200 on you, \$150 on your wife, \$100 on each child.

**11. Does this plan pay in any hospital?**

You will be covered in any hospital of your choice—even government hospitals—except nursing homes, convalescent or self-care units of hospitals.

**12. When does my policy go into force?**

It becomes effective the very same day we receive your Enrollment Form. New sicknesses and injuries are covered on that date. Under the *All-Family Plan*, childbirth, pregnancy and any consequences thereof are covered after your policy is in force for 10 months.

**13. What if someone in my family has had a health problem that may occur again?**

Pre-existing conditions are covered after the

policy has been in force for just one year.

**14. What conditions aren't covered?**

Only these minimum necessary exceptions: pregnancy or any consequence thereof (unless you have the *All-Family Plan*), war, military service, mental disorder, alcoholism, drug addiction, or attempted suicide.

**15. Can I drop out any time? Can you drop me?**

We will never refuse to renew your policy for health reasons—for as long as you live and pay your premiums. In fact, we guarantee we will never cancel or terminate your policy unless we decline renewal on all policies of this type in your entire state. You, of course, can drop your policy on any renewal date.

**16. Will I get fast personal service?**

Will I receive my money promptly? Yes. Thanks to the modern facilities and trained personnel of Executive Fund's National Service Center, you get swift, expert service. Your claims are handled promptly and your extra cash sent directly to you.

**17. Why are the premiums so low?**

With the Direct Extra Cash Plan, you actually get all these benefits—at such a low cost—because this is a mass enrollment plan—and no salesmen are used. Our volume is higher and our sales costs are lower.

**18. How much does my first month cost?**

Only \$1.00 regardless of your age, the size of your family or the plan you select. After the first month, if you are under 65, you pay only these low monthly rates: only \$7.95 a month for the *All-Family Plan*; only \$5.95 a month for the *One-Parent Family Plan*; only \$5.95 a month for the *Husband-Wife Plan*; only \$3.50 a month for the *Individual Plan*. (When you are over 65, premiums are adjusted. See modest increase in panel on previous page.)

**19. Why should I enroll right now?**

Because an unexpected sickness or injury could strike without warning—and you will not be covered until your policy is in force. Remember, if for any reason you change your mind, you may return your policy within 10 days and your \$1.00 will be refunded immediately.

## SPECIAL ENROLLMENT PERIOD EXPIRES MIDNIGHT, JULY 13, 1969

Simply fill out and mail Enrollment Form today with \$1.00 to Executive Fund, Box 3788, Omaha, Nebraska 68103

### DIRECT EXTRA CASH PLAN

SPECIAL ENROLLMENT FORM NO. 7559

INSURED'S NAME (please print)  Mr.  Mrs.  Miss \_\_\_\_\_ First \_\_\_\_\_ Middle Initial \_\_\_\_\_ Last \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

AGE \_\_\_\_\_ DATE OF BIRTH: Month \_\_\_\_\_ Day \_\_\_\_\_ Year \_\_\_\_\_

To: Executive Fund Life Insurance Company, Omaha, Nebraska.  
I have enclosed my first monthly premium of \$1.00 for the plan selected above. Please issue my DIRECT EXTRA CASH PLAN Hospital Confinement Policy, P308 Series, immediately, as soon as this form is received. I understand that the policy becomes effective the same day it is issued, and that pre-existing conditions will be covered after the policy has been in force for twelve months. If I change my mind for any reason, I have the right to return my policy within 10 days for a complete refund.

Date \_\_\_\_\_ Signed  \_\_\_\_\_ Insured's Signature—Please do not print

Form E308C

SOCIAL SECURITY NUMBER (It becomes your policy number)								
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Check here if you have no Soc. Sec. No.

SELECT PLAN DESIRED (check one only)

All-Family Plan\*    Husband-Wife Plan\*  
 One-Parent Family Plan    Individual Plan

\*NOTE: If All-Family or Husband-Wife Plan is selected, give following information about wife:

Wife's first name	Middle initial			
Date of wife's birth:	<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25%;">Month</td> <td style="width: 25%;">Day</td> <td style="width: 25%;">Year</td> </tr> </table>	Month	Day	Year
Month	Day	Year		

Please make check or money order payable to EXECUTIVE FUND



# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

Warm weather is here and cold weather has been forgotten. The air conditioners sure are feeling good.

The winter has been a hard winter to get much accomplished on line work. We have been changing out several of the bad poles in our system. This we intend to continue as the weather has now permitted us to get into some places where bad weather prevented. The load in our cooperative has continued to grow. We realize you are making good use of the electricity furnished by our cooperative.



S. J. Miller  
Manager

We had quite a wind storm on May 10. Many limbs seemed to find their way to our lines. One TV antenna seemed to get in too close contact with electric lines. We urge you to be very cautious in installing a TV antenna and be sure to have proper clearance from the line. If this is not possible, please make sure that you have it guyed properly so that it will withstand a blow as we had in May.

WE ARE ALWAYS interested in getting all of the dangerous trees away from the lines. This is not always possible, but we urge you to give us permission to trim as far as is necessary for the safety of you and your family. We all like shade, but we know that we can sometimes have either the shade or dependable electricity; the two do not go together well if they endanger the safety of you and your family.

NEXT MONTH is the time for our annual meeting. This year we



Roy Morris of the Wayne-White Counties Electric Cooperative staff and Mrs. John Simmons examine a few of the 60,000 fishing worms being raised on the Simon's "worm farm."



## The Simmons Produce the Worms That Big Fish Dream About

By Ivan Holler

Stories are told of landing that big fish, but what about the bait used to spark his appetite? Roy Morris and I attempted to find out as we visited a most unusual farm near the village of Thackery, in Hamilton County.

Wayne-White Counties Electric Cooperative serves the electrical needs of all types of farms. In January, 1968 another type was added to our system—a worm farm, owned and operated by Mr. and Mrs. John Simmons.

WE TALKED with Mrs. Simmons to learn more about the business of raising worms. She told us

she got her start from Ruby's Worm Farm, Willow Springs, Missouri. She started with 14,000 worms. "Each worm is both male and female," she said. "Each produces 2 to 4 capsules and each capsule 2 to 20 worms."

In their farrowing house (20' x 20') the Simmons have about 20 beds for hatching worms. Beds are made of wood lined with plastic. They are filled 6 to 8 inches with soil and watered daily. The soil consists mostly of peat moss and must be changed every 5 to 6 weeks.

AFTER A TIME the worms are transferred to fattening beds. They are fed hen laying mesh.

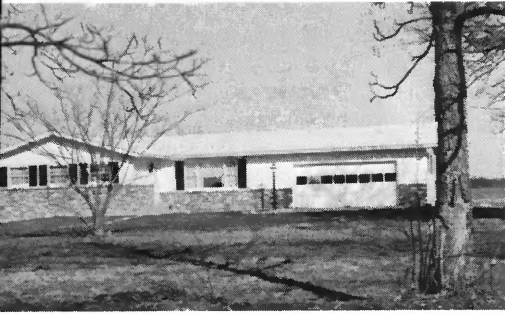
These worms are African Crawlers. Therefore they must have light

are trying something different. We have arranged to have our meeting at the high school gym here in Fairfield. We hope that this change will meet with your approval.

We are trying to make the meeting as interesting as possible and trying to conserve time both with you in your farming operation and with us at the office. The reports of

officers will be printed in the mailed notice of the annual meeting. We hope you will retain this report and bring it along with you the day of the annual meeting, as we do not plan to give reports at that time, only refer you to those in the mailed notice. Please watch for this and be sure that you bring it along to the meeting.

# These Happy Builders Know Pleasures of Electric Heat



Johnnie A. Anderson  
1420 sq. ft., ceiling cable  
12,500 watts  
est. op. cost, \$168.30



Winfred Moye  
840 sq. ft., baseboard  
8,250 watts  
est. op. cost, \$106.34



Oscar Kaufman  
1054 sq. ft., baseboard  
9,500 watts  
est. op. cost, \$105.81

on the beds at all times or they will crawl out.

Mrs. Simmons expressed her appreciation for the reliable service she receives from Wayne-White.

"We have sold 60,000 worms since the beginning of the season in March and now have 60,000 to 70,000 worms in the beds," Mrs. Simmons said. "Bait size, will range from 4" to 7" long and sometimes 10" to 12"."

They sell to bait shops in Indiana and Illinois and to fishermen in this area.

Mr. and Mrs. Simmons plan to build a larger farrowing house, 24' x 48' with insulated ceiling, walls and concrete floor.

Who knows, the worms may even enjoy the comfort of electric heat in the new building.

A recent advertisement in the Chicago Daily News pictured three glamorous new lakeside apartment buildings, all heated with electricity.

"Among the new developments that feature electric heat," said the advertisement, "are the newest, most exciting high-rises along the lake, not to mention over two-thirds of all condominiums built or being built in the Commonwealth Edison service area."

The advertisement spoke cheerfully of the clean, comfortable and thrifty features of electric heat and concluded:

"So next time you build, buy or rent, do yourself a favor. Take a good look at the bright new ideas in electric heat.

"It's one of the best ways we know to improve a man's lot."

Increasing numbers of Wayne-White Counties Electric Cooperative member-owners are switching to this modern, fantastically practical heating system. A few of their homes are pictured here. Perhaps their experience will give you some good ideas.

## DON'T FORGET!

Your cooperative until August 31 is offering special incentives for members who install air conditioning on cooperative lines, either window or central.

Install a 120 or 240-volt window air conditioner and your free gift will be a Westinghouse steam-dry iron, regular price \$12.95.

Install a central air conditioner and your gift will be a Sunbeam eight-speed blender. Its regular value is \$59.95.

Ask anyone at the cooperative for details.

There was a time not many years ago when few people thought they could afford air conditioning. But times are changing. Conditioners have increased in efficiency and decreased in price. Electricity, as provided by your own cooperative, costs less per unit, on the average, than ever before, despite the trend toward higher prices in other fields.

So Wayne-White members are getting a lot more for their money. And that's the way members of your board of directors wants it.



Norman Fechtig  
2100 sq. ft., ceiling cable  
16,800 watts  
est. op. cost, \$198.10



Sam Roe  
1486 sq. ft., baseboard  
14,500 watts  
est. op. cost, \$223.11



Luther L. Dunn  
874 sq. ft., baseboard  
8,750 watts  
est. op. cost, \$97.45



Tom Prince  
2040 sq. ft., baseboard  
18,700 watts  
est. op. cost, \$208.93

## Research Center Paces Progress

(Continued from page 4)

ably been told that the land just wouldn't produce enough for the population.

"The truth is that we have the technical knowledge to solve the food production problem. The technology developed here and all over has application, with minor changes, anywhere. Corn, for instance, uses the same sun, water and nutrients wherever the crop is grown.

"So India is producing food at a vastly increased rate. In theory that should solve the food problem. It hasn't. A related problem is distribution, here and elsewhere.

"IF DISTRIBUTION were not a key problem would we have starving people in Chicago—and Mississippi? Go into a supermarket on Saturday afternoon. You'll see food stacked to the ceiling. But watch the people. Some will go out without enough to feed their families over the weekend.

"This is a tough problem to solve. It's a matter of economics. We know how to produce all the food for the world's present population, but we don't yet know how to distribute it."

Mr. Webb stopped talking for a time. His quick hands were still. The alert eyes were thoughtful. Then, quietly, he said:

"WE'RE LIVING in an international community now, even here in Southern Illinois. What's happening here at the Center and elsewhere is having an impact halfway around the world.

"We don't know all the answers yet. I suppose that when I came here years ago as a brash youngster I thought I knew more than I do now. But we know a tremendous lot about solving our problems and we'll succeed."

Mr. Webb said many more things. He praised Southeastern Illinois Electric Cooperative and its manager, Roger Lentz, for their efficiency, reliability and cooperation. He said the work that has been achieved at the Center could not have been done without such splendid cooperation.

The man is a dreamer, the most practical dreamer one could hope for. He calls to mind the words of President John F. Kennedy who once said: "Many people see things as they are and ask, 'Why?' I dream of things that never were and ask, 'Why not?'"

# What's New?



### ● Electric Mowers

Powerful electric mowers with a high load torque make grass cutting an easy task with Sunbeam's electric lawn mowers available in a wide range of prices. Models have such equipment as "dialmaster" height adjustment, "easy tatch" grass bags and deep-channel, cast-aluminum decks. A bracket conveniently holds the electric cord.



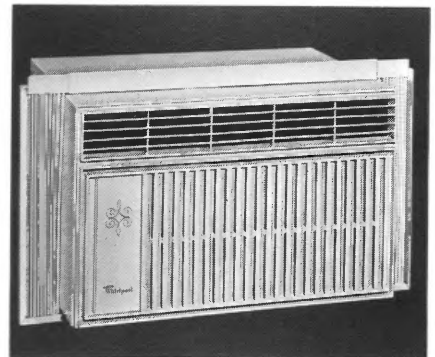
### ● Goes With You

This portable refrigerator from General Electric has nearly two cubic feet of storage space, including a freezer chest that holds six mini-cube ice trays. Complete with a custom made cart, it is 17 $\frac{7}{8}$  inches high, 22 inches wide and weighs 52 pounds. The design features a walnut finish, vinyl covered door with a brown cabinet.



### ● Surface Cooking

New from Hotpoint is a 36-inch electric surface cooking section with hood-mounted controls. It features a barbecue well with grill for indoor broiling and an interchangeable Teflon-coated griddle. Finished in brushed chrome, the surface section has two high-speed, 2,700-watt surface units and infinite heat rotary controls on the hood.



### ● Sounds Baffled

The slotted-front models of Whirlpool's room air conditioners are designed to baffle sounds by bouncing them back into the acoustically padded walls of the air chamber. Finished in spring mist, the slotted-front styling of staggered vertical slats allows complete air movement. A sliding panel conceals all controls.





New Illinois FFA officers, from left, are Artie Tenhouse, Liberty, president; Jim Setterstrom, Orangeville, secretary-treasurer; Jim Buck, Penfield, vice president, and Dick Crone, Harvard, reporter. At right is Larry Beanblossom, Raymond, star state farmer.

## FFA Honors New Leaders

Two farm youths, both from Illinois electric cooperative families, received top honors at the recent annual convention of the Illinois Future Farmers of America at Champaign.

Artie Tenhouse of Liberty, whose parents are members of Adams Electrical Cooperative, Camp Point, was named president of the Illinois FFA. In 1967 he participated in the cooperatives' Youth Tour to Washington.

Larry Beanblossom, a Carlinville High School senior, received the Star State Farmer award. His parents are members of the Rural Electric Convenience Cooperative Co. of Auburn.

Other district star farmers who were candidates for the State Star Farmer award were Edward Hubly, Chatsworth, of Eastern Illinois Power Cooperative, Paxton; Mike Hartke, Teutopolis, of Norris Electric Cooperative, Newton; Larry Lingle, Dongola, Southern Illinois Electric Cooperative, Dongola, and Dennis Goetz, Geneseo.

Jim Buck, Penfield, vice president of Illinois FFA, is a member of Illini Electric Cooperative, Champaign. Other officers are Jim Setterstrom, Orangeville, secretary-treasurer, and Dick Crone, Harvard, reporter.

### For The Most Wonderful Summer-Time Comfort, The Year Around



#### New International Electric HOT WATER HEAT WITHOUT PLUMBING

It's the healthiest, the safest as well as an economical way to heat your home or office!

##### HEALTHIEST because it gives

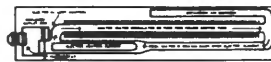
- Controlled, even warmth
- No dry, parched air
- No blowing dust or dirt

##### SAFEST because it gives

- Absolute fire-proofing
- No danger of burns to children or pets
- No scorching of adjacent drapes or furniture

##### AND ECONOMICAL TOO

- Balanced warmth even when current is off
- Only heats as much as needed
- No wasted heat at the ceiling



Plug-in models for individual cold rooms. Special kitchen and bathroom models.

All with sealed-in water and anti-freeze supply that never needs refilling.

Mail to:  
International Thermal Corp Dept. III, 769  
3800 Park Avenue, St. Louis, Mo. 63110

Please send me all literature explaining why electric utilities throughout America are finding International hot water electric heat so remarkably efficient. And why users describe it as "the perfect heat."

NAME \_\_\_\_\_  
STREET \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

#### DEALER LISTING

BLOOMINGTON, ILL.  
United States Electric Co.  
804 So. Bunn St.  
309-967-6194

PADUCAH, KENTUCKY  
Ohio Valley Supply Co.  
901 Harrison  
502-143-3606

MATTOON, ILL.  
Central Whole. Sup. Co.  
1304 S. 18th St.  
217-235-5671

ZEIGLER, ILL.  
Proctor Supply  
101 E. Maryland St.  
618-596-4321

EFFINGHAM, ILL.  
Burk Supply Co.  
Rt. 33 South, P.O. Box 240  
217-342-4195

CENTRALIA, ILL.  
Travelectric Co.  
312 No. Poplar St.  
618-532-6214

QUINCY, ILL.  
Gem City Electric Co.  
301-309 South Seventh St.  
217-222-0545

JOLIET, ILL.  
Joliet Electric Sup. Div.  
1418 West Jefferson  
815-725-3900

SPRINGFIELD, ILL.  
United States Electric Co.  
216 East Adams  
217-522-3347

JACKSONVILLE, ILL.  
Home Electric Co.  
221-223 East Morgan  
217-245-4411

ROCKFORD, ILL.  
Englewood Elec. Supply Co.  
124 No. First St.  
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# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.



## Air Condition Now and Enjoy A Special Gift

Summer's here and so is hot weather, but it's still not too late to install air conditioning in your home or business and get a free gift from your Wayne-White Counties Electric Cooperative!

S. J. Miller, cooperative manager, has issued a reminder that the cooperative is offering special incentives for members who install either window or central air conditioning on cooperative lines. The offer is good through August 31.

If you install a 120 or 240-volt window air conditioner, your free gift will be a splendid Westinghouse steam-dry iron whose regular price is \$12.95.

If you install a central air conditioner your gift will be a sleek Sunbeam eight-speed blender. Its regular value is \$59.95.

You can buy any make of air conditioning you wish, from any dealer. Shop all you wish to find the best value. You'll find that conditioners have been steadily improved in recent years. They do a wonderfully efficient job. And sometime on one of these hot and humid days they could even save a life.

These men will guide destinies of your electric cooperative during the coming year. They are, seated, from left, Willard Bannon, Grayville, secretary; D. M. Detroy, Enfield, treasurer; George O. Deem, Geff, president; Evans Williams, McLeansboro r.r. 3, vice president, and Harold Shepherd, Albion. Standing: Kenneth Gray, Wayne City; John Griffin Irvin, McLeansboro; John Fechter, Carmi; Stanley Greathouse, Johnsonville; S. J. Miller, Fairfield, manager, and Francis S. Feiger, Fairfield, attorney. Officers of the board were re-elected at an organization meeting following the annual business meeting.

## Another Great Year For Your Cooperative

If you'd like to see an organization dissatisfied with merely doing an outstanding job, take a look at your own Wayne-White Counties Electric Cooperative.

Men such as George O. Deem of Geff, president and one of the cooperative's founders, participated in the cooperative's 31st annual meeting recently in Fairfield with obvious pride in the cooperative's accomplishments—to date.

MR. DEEM recalled that back on November 16, 1937, Wayne-White energized its first 183 miles of line to serve fewer than 1,000 members in Wayne and White counties.

There has been lots of progress since then. The cooperative now serves more than 10,200 members in 11 counties. It's still growing.

"We have one of the largest and finest electric cooperatives in all Illinois and I am of the opinion that it is one of the finest in the United States," Mr. Deem said.

He got no argument from the more than 700 persons attending the annual meeting, but that doesn't mean strenuous efforts aren't under way to do a better job.

S. J. MILLER, manager of the cooperative, listed improvement after improvement accomplished during the past year. Each is intended to improve the cooperative's ability to better serve its member-owners.

D. M. DETROY of Enfield, cooperative treasurer, in his annual report showed that Wayne-White now has assets of \$8,972,415. During the



Young people—happy young people—were much in evidence at Wayne-White's 31st annual meeting in Fairfield Community High School. They brightened the scene, said older cooperative members.

past year alone it paid taxes in excess of \$231,600.

The cooperative, of course, is a big business, Mr. Detroy's report showed, for example, that last year it paid \$1,390,756 for wholesale power alone.

Cost of power to members is far less than what it was back in 1937. Then the average cost per kilowatt hour to members was 9.4 cents. Today that cost is 2.6 cents, despite major increases in the cost of most things the cooperative has to buy.

THOMAS H. MOORE, general manager of the Association of Illinois Electric Cooperatives at Springfield, told Wayne-White members:

"The cooperative which you own and control, through your support and aid, has become a dominant force in Southern Illinois. You have met almost countless problems in the past. You will continue to meet and solve such problems in the future, and your territory will be the better for your activities."

Mr. Moore praised area legislators for their support of a law aimed at reducing thefts of copper.

He singled out such legislators as Representatives Ben C. Blades of

Fairfield, Garrel Burgoon of Lawrenceville, Leslie N. Jones of Flora, Charles F. Keller of Effingham, Harold D. Stedelin of Centralia, Richard O. Hart of Benton and Senators Delmer R. Mitchell of Johnson City and Paul W. Broyles of Mt. Vernon.

In Four-H "Share-the-Fun" competition at the cooperative's annual

Evans Williams, Wayne-White vice president, congratulates beauty contest winners. From left: Miss Sandi Turner, second place; Miss Nikki Lynn Riley, queen, and Miss Judie A. Hubele, winner of third place.



meeting contestants finished in this order:

The Dainty Debs of White County, led by Mrs. Robert Chastain, first; the Good Sports of Hamilton County, led by Mrs. Doris Jones, second; the Buttons and Bows of Edwards County, led by Mrs. William Hunt, and the Huckleberries of Wayne County, led by Mr. and Mrs. Owen Weaver, tied for third.

The Crippen Brothers, a vocal and instrumental group, provided special entertainment.

Miss Nikki Lynn Riley, daughter of Mr. and Mrs. Donald Riley of Cisne r.r. 2, was named "Miss Wayne-White Counties Electric Cooperative of 1969." She also was named Miss Congeniality and will represent the cooperative in state competition next month in Springfield.

Miss Sandi Turner, daughter of Mr. and Mrs. Charles E. Turner of McLeansboro r.r. 3, placed second. Miss Judi A. Hubele, daughter of Mrs. Doyle Hubele of Carmi, placed third.

Other contestants were Miss Peggy Inez Atteberry, daughter of Mr. and Mrs. Lowell E. Atteberry of Geff r.r. 1; Miss Beth Vaupel, daughter of Mr. and Mrs. George Vaupel of Carmi r.r. 4; Miss Debra Kay Bennett, daughter of Mr. and Mrs. Allen Bennett of Albion r.r. 4; Miss Diana Doty, daughter of Mr. and Mrs. Robert Doty of Bone Gap, and Miss Pam Becker, daughter of Mr. and Mrs. Glenn Becker of Carmi.

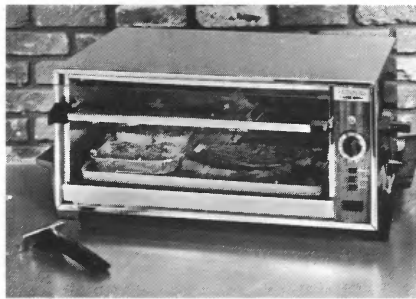
Five service awards were presented to Wayne-White employees. Twenty-year awards went to Dale Warren, Bill Endicott and Mrs. Vera Beard, all of Fairfield. Other awards were for ten years of service, Mrs. Doris Stull of Fairfield and for five years, Charles "Chip" Moore of Ellery.

# What's New?



## ● TV, Radio, Phono

A complete home entertainment center introduced by Westinghouse measures just a little larger than a traveling cosmetic case. The Jet Set Mini Combo includes a 12-inch television receiver, AM/FM solid-state radio, a four-speed automatic phonograph with a removable spindle and a full-feature electric alarm clock. Equipped with a see through, back-glass lid, it is 12¼ inches deep, 19 inches wide and 15 inches high.



## ● Infra-Red Broiler

This portable, infra-red electric broiler from the Ronson Corp. has two powerful tubular heating elements—one for broiling and one for baking. Broiling trays can be raised or lowered without opening the oven-tempered glass doors and without being exposed to hot elements. Walnut vinyl trimmed heat resistant handles on each side make it possible to carry the broiler safely and easily. The heating elements and the wide-glass door are removable for easy cleaning. This 19-inch model made of heavy-gauge, nickel-plated steel has a suggested retail price of \$54.95.



## ● Spin-Drying Washer

A portable, spin-drying washer from the Hoover Co. can wash up to 24 pounds of soiled clothing in 30 minutes and can rinse and spin damp-dry a load in one minute. The company also says the washer has an exclusive turbo-action agitator, a conveniently located control panel, a double-action pump and a large, non-clogging power drain. The double tubs allow a second load to be washed while the first load is spin drying. Suggested retail price is \$169.95.

## Soil, Water Conservation Show Planned

A soil and water conservation show billed by its sponsors as the largest event of its kind in the USA will be held in Southern Illinois Aug. 19-21.

Carefully designed and constructed measures for controlling soil erosion and rebuilding the land will be on display. Demonstrations also will show various equipment used in conservation work.

The hours are 9 a.m. to 5 p.m. daily for the show on the Robert C. Smith farm one-half mile north of Royalton in Franklin County. The farm, show sponsors said, is near the junction of Illinois Routes 149 and 184 between Benton and Carbondale.

The three-day program is sponsored by the Illinois Land Improvement Contractors Association (ILICA) in cooperation with various conservation agencies, state universities, equipment manufacturers and dealers.

Rides will be available to take visitors around the Smith farm where they can see such projects as a recreation lake, terraces, tillage, pond building, land clearing, pasture and timber improvement, grass waterways, drainage and stabilizing structures.

Equipment to be displayed will include bulldozers, elevating scrapers, backhoes, end loaders, compactors, trenchers and tree planters.

ILICA officers explained that these shows are held annually to enable contractors, farmers and other interested people to see good soil conservation practices and procedures so that their own work will be more effective.

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# Consistent Training Increases Efficiency

The temperature stood at 96 degrees in the shade—but there wasn't any shade. And no breeze.

But scattered over the steaming training field of Southern Illinois University's Southern Acres Campus near Carbondale groups of electric cooperative linemen were hard at work learning more about how to proceed swiftly and in safety at their tasks of providing power for their systems' members.

Keeping a sharp eye on the procedures were Harry N. Simpson and William C. Sarantakos, job training and safety instructors whose work with Illinois electric cooperatives is coordinated through the Association of Illinois Electric Cooperatives.

These instructors, and others who represented major equipment firms, expressed pride in the dedication of cooperative workers.

"Look at them," said Mr. Simpson. "Look how they're concentrating on their jobs. They're learning

the latest techniques for doing their work. I think they're great."

Mr. Sarantakos agreed. He knew such training, offered each year, actually saves lives and helps workers avoid accidents.

It does even more. Under the supervision of outstanding instructors, the training helps reduce power interruptions and helps speed resumption of service once an outage occurs.

Some of those instructors bring with them the very latest equipment designed by their manufacturers. They teach its effective use.

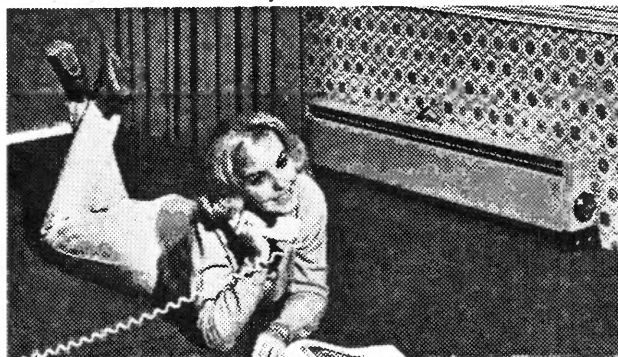
Each year several representatives from municipal electric systems join cooperative workers at the school.

Also working with the electric cooperatives in making the training courses possible are the Vocational and Technical Education Division, Board of Vocational Education and Rehabilitation, state of Illinois and Southern Illinois University.



Increased safety—and increased efficiency—result from attendance at hot-line school coordinated by Illinois electric cooperatives. It's hard work, but it pays fine dividends.

## For The Most Wonderful Summer-Time Comfort, The Year Around



### New International Electric HOT WATER HEAT WITHOUT PLUMBING

It's the healthiest, the safest as well as an economical way to heat your home or office!

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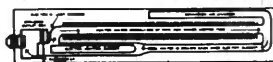
- Controlled, even warmth
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- No blowing dust or dirt

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- No danger of burns to children or pets
- No scorching of adjacent drapes or furniture

**AND ECONOMICAL TOO**

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- No wasted heat at the ceiling



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EFFINGHAM, ILL.  
Burk Supply Co.  
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CENTRALIA, ILL.  
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QUINCY, ILL.  
Gem City Electric Co.  
301-389 South Seventh St.  
217-222-0545

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JACKSONVILLE, ILL.  
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124 No. First St.  
815-725-3900



# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

We have had an unusual year. Weather conditions have prevented you as well as the cooperative, from accomplishing projects that had been planned for this summer. Last year by this time, we had many inquiries for grain drying. This year we have had few.

During late June and early July we had considerable storm problems. We wish to take this opportunity to thank each and everyone of you for your patience during these trying times. It is pleasant to hear some of your comments on the way the employees took care of the storm damages. We realize that each of you would like your service restored as soon as possible. This we try to do. We are unable to start working on some outages until the power supplier have their service restored to our connections with them. As soon as this is available, we start restoring service to as many as possible, as quickly as possible.



S. J. Miller  
Manager

DURING the last part of the storms, the extremely warm weather hit us and during a two-week period we changed out 89 transformers. Some of these were due to lightning damage, but most of them were overloaded because of increased usage caused by the heat. Several members have been adding air conditioners this summer. We appreciate your confidence in our system and that you look forward to even more comfortable living. Others are adding loads in various ways. Our system will peak again before this article goes to print.

WE ARE constantly adding to and uprating the system to better serve you. If you wish some advice or need

## 'Life on the Farm Better Because of Wayne-White'

Not even his best friends ever thought Bill Toussaint of Fairfield r.r. 4 would make it.

As long as he can remember he had wanted to be a farmer. But, as good friends constantly pointed out, farms are expensive. And even if he could buy one, how could he operate it?

You see, Bill was a city boy. He was born and reared in East St. Louis. And back in 1954 he was making a good living in St. Louis working as a highly skilled cartographer for the Air Force, preparing navigation charts and maps.

IT WAS in that year that Bill's mother, Julia Toussaint, heard of a 154-acre Wayne County farm for sale. Bill went to look . . . and bought. Suddenly he was in business—and he was happy.

"I had always been told that even if I could get a farm I couldn't operate it because I wasn't a farmer," Bill said recently. "But by the time I was 27 I had a farm. And I've been a farmer for 16 years."

Bill wasn't exactly new to farming, however. Before he acquired his farm he had spent several summers working on farms in Oklahoma. The hardest kind of work couldn't discourage him.

BILL AND his youthful, charming Japanese bride moved into their little farm home—and began making changes as rapidly as possible.

They found the Wayne-White Counties Electric Cooperative meter fastened to the living room wall. They found two light bulbs hanging forlornly from ceiling cords in that room and in the kitchen. That's all there were.



The Toussaint Family

Today the house has been more than doubled in size and recently Bill and his wife tried to count the number of electric motors. They gave up. Twenty? Thirty? Thirty-five? Who knows?

"ONE OF THE FIRST things we did," Bill recalled, "was to rewire the house, put that meter outside the house, and install 220 current and put in ten circuits.

"Now we have air conditioning,

some help in planning a heavier system of your own, we ask you to contact our power use department. We will be glad to help you.

If you had known years ago that loads would be as large as they are today, we would have been advising heavier wiring for some time. This is one change that we all need to adhere to. The more we use something, the more benefit we receive and probably the more it will take to

carry what we wish to use.

If you are thinking of remodeling or building on, please feel free to call on us and we will help you in this type of expansion. If you are looking for good, dependable, clean heating, at the lowest cost, we will help you with your installation and insulation problems.

Service is what we have to offer and we want to serve our members in the best possible way.

color television, a food locker and all kinds of electrical equipment.

"When we came here our light bill ran around \$5 a month. More recently it has been \$35 to \$40 and with air conditioning it will run a little higher.

"But we're not complaining about the bills! Electricity is our greatest bargain. We couldn't operate without it."

The Toussaints—they're a team, working together at the job of farming and rearing their three daughters—now have a Holstein herd of 72 animals, with 38 being milked today. They started with ten heifers. When the first crop of calves came along, all in turn, were heifers. The Toussaints were off to a flying start.

THE TOUSSAINT daughters are Audrey, 12, Louise, 14 and Julia, 16. All are cute as can be, outstanding students, talented musicians—and the two older girls plan to become elementary school teachers. The youngest has, for the moment at least, rejected that idea. She wants to be a psychologist.

How do you suppose a French-American such as Bill Toussaint happened to marry a Japanese girl? "It didn't just happen," Bill said firmly. "I had to work hard before I succeeded."

Bill was serving in the Navy during the Korean War. He was stationed in Japan at a Naval hospital. And there he met a charming Japanese nurse working in the same hospital area.

Romance bloomed quickly, but marriage wasn't so easy. The girl's father was a physician, her mother a teacher—and a brother was a member of an investigative force similar to the Federal Bureau of Investigation. They viewed "foreign" servicemen with reserve, if not outright suspicion.

So Bill began a year-long campaign, writing letters to his girl's father, discussing art and literature and a variety of cultural subjects. The two became friends. Then Bill asked for permission to marry. "The

family turned me down," Bill said with a wry smile, "but her father saved the day. He was head of the family and he voted for me."

The couple was married in 1952 in Yokosuka, Japan.

IN WAYNE COUNTY Bill Toussaint has been active in 4-H work and Girl Scouts (what else with three daughters?). He is secretary of the Fairfield Grade School board of education. He served four years on the Wayne County Extension Council, along with Roy L. Morris, director of public relations for Wayne-White.

"This type of activity takes a lot of time," Bill said recently, "but it's worth it. I really believe you can't rear children by words alone, by merely telling them what you think is right. Your advice will be judged by your actions, too."

So the Toussaints are working hard at being good citizens—without being obvious about it or making a show.

THEY SAY the same thing is true of Wayne-White Counties Electric Cooperative.

This member-owned cooperative, they maintain, is a first-rate example of good cooperative citizenship.

"It's been my experience that Wayne-White provides the most accommodating service of any I receive on the farm," Bill said.

"That's saying a great deal, because other organizations provide us with some wonderful service.

"I've gone to the cooperative with lots of questions, and I've always found that the people there are more than willing to take plenty of time to provide answers and to discuss various aspects of my problems. It's a helpful and valuable thing.

"I know the cooperative isn't perfect. What organization is? But people such as the cooperative board of directors, Sam Miller, the manager, and the cooperative employees are constantly trying to do a good job for their members and for the whole area they serve."

## Electric Homes Popular In Area



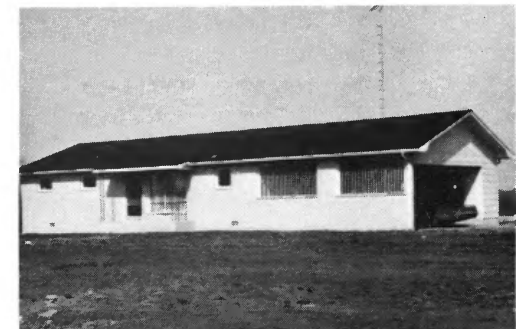
Verl Keen—10,500 watts  
1064 sq. ft., baseboard  
est. op. costs, \$140.26  
O'Leary's Heating & Air Cond.



Robert Glover—11,750 watts  
1116 sq. ft., baseboard  
est. op. costs, \$129.18  
Walter Waters—Electrician



Earl Wenzel  
1120 sq. ft., baseboard  
11,000 watts  
est. op. costs, \$123.03



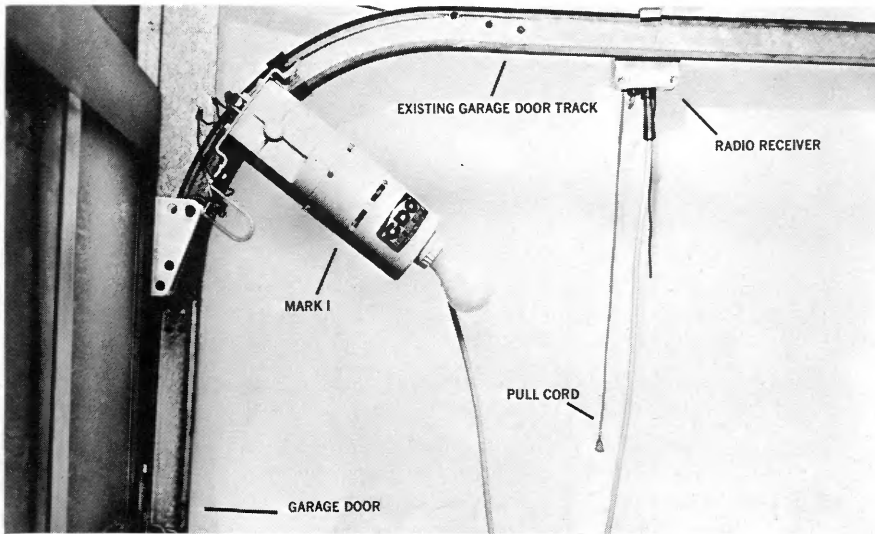
Dean Cullins—13,950 watts  
1492 sq. ft., baseboard  
est. op. costs, \$183.14  
Oscar Kaufman—Electrician

### Wayne-White Counties Electric Cooperative

#### Is Your Cooperative

Its sole purpose is to serve, fairly and effectively, all its more than 10,200 members. And when, through your thoughtful cooperation you help make such service more readily possible, you help make your cooperative stronger and even more efficient. You advance your own interests. And you help the entire area that depends on Wayne-White for essential low-cost electric energy.

# What's New?



## ● Garage Door Opener

A moderately priced automatic garage door opener that can be radio controlled from inside a car has been specifically designed for do-it-yourself installation. Manufactured by the GDO Co., 248 Broad Ave., Palisades Park, N. J. 07650 and dis-

tributed by the U.S. Electric Co., 216 E. Adams, Springfield, Ill., 62701, this door opener can be attached to any conventional overhead garage door. Models are available for both one and two-car garages. There is a one-year free factory service guarantee and a lifetime service warranty.



## ● Four Bands

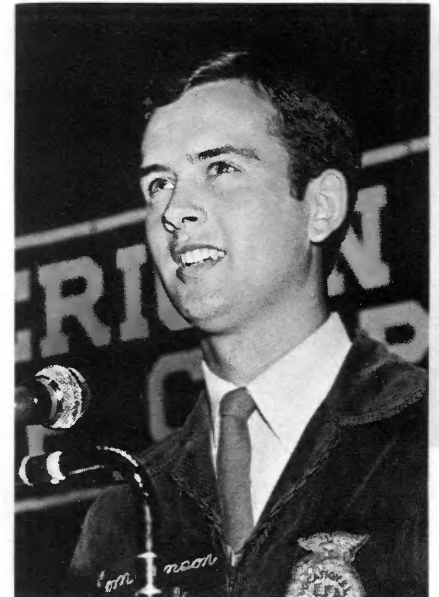
Four bands of listening pleasure plus the convenience of portability are available in Arvin's 15-transistor radio with its own 120-volt AC line cord. It also operates on four "C" flashlight batteries. You can enjoy standard AM, static-free FM and two shortwave bands offering "ham" radio, police calls, marine weather and ships-at-sea broadcasts. The solid-state chassis offers longer life and instant play. Suggested retail price is \$59.95



## ● Electric Scissors

Safety, convenience and economy are listed as features of electric scissors from Dynamic Instrument Corp., 115 E. Bethpage Rd., Plainview, N.Y. 11803. A "Safe-T-Plug" converts AC household current to DC power for continuous, economical operation of the rugged scissors. The device may be stored in the sewing tray, a part of the unit which also consists of the precision ground-bladed scissors, a handy needle and pin cushion and a storage slot for scissors.

## Co-ops Make Good Sense Says Johnson



Thomas Johnson

"We dare not look back to great yesterdays. We must look forward to even greater tomorrows, for yesterday is but a dream and tomorrow is where I am going to spend the rest of my life—so that is where my interest shall be."

Young, trim and handsome, Thomas Johnson, national vice president of Future Farmers of America, was addressing the recent American Institute of Cooperation meeting in the great Assembly Hall at the University of Illinois.

The spotlighted Ashland farm youth looked over his audience of perhaps 3,000, seated row upon cir-

(Continued on page 16)

## ARTHRITIS?

If you are suffering from pain, soreness or stiffness caused by Arthritis, Neuritis or Rheumatism, I think I can help.

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**Just Published**

## How 88,648 Heavy Smokers Stopped Smoking

NEW YORK — The Anti-Tobacco Center of America has just published a booklet which explains how 88,648 heavy smokers (of whom many are physicians) have stopped smoking without straining their will power. This booklet is available free of charge to smokers. All you need do, to obtain it, is to send your name and address to The Anti-Tobacco Center of America, Dept. A-7-N, 276 Park Avenue South, New York City, 10010. This offer is open while the supply of these booklets lasts.



New Kelvinator clothes dryer for a new queen. Tony Rufkhar, left, sales manager Kelvinator Division, Hollander and Co., St. Louis, and Brian Birge, district manager, representing Hollander, presented Miss Gilberta Ann McNeff of Timewell with a new Kelvinator clothes dryer during the Association of Illinois Electric Cooperatives annual meeting. Representing Adams Electrical Co-operative of Camp Point in statewide competition, Miss McNeff was crowned Miss Illinois Electric Cooperative of 1969.

## What's it Like Suddenly to Find You're Electric Cooperative Queen?

**Y**ou're 16 and beautiful and you're certain you couldn't win the title of Miss Illinois Electric Cooperative of 1969 against the competition of those seven other gorgeous contestants.

But suddenly there's the calm, suave voice of Lyle E. Dunham, master of ceremonies at the beauty pageant, saying . . . "The new queen . . . is . . . Miss Gilberta Ann McNeff of Timewell, representing Adams Electrical Co-operative of Camp Point!"

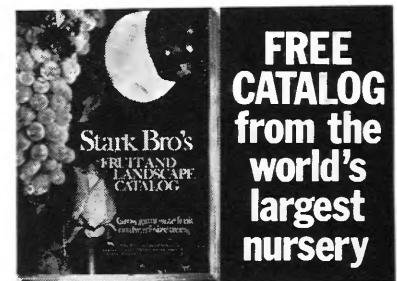
So what do you do? Silly question. You don't do anything for a moment. Then, eyes glistening with tears, you let out a scream that could be heard by Governor Richard B. Ogilvie at the governor's mansion—except that he's standing right beside you, ready to place your new crown on your head.

And you leap straight up into the air as only a lively 16-year-old could and the more than 500 persons attending the pageant banquet cheer and your fellow contestants scream and cry and rush to throw their arms about you.

And, finally, a smiling governor places your crown upon your tasseled head and Raymond W. Rusteberg, the president of the Association of Illinois Electric Cooperatives, hands you your surprisingly heavy trophy, and Thomas H. Moore, AIEC general manager, smiles and your mother rushes onto the St. Nicholas Hotel stage—and the happy tears start all over again.

Miss McNeff will represent Illinois electric cooperatives in national competition next February at Las Vegas during the annual meeting of the National Rural Electric Cooperative Association.

At the recent 16th annual Illinois pageant Miss Janice Martin of Baylis, representing the Illinois Rural Electric Co. of Winchester, was named first runner-up. Miss Linda Allspach of Mt. Pulaski, representing Menard Electric Cooperative of Petersburg, was second runner-up. And Miss Nikki Lynn Riley of Cisne, representing Wayne-White Counties Electric Cooperative of Fairfield, was voted Miss Congeniality.



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 CHECK HERE for Free Money-Making Outfit.



# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

Despite continuing upward pressure on the cost of practically everything we have to buy, your Wayne-White Counties Electric Cooperative, supported by a loyal membership and an outstanding work force, still is able to maintain a strong financial position.

This is important to every member because it means that the cooperative is able to push vigorously its program of providing better low-cost service throughout the system. This is gratifying to all of us and especially to members of our dedicated board of directors who establish cooperative policy.

Our figures show that in July the membership used considerably more electricity than during the preceding month, which was relatively cool.

An interesting and important change is taking place in our cooperative. Normally our winter peak has been the highest of the year. But this year our summer peak has established a new high and probably in the future will exceed that of winter.

This is a situation that was almost undreamed of a few years ago. It means the Wayne-White members are making ever better year-around use of the power their cooperative provides for them. Congratulations!

We all enjoyed our annual meeting. We enjoyed having it in the Fairfield Community High School gym, protected from rain or adverse weather, instead of under a large tent as we have used in previous years. Actually, the annual meeting this year cost us somewhat less than previously. In the future we probably will be having annual meetings similar to the one we had this year.

### WISE GUY, HUH?

Cowboy: "Hey, you're putting the saddle on backwards!"

Dude: "Smarty, you don't even know which way I'm going to travel."—Grit



Miss Nikki Lynn Riley, "Miss Congeniality," with her mother, Mrs. Donald Riley, and S. J. Miller, manager of Wayne-White Counties Electric Cooperative. Nikki holds her trophy which was presented by Raymond W. Rusteberg, retiring president of the Association of Illinois Electric Cooperatives.

## Honor Wayne-White's Beauty Queen Fellow-Contestants at Springfield

Sweet and lovely, Miss Nikki Lynn Riley, daughter of Mr. and Mrs. Donald Riley of Cisne r.r. 2, was named "Miss Congeniality" during the 16th annual beauty pageant held in connection with the recent 28th annual meeting of the Association of Illinois Electric Cooperatives in Springfield.

Nikki, of course, represented Wayne-White Counties Electric Cooperative in the competition. And Harold Shepherd of Albion, the cooperative's representative on the state board of directors, said every one of Wayne-White's more than 10,200 members could have been extremely proud of her that night.

Among those offering congratulations to the 17-year-old Cisne High School graduate was Governor Rich-

ard B. Ogilvie. He delivered a major address at the dinner meeting which was attended by more than 500 persons from throughout Illinois.

Nikki was singled out for honors by her fellow contestants themselves. No one is saying how close the vote was, but one person close to all the queen candidates during the three-day meeting told this reporter:

"I knew right from the start that the girls would select Nikki as "Miss Congeniality," a high honor. "She is unusually friendly and outgoing. She's particularly easy to like. You got the impression that whoever was crowned queen, Nikki would continue to be her own sweet self."

S. J. Miller, manager of Wayne-White Electric, is another who wasn't surprised. He pointed out that Nikki



Sharing experiences with data processing at AIEC annual meeting in Springfield were these cooperative leaders, from left: S. J. Miller, Fairfield; A. Dean Austin, Springfield; Walter R. Smith, Champaign; Richard P. Seger, Mandan, N.D.; J. Lowell Eddleman, Dongola, and Dean Searls, Camp Point.

## Speakers Relate How New Process Speeds Efficiency

Data processing such as Wayne-White Counties Electric Cooperative has inaugurated for its system is making increasingly important contributions to the efficiency of such systems.

This appeared to be the conclusion of members of a special panel that discussed "The Electron's Dynamic Progress" during the recent Association of Illinois Electric Cooperatives Annual Meeting in Springfield.

Walter R. Smith, manager of Illini Electric Cooperative, Champaign, served as panel moderator.

Panel members included Dean Searls, manager of Adams Electrical

has been winning lasting friends all her life. "We're all proud of her," he said.

Nikki is a versatile young woman. For three years she was a Cisne High cheerleader. And she was a member of the school's honor society. She was busy in many activities including Future Homemakers of America (she was an officer for two years), the Latin Club, the Pep Club—and she has long been active in the Union Grove General Baptist Church.

"With young people like Nikki Riley around," commented Thomas H. Moore, general manager of AIEC, "we need have no fear for the future of our new generation."

Co-operative, Camp Point; Richard P. Seger, manager, North Central Data Cooperative, Mandan, N.D.; A. Dean Austin, director, AIEC Data Processing Department, and S. J. Miller, manager, Wayne-White Counties Electric Cooperative.

Mr. Miller related how cooperatives, working together throughout Illinois, are able to provide the data processing volume that is necessary if maximum benefit of this developing process is to be achieved.

Panel participants and the audience obviously all were interested in Mr. Miller's observations relative to the importance of volume, in part because he represents one of the largest cooperatives in the state.

Mr. Austin during his presentation praised pioneer data processing participants among the cooperatives, including Wayne-White. He stressed their foresighted recognition of the potentials of data processing. These potentials, he said, now are becoming increasingly apparent as more cooperatives make greater use of the electronic computer, available through AIEC.

In today's business environment, he continued, management's need for quick and reliable information regarding details of individual business operations is rapidly becoming more and more vital. The computer can fulfill this need with maximum efficiency, speed and economy.

## More Users of Electric Heat



Hugh Manahan  
1100 sq. ft., baseboard  
11,000 watts  
est. op. cost, \$160.00  
O'Leary's Heating & A. C.



Harold Kline  
1010 sq. ft., baseboard  
9,560 watts  
est. op. cost, \$130.15  
Glenn Hilliard Electrician

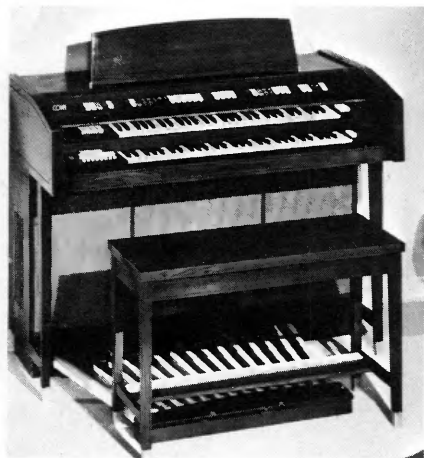


James Michels  
1720 sq. ft., electric furnace  
20,000 watts  
est. op. cost, \$218.02  
O'Leary's Heating & A. C.



James Collard  
960 sq. ft., baseboard  
10,250 watts  
est. op cost, \$146.62  
Curtis Jones Electric

# What's New?



## ● Electronic Organ

The Deluxe Rhapsody 628 electronic organ from Conn Organ Corp., 1101 E. Beardsley, Elkhart, Ind., 46514, is described as offering traditional, theater or pop music within a moderately priced instrument. The four families of tone—diapason, flute, string and reed—are available on each of the two full 61-note manuals, including chimes.



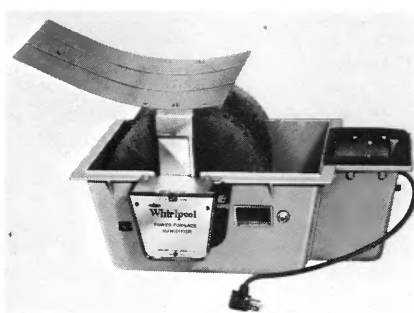
## ● No Stretching

A feed-through switch which can be easily attached to any electrical cord eliminates stretching when turning on a table lamp or some other appliance. Available in many department, hardware and variety stores, the switch may be attached to any convenient location on a lamp cord. It is from Leviton Mfg. Co., Inc., 236 Greenpoint Ave., Brooklyn, N.Y. 11222.



## ● Buzzer Signal

An adjustable sound-level signal on Westinghouse's 1970 automatic washers and dryers lets the homemaker know when her wash is done so she can remove permanent press fabrics to assure best results in avoiding wrinkles. The buzzer that signals the end of the washing or drying cycle turns itself off after one minute if it is not turned off before.



## ● Power Humidifier

Whirlpool Corp. has introduced a power humidifier for forced-air heating systems to reduce dry-air problems by adding moisture to the home. The automatic unit features an adjustable air-flow top, a heat-sensitive switch that starts the humidifier when air in the duct warms up and 20 ten-inch, self-spacing media discs which blend moisture into the air flow. Not wired into the furnace, the unit has a snap-in-place installation with a four-piece bracket that slips into a cutout on the lower surface of the supply duct. The water reservoir is made of Polyester glass fiber.

## Smith Farm Transformed In 3 Days

(Continued from page 7)

electric power and predicted that in a few short years the nation will witness fresh and pure water distributed by pipeline to all farms and rural areas.

CONGRESSMAN GRAY briefly outlined the soil and water conservation programs already being performed in Illinois and some of the future plans under consideration. He said Illinois' programs are receiving the highest priority from Congress.

Sen. John G. Gilbert, Carbondale, was the speaker on the final day of the show and was introduced by Rep. Ben C. Blades, Fairfield. Rep. Blades and others on the program have long been staunch supporters of conservation and the state's rural electrification program.

Sen. Gilbert said he was glad to see ILICA have legislative representation during the 76th General Assembly.

"The work that is being demonstrated on this farm today is part of a larger over-all program that is vital to all citizens," Sen. Gilbert said. "I refer to the conservation of natural resources. As our population becomes more congested, this will be a more pressing problem. Right now in certain parts of Illinois, air and water pollution are of serious concern."

DR. RALPH C. HAY, executive secretary of the ILICA and professor of agriculture engineering at the University of Illinois, said the next soil and water show may be held at Monticello in Piatt county in about two years.

He said there is some consideration being given to having an interstate program, specifically Illinois-Indiana.

Dr. Hay said he was impressed by the spirit of the show, the enthusiasm and interest displayed.

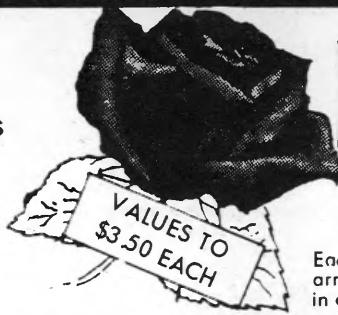
"It is a oneness and a feeling of pride in southern Illinois that you don't find many other places," he said.

Total cost of the three-day project was set at \$16,000 with much of the expense provided free by ILICA members. However, Mr. Smith is paying for about half of the total expense and the Agricultural Stabilization and Conservation Service is cost-sharing its maximum for one landowner—\$2,500.

# NURSERY STOCK SALE!!

**DISCOUNT  
PRICES FOR  
Co-op Members**

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40% to 100%  
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ORDER BY MAIL!

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## SHRUBS 19¢ TREES 29¢

Each plant is labeled, fresh and expertly packed to arrive in top condition. Planting instructions included in each order.

Many of these rare varieties formerly sold for \$1.50 to \$3.50 each while under patent. They are no longer under patent. We pass on to you terrific discounts through volume buying. Rose Bushes: 2 year, field-grown, ever-blooming blooming size bushes, in these varieties:

PRICES ON ROSE BUSHES: 44¢ each; 6 for \$2.49; 12 for \$4.98; your choice of varieties.

**REDS**  
Etoile De Hollande  
Red Radiance  
Mirandy  
Crimson Glory  
Ami Quinard  
Charlotte Armstrong

**YELLOWS**  
Eclipse  
Golden Charm  
Peace  
Luxemburg  
Lady Hillingdon  
Lowell Thomas

**PINKS**  
Editor McFarland  
The Radiance  
Braciliff  
Briarcliff  
Picture  
Show Girl

**TWO TONES**  
Talisman  
President Hoover  
Betty Uphurch  
Edith N Perkins  
Candesa de Sotago  
Early Niner

**WHITES**  
K. A. Victoria  
Calendrina  
F. K. Drusk  
K. Louise  
American Beauty  
Blanche Mullerin

**CLIMBERS**  
Cl. Blaze Red  
Cl. Talisman  
Cl. Red Talisman  
Cl. High Noon  
Cl. Paul Scarlet  
Cl. Pink Radiance

### FLOWERING SHRUBS

Each	5 for
CREPE MYRTLE, red or pink	.39 \$1.89
SPIREA VAN HOUTTEI, white flower	.15 .71
RED WEIGELA, deep red	.25 1.19
FORSYTHIA, yellow	.29 1.39
DEUTZIA, snow white	.29 1.39
MOCK ORANGE, white	.29 1.39
*PINK SPIREA, pink	.19 .89
ALTHEA DOUBLE, red, pink, white	.29 1.39
PUSSY WILLOW, bears catkins	.19 .89
RED BUSH HONEYSUCKLE, red	.29 1.39
PINK WEIGELA, pure pink	.29 1.39
HYDRANGEA P. G., pinkish white	.29 1.39
CYDONIA JAPONICA, red flowers	.19 .89
PERSIAN LILAC, old flowering arch	.59 2.79
*SNOWBALL, white flowers	.39 1.89
WISTERIA VINE, purple flowers	.49 2.39
PINK BUSH HONEYSUCKLE, pink	.29 1.39
FLOWERING ALMOND, pink flowers	.69 3.29
*PINK AZALEA, pink	.39 1.89
FLOWERING CRABS, red or pink	.49 2.39
*CLEMATIS VINE, white flowers	.49 2.39
COMMON PURPLE LILAC, purple	.59 2.79
RED BARBERY, 1 to 2 ft.	.29 1.39
TAMARIX, lavender pink	.39 1.89
ALTHEA ROSE OF SHARON	.19 .89
RED ALTHEA	.19 .89
RED SNOWBERRY, red berries	.39 1.89

(Above shrubs 1 to 2 ft. tall, 1 to 2 yrs. old)

### SHADE & FLOWERING TREES

Each	3 for
MAGNOLIA, 1/2 to 1 ft.	.39 \$1.09
SILVER MAPLE, 1 to 2 ft.	.29 .83
SILVER MAPLE, 3/2 to 5 ft.	.49 1.98
MIMOSA, 4/2 to 6 ft.	.89 2.59
*RED BUD, 5/2 to 7 ft.	.98 2.79
*WHITE FL. DOGWOOD, 2 1/2 to 4 ft.	.49 1.39
RED FL. PEACH, 2 1/2 to 4 ft.	.98 2.79
PINK FL. DOGWOOD, 1 to 2 ft.	1.98 5.79
RED LEAF PLUM, 2 1/2 to 4 ft.	.98 2.79
TULIP TREE, 4/2 to 6 ft.	.98 2.79
GOLDEN RAIN TREE, 1 to 2 ft.	.89 2.59
MAGNOLIA SOULANGEANA, 1 1/2 to 2 ft.	1.69 4.79
GINKGO TREE, 1 to 2 ft. tall	.89 2.59
LOMBARDY POPLAR, 5/2 to 7 ft.	.89 2.59
SWEET GUM, 3/2 to 5 ft. tall	.89 2.59
SPIN OAK, 1 to 2 ft.	.79 2.29
SYCAMORE, 3/2 to 5 ft.	.89 2.59
RED OAK, 1 to 2 ft.	.79 2.29
LIVE OAK, 1 to 2 ft.	.59 1.69
WEEPING WILLOW, 4/2 to 6 ft.	.89 2.59
SCARLET MAPLE, 4/2 to 6 ft.	.89 2.59
*TREE OF HEAVEN, 3/2 to 5 ft.	.89 2.59
GOLDEN CHAIN TREE, 1 to 2 ft.	.89 2.59
CHINESE ELM, 2 to 3 ft. tall	.39 1.09
*MOUNTAIN ASH, 2 to 3 ft.	.98 2.79
*WILLOW OAK, 1 to 2 ft.	.59 1.69
PURPLE LEAF PLUM, 1 to 2 ft.	.98 2.79
NORWAY MAPLE, 1 to 2 ft.	.89 2.59
*CUCUMBER TREE, 2 to 3 ft.	.89 2.59
LINDEN TREE, 1 to 2 ft.	.98 2.79

(All above trees are 1 or 2 yrs. old)

### BULBS & PERENNIALS

Each	5 for
PAMPAS GRASS; white plumes	.29 \$1.39
CANNAS; colors, red, pink, yellow	.25 1.19
PEONIES; red, pink, white	.69 3.29
IRIS; blue, white, purple, yellow	.19 .89
*YUCCAS; mixed colors, roots	.25 1.19
SHASTA DAISY; root divisions	.25 1.19
RED CARNATION; red	.25 1.19
ORIENTAL POPPY; scarlet	.25 1.19
CREeping PHLOX; pink, blue, white	.25 1.19
TRITOMA; red, pink, yellow	.08 .39
HIBISCUS; giant blooms	.25 1.19
*VIOLETS; hardy, blue	.19 .90
*CHRISTMAS FERNS; for outdoors	.08 .39
TRITOMA; red hot poker	.25 1.19
HARDY ASTERS; red, pink or blue	.25 1.19
CUSHION MUMS; red, yellow, pink	.25 1.19

(All Perennials and Bulbs are 1 yr. or older)

### FRUIT TREES

**PEACHES:** Varieties: Elberta, Hale Haven, Indian Cling, Early Elberta, J.H. Hale, Mayflower. Prices 2 ft. to 3 ft. 69¢; 3 ft. to 4 ft. \$1.09.

**APPLES:** Varieties: Red Delicious, Red Jonathan, Red Staymen, Winesap, Yellow Delicious, Grimes Gold, Lodi, Yellow Transparent. Prices 3 ft. to 4 ft. tall 89¢; 4 ft. to 5 ft. \$1.29.

**APRICOTS:** Varieties: Moorpark, Early Golden. Prices 2 ft. to 3 ft. tall 89¢; 3 ft. to 4 ft. \$1.29.

**CHERRIES:** Varieties: Early Richmond, Montmorency. Prices 2 ft. to 3 ft. \$1.09; 3 ft. to 4 ft. \$1.69.

**PEARS:** Varieties: Bartlett, Garber, Keiffer, Douglas. Prices 2 to 3 ft. \$1.09; 3 ft. to 4 ft. \$1.29.

**PLUMS:** Varieties: Bruce, Blue Damson, Burbank, Red June. Prices 2 ft. to 3 ft. 89¢; 3 ft. to 4 ft. \$1.29.

**GRAPE VINES:** Concord, Niagara. Prices 1 year old 69¢; 2 years old 89¢.

**CHINESE CHESTNUT:** 2 to 3 ft. \$1.49.

**\*BLACK WALNUT:** 1 to 2 ft. 79¢ ea.

**HARDY PECAN:** 1/2 to 1 ft. 98¢ ea.; 1 to 2 ft. \$1.29 ea. (All above trees 1 or 2 yrs. old)

**DEWBERRY:** 1 yr. plants, 1/2 to 1 ft. 25¢ ea.

**FIG BUSHES:** Varieties: Magnolia, Texas Everbearing, Celestial, Brown Turkey. Prices 12 to 18 inches 98¢; 1/2 to 2 ft. \$1.29; 2 to 3 ft. \$1.59.

**BOYSENBERRY:** 1/2 to 1 ft., 1 yr. old 29¢ ea.

**RASPBERRY:** 1 yr., 1/2 to 1 ft., red or black 39¢ ea.

**YOUNGBERRY:** 1 yr., 1/2 to 1 ft. 25¢ ea.

### DWARF FRUIT TREES

Heavy demand for Dwarf Fruit Trees where planting space is limited.

**DWARF PEACH:** Varieties: Dwarf Heap Big Indian Cling, Dwarf Belle of Georgia, Dwarf Early Elberta, Dwarf Elberta, Dwarf Hale Haven, Dwarf J.H. Hale. Prices 2 to 3 ft. \$2.29; 3 to 4 ft. \$2.59; 4 to 5 ft. \$3.29.

**DWARF APPLE:** Varieties: Dwarf Double Red Delicious, Dwarf Yellow Delicious, Dwarf Double Red, Jonathan, Dwarf Lodi. Prices 2 to 3 ft. \$2.29; 3 to 4 ft. \$2.59; 4 to 5 ft. \$3.29.

**DWARF SOUR CHERRY:** Varieties: Natural Dwarf, Dwarf Meteor, Dwarf North Star. Prices 2 to 3 ft. \$2.29; 3 to 4 ft. \$2.59; 4 to 5 ft. \$3.29.

**DWARF PEAR:** Varieties: Dwarf Sure Crop, Dwarf Bartlett, Dwarf LeComte, Dwarf Seckel. Prices 2 to 3 ft. \$2.29; 3 to 4 ft. \$2.59; 4 to 5 ft. \$3.29.

**DWARF PLUM:** Varieties: Dwarf American, Dwarf Bruce, Dwarf Sapa, Dwarf Gold, Dwarf Santa Rosa. Prices 2 to 3 ft. \$2.29; 3 to 4 ft. \$2.59; 4 to 5 ft. \$3.29.

### HEDGE PLANTS

100 SOUTH PRIVET EVERGREEN HEDGE	for \$1.89
50 SOUTH PRIVET EVERGREEN HEDGE	for 1.39
25 MULTIFLORA FENCE ROSES	for 2.69
25 LOMBARDY POPLAR FOR HEDGE	for 2.79

(All Hedge 1 to 2 ft. tall, 1 or 2 yrs. old)

## THIS MONTH'S DISCOUNT SPECIALS!

### 15 VIOLETS — \$1.00

Get this beauty bargain... 15 Violets for only \$1.00. Easy to grow, prolific bloomers, cover themselves with gay flowers.

### CAMELLIAS — 89¢

Camellia Sasamquas are some of the most gorgeous flowers grown, astonishing spring after spring with their sheer beauty. Fine Southern plants.

CLEOPATRA	large red flowers
MINE-NO-YUKI	double white
PINK SNOW	fine grower, pink
TEXAS STAR	light mauve pink
SETSUCEKKA	white, splashed pink

Prices on blooming size, 89¢ ea.; 3 for \$2.59. (All above plants, 1 to 2 ft. tall, 1 or 2 yrs. old)

### 15 IRIS — \$1.00

\*These 15 IRIS come in assorted colors. These planting stock irises are root divisions, fresh and healthy. GET 15 OF THESE BEAUTIFULS FOR ONLY \$1.00.

### 10 CUSHION MUMS \$1.00

These gorgeous CUSHION MUMS are good growers, develop into large, sturdy plants, and normally develop to big basket size when matured... covered with dazzling flowers, each flower 1 to 2 inches diameter. All plants are hardy, fieldgrown, root divisions. Assorted colors of reds, pinks, yellow, etc., as available. GET 10 GIANT CUSHION MUMS for just \$1.00.

### AZALEAS — 89¢

Azaleas are popular throughout the country... loved and admired by most folks. They burst into bloom in a gorgeous array of colors that cover the entire plant... a riot of blazing colors... a sight seldom seen in flowerdom.

**CHRISTMAS CHEER**... deep red & crimson

**CORAL BELLS**... bellshaped, pink flowers

**SALMON BEAUTY**... lush salmon, pink

**PINK PEARL**... large pink, shaded white

**HINO-CRIMSON**... brilliant scarlet flowers

Prices on blooming size Azaleas: 89¢ ea.; 3 for \$2.59; 6 for \$4.98.

### BABY DOLL ROSES — 79¢

Exquisite little Polyanthas, often called "Baby Doll" roses. A myriad of penny size blooms in clusters... make one big splash of color. Heavy bloomers.

**IDEAL**... dark red

**GOLDEN SALMON**... pink and orange

**SUMMER SNOW**... snow white

**GEORGE ELGER**... bright yellow

Price 2 yr. old Baby Doll roses: 79¢ ea.; 6 for \$4.69. Your choice of varieties.

### FLORIBUNDA ROSES

These are semi-dwarf roses, bloom profusely in large heads.

**RED RIPPLES**... cherry red

**FLORADORA**... orange vermillion

**LAFAYETTE**... bright red

**BETTY PRIOR**... rich pink

Price 2 yr. old bushes, blooming size: 79¢ ea.; 6 for \$4.69.

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Money Back Guarantee: We will replace or cheerfully refund your money if you are not completely satisfied. Simply return the merchandise within 10 days.

All Our Plants are nursery grown from seeds, cuttings or budded stock, never transplanted, except those marked with (\*) Asterisks, which means those are collected from the wild state. All plants inspected by Department of Agriculture.

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# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

This past summer we hit a new high in the use of electricity. Never in any month since the cooperative energized its first 183 miles of line on November 16, 1937, has the consumption of electricity been so great as it was in the October just passed.

The October report showed an increase of better than 20 percent in farm usage. This represents in part the added use as a result of increased air conditioning, that is contributing so much to the comfort and pleasure of farm living.



S. J. Miller  
Manager

We know, of course, that every month will not show so marked an increase. But the use of electricity as a

means of making life more enjoyable and work easier and more efficient certainly will increase in the months and years ahead.

We again urge you to be sure and call on us when you need more adequate service facilities. If you are increasing your use of electricity through the addition of equipment, be sure to let us know. This will let us plan proper changes on our part and assure you of the very best possible service.

Please do not overload your wiring. Be sure to employ a competent local electrician when you need heavier wiring. No piece of equipment can do a good job if you try to operate it on an overloaded line.

We are anxious to work with you on this problem and, with your cooperation, overloading should not occur. We are ready to heavy up our side of the meter. But this won't correct overloading difficulties unless you make sure your side is ample also. Let's work together!

## There's Still Time For Electric Heat

If you'd like the real low-down on electric heat, there are two places you can get it: one is from your own electric cooperative's skilled personnel. They know the answers. They work with electric heat all the time. They're a gold mine of valuable information.

The other source, also extremely reliable, is any family that has installed electric heat. These are nice people, and smart. They'll be happy to share their experiences with you. Do they like it? Is it inexpensive? Is it really as clean and trouble-free as you've heard? Would they do it again? Ask them!

Your electric cooperative from time to time has run in this section pictures of electrically heated homes. Many members have turned to this modern heat and one or more may very well live near you.

Among the experts on the Wayne-White staff, in addition to S. J. Miller, the manager, are Roy L. Morris, Dale Harris and Ivan Holler. These men are especially trained and experienced in electric heat installations. They can advise you as to steps you should take, things you should look for, and they can give you an amazingly close estimate as to how much it will cost to heat your home, new or old, with electric heat. And their service is free to any member of the Wayne-White Counties Electric Cooperative.

Of course there are also numerous skilled electrical contractors in our area who will be glad to help.

## RURAL ELECTRIFICATION

"The rural electrification program is one of our federal government's finest programs, doing as much or more than any other program to bring about better living and greater economic opportunity in our rural areas."—David A. Hamil, administrator, Rural Electrification Administration.

## Get Your Free Country Kettle

Wayne-White Counties Electric Cooperative firmly believes in encouraging its members to take ever greater advantage of the pleasure, economy and convenience of electricity.

That's why your board of directors has authorized a new incentive program that runs through December 31.

Any member who buys and installs an electric clothes dryer during this period will be presented with a free West Bend electric Country Kettle which has a regular retail value of \$27.95.

This is really a beautiful and convenient five-quart kettle. It features fired-on, hard-coat Teflon that doesn't stick. It cleans up quickly and easily.

Housewives say these popular electric kettles are ideal for delicious one-dish meals.

Wayne-White personnel report that many members long have been wishing for just such an appliance. And, with winter coming on, a great many have been longing for the convenience and efficiency of an electric clothes dryer.

Now's the time to get them both, at a bargain!

All you need do is to bring or send your dryer sales slip to the cooperative office in Fairfield no later than January 10, 1970. The sales slip will be returned to you at the time the Country Kettle gift is delivered and the installation of your dryer checked.

Remember, you can buy your dryer anywhere you wish, from any dealer. Shop now. The sooner you make this long-lasting investment the sooner you'll begin enjoying this new and wonderful electric servant.

Electric clothes dryers, of course, are becoming increasingly popular. With such a dryer, and an electric washer, bad weather poses no washing problems.



Harvest values in better living!

Special offer for Rural Electric Members

# buy an electric clothes dryer



## get this *Country Kettle* free!



regular \$27<sup>95</sup> value!

Enjoy all the extra conveniences of having an electric clothes dryer... and get this handsome gift from your rural electric system.  A free 5-quart Country Kettle by West Bend. A regular \$27.95 retail value, it's free to rural electric members installing an electric clothes dryer now. Features fired-on, hard-coat TEFLON<sup>®</sup> finish for

no-slick cooking and no-scour clean-up. Perfect for one-dish meals... and a variety of easier cooking ideas. So handsome you can use it for serving.  Be certain you take advantage of this special offer. Get full details from us or your favorite appliance dealer.

### RURAL ELECTRIC POWER THE WIFE SAVER

To Qualify

1. Purchase and install an electric clothes dryer between October 1 and December 31, 1969.
2. Bring or send sales slip to Wayne-White Counties Electric Cooperative office in Fairfield no later than January 10, 1970. The sales slip will be returned to you at the time the installation is checked and the gift delivered.
3. Electric clothes dryer may be purchased from any dealer.
4. Recommended wire size: No. 10-3 with 30-ampere fuse or breaker; 220 volts.

**Wayne-White Counties Electric Cooperative**  
**P. O. Box E**  
**Fairfield, Illinois 62837**  
**Telephone (618) 842-2196**

## Electric Homes Popular in Area



Bill Adams  
1316 sq. ft., cable  
12,100 watts  
est. op. costs, \$171.27



Richard Rubenacker  
1842 sq. ft., baseboard  
15,750 watts  
est. op. costs, \$205.45



Van Doty  
1400 sq. ft., cable  
12,200 watts  
est. op. costs, \$140.62



Charles Lynch  
1245 sq. ft., cable  
11,500 watts  
est. op. costs, \$155.03

# What's New?



## ● Decorator Panels

Wood-grained decorator panels add to the attractiveness of Whirlpool's 1970 line of electric washers and dryers. A "finish guard" feature on the dryers reminds the homemaker at the end of the permanent press cycle to remove the clothes. If she is out of the house or busy at that particular time, "finish guard" will restart the dryer every five minutes, gently fluff the clothes for ten seconds and then buzz again. The dryer also has special cool-down care for permanent press fabrics.



## ● Humidifier

A disposable plastic film water tank liner fits into the eight-gallon water tank of Arvin's whole-house humidifier models for 1970. There is an automatic humidistat with a control switch at the top of the console finished in rust and corrosion resistant metallic bronze enamel. It has a suggested retail price of \$59.95.



## ● Scuttle Light

A versatile "scuttle light" that permits easy access to the attic while providing two-way illumination has been introduced by the Builder Products Division of Emerson Electric Co., 8100 Florissant, St. Louis, Mo., 63136. The recessed fixture can illuminate the attic as well by removing the diffuser and flipping the top scuttle panel over into the attic. This also clears the way for entering the attic. Easy to install, it's available in two sizes, 22 by 22 inches and 22 by 30 inches.

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# To America's Family Farmers From the Head of a Family Firm:



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CHARLES F. BURROUGHS, Jr., President

November, 1969

From the day in 1885 when F. S. Royster hired my father full-time (at age 13), our firm has shared a growing personal involvement with your grandparents, your parents, and now with you.

We long ago learned that as you prosper -- or don't -- so do we. And that to deserve your trade we must first earn your trust.

So from the start we set our sights on the primary goal: Unquestioned Product Quality. Only then could we begin to add services we felt would be useful to you, and a continuing series of innovations like the leaf tissue and soil test check analyses -- now industry standards.

We want to reaffirm here our sense of commitment to agriculture in general and to you in particular. We believe we understand better than most the real source of the many challenges you face: where once you could market enough of what you produced to make a living, now you must produce what you can market to make a profit.

We hereby renew our pledge to hold fast to the "old-fashioned" attitudes and practices that built Royster Company. They're even more important to you and to us today. As are innovations. We have more coming.

Should you ever have a question or complaint about us, write to me personally, and I'll look into it. One of my privileges as head of a family firm is being able to get action without consulting a computer.

But Royster's greatest privilege is simply to be closely involved with farmers, farming, and the soil upon which just about everything depends.

May your Thanksgiving and Holiday Season be joyous and true... and may you live and work proudly in a peaceful, prosperous 1970.

Sincerely,

Charles F. Burroughs, Jr.  
President



# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

**A** happy Thanksgiving to you all!

All of us, despite our many problems, have much to be thankful for, but let's think for a few minutes concerning Thanksgiving and our electric cooperative.

Wayne-White Counties Electric Cooperative, of course, is not a perfect institution—but probably we can be thankful that we—members, employees and directors alike—recognize this.

Without such recognition continuing progress and improvement would be difficult, if not impossible, to achieve.



S. J. Miller  
Manager

We believe that our employees are pleased to be working for a member-owned institution such as Wayne-White Electric. We believe they have a deep sense of pride in this organization and a very real desire to do the best possible job of serving its members, even though circumstances sometimes make this difficult. Such a spirit of helpfulness and dedication is something for which we can all be thankful, especially on a bitterly cold winter night when an emergency calls crewmen to the aid of troubled members.

It also seems to us that our membership can, in all sincerity, be thankful that they depend on their own organization for their power supply. This is no insignificant factor. I sincerely believe that no other organization, or no other group of individuals, could be as concerned with the well-being of our members as is our cooperative, our employees and our board of directors. They really care!

It is, however, possible that in

## Fairfield Honors Co-op— 'Industry of the Year'

**T**he Fairfield Chamber of Commerce will pay signal honor next month to the Wayne-White Counties Electric Cooperative which recently was selected as Fairfield's Industry of the Year.

Formal recognition will take place at the Chamber of Commerce annual dinner-meeting.

A special Chamber of Commerce committee headed by John Reed, with Robert H. Robinson and Steve Kincaid, as members, announced the selection.

T. O. Mathews, publisher of the Wayne County Press, said the award was based on outstanding service to the community. It is not based on the industry's size alone.

Mr. Mathews, long a business leader in the area, called the Wayne-White decision "a great selection."

"From year to year," he continued, "we take the presence of the cooperative headquarters in Fairfield as a matter of course. But this operation deserves something far more than a passing nod.

"The cooperative is one of the stalwarts of our business community. It provides a payroll (well over a half-million dollars annually) that is exceeded by very few around here.

"It provides steady jobs for a fine group of people. It maintains a

beautifully groomed establishment on the highway at the west edge of Fairfield and it renders an invaluable service to thousands of rural families in the area."

Mr. Mathews emphasized that this latest honor for Wayne-White is a special tribute to the civic mindedness of this member-owned cooperative, its employees and its board of directors, headed by S. J. Miller as manager and George Deem as board president.

He said the cooperative is widely—and justly—recognized as a "good citizen" of the broad area it serves.

"In any kind of important program, designed to benefit this area, we can always count on the effective support of Wayne-White," Mr. Mathews said. "This cooperative is truly a good citizen—one of the very best."

The publisher and civic leader emphasized also that this same type of wholesome community spirit marks the approximately 80 employees of the cooperative. "They're unusually talented," he said. "They know how to get things done. And they're intensely interested in everything that is good for the area. They're just plain nice to have around—and we're fortunate in having them."

some instances it may seem that we don't care enough about one individual member's special problem. We're thankful this doesn't occur often!

We need to remember, of course, that Wayne-White, with well over 10,000 members in 11 counties, is a big, complex organization. Occasionally, and regrettably, we may find it difficult to concentrate on the problem of a single individual.

But for every single case where that happens, there are literally thousands of cases where our splendid employees render surprisingly efficient and concerned service to our membership. That's the rule. The other is the exception. We're sincerely thankful that this is true, and we're constantly trying to eliminate even those rare exceptions.

Once more—a VERY happy Thanksgiving to you all!

# Wayne-White Is Offering Free Electric Gift

By Roy L. Morris

Wayne-White members all over our 11-county territory are evidencing great interest in the cooperative's latest promotion designed to help encourage greater use of electricity, that ideal "public servant."

In last month's Illinois Rural Electric News we announced that a West Bend Country Kettle would be given free to our members who purchase and install on our lines an electric clothes dryer between October 1 and December 31, 1969. Its regular value is \$27.95.

The response has been enthusiastic, to say the least!

One of the nice things about this program is that members are invited to buy any make of electric clothes dryer, from any source. There are no strings.

Then bring or send your sales slip to the Wayne-White Counties Electric Cooperative office in Fairfield no later than January 10, 1970. The sales slip will be returned to you at the time the gift is delivered and the installation checked. What could be simpler—or nicer!!

This checking of the installation, incidentally, is an added bonus. The Wayne-White representative who does this is well qualified to make sure the installation is properly done.

And while this highly trained cooperative representative is at your home, you might want to discuss with him any other electrical problems you might have.

Are you thinking of converting to electric heat, for instance, and would like to know something about its cost and advantages?

Would you like to brighten your home with modern touches of decorative light? Your representative can make valuable suggestions. Would you like to know something about the advantages, and the cost, of installing a dusk-to-dawn security light as hundreds of cooperative members have been doing? There's no problem.

Your cooperative man can answer your questions—and you can depend on his answers. He's a specialist—and he REALLY cares about your problems.



Special offer for Rural Electric Members

# buy an electric clothes dryer



## get this Country Kettle free!



regular \$27<sup>95</sup> value!

Enjoy all the extra conveniences of having an electric clothes dryer... and get this handsome gift from your rural electric system.  A free 5-quart Country Kettle by West Bend. A regular \$27.95 retail value. It's free to rural electric members installing an electric clothes dryer now. Features fired-on, hard-coat TEFLON<sup>®</sup> finish for

no-stick cooking and no-scour clean-up. Perfect for one-dish meals... and a variety of easier cooking ideas. So handsome you can use it for serving.  Be certain you take advantage of this special offer. Get full details from us or your favorite appliance dealer.

## RURAL ELECTRIC POWER THE WIFE SAVER

To Qualify

1. Purchase and install an electric clothes dryer between October 1 and December 31, 1969.
2. Bring or send sales slip to Wayne-White Counties Electric Cooperative office in Fairfield no later than January 10, 1970. The sales slip will be returned to you at the time the installation is checked and the gift delivered.
3. Electric clothes dryer may be purchased from any dealer.
4. Recommended wire size: No. 10-3 with 30 ampere fuse or breaker; 220 volts.

**Wayne-White Counties Electric Cooperative**

**P. O. Box E**

**Fairfield, Illinois 62837**

**Telephone (618) 842-2196**

# What's New?



## ● Big Capacity

A full 7.5 cubic foot capacity electric clothes dryer from Hotpoint helps reduce the crowding together of clothes which causes wrinkles to set in permanent press articles. An electronic moisture sensor shuts the dryer off automatically.



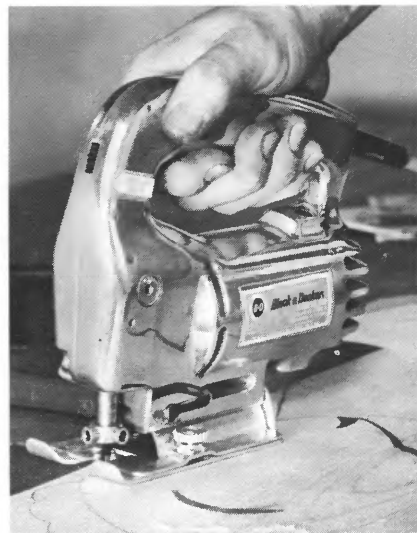
## ● Side-By-Side

A new side-by-side refrigerator by General Electric is said to be small enough to fit into 9 out of 10 kitchens, including many apartments. Only 30½ inches wide and 64 inches high the no-frost model contains 19.1 cubic feet.



## ● Wall Lantern

This Early American wall lantern of rugged cast aluminum is one of many fixtures featured in the new "Area Lighting" brochure of Artolier Lighting Division of Emerson Electric Co., 8100 Florissant, St. Louis, Mo. 63136.



## ● Variable Speed

This variable speed jigsaw of Black & Decker Mfg. Co. has a dial to choose the right speed for each job and each material. The trigger switch can be locked "on" while a control dial adjusts the speed as the operator cuts.

## Ikins Named ACRE Head In Illinois

Clement Ikins of Onarga, a member of the board of directors of Eastern Illinois Power Cooperative, Paxton, will head the Illinois Action Committee for Rural Electrification (ACRE) during the coming year. He was re-elected recently in Springfield.

Illinois ACRE is a voluntary, non-partisan and unincorporated organization made up of individuals interested in promoting purposes of the organization.

These are the advancement of the "interests of rural electrification and the rural areas by means of educational programs, programs to encourage the exercise of the franchise, programs to encourage participation in governmental activities and programs in support for our friends of rural electrification and rural areas."

Vice chairman of the Illinois organization is John Sargent, Rushville r.r. 1, president of Adams Electrical Co-operative, Camp Point, and a veteran Illinois and national co-operative leader. He and Mr. Ikins, with S. R. Faris, manager of Illinois Rural Electric Co., Winchester, make up the executive committee.

Raymond W. Rusteberg, Valmeyer, retiring president of the Association of Illinois Electric Cooperatives, has been named Illinois director of the national Action Committee for Rural Electrification.

All these individuals are directors of Illinois ACRE. Other directors are John Root, manager of Menard Electric Cooperative, Petersburg; James L. Leming, public affairs representative, Coles-Moultrie Electric Cooperative, Mattoon; Charles C. Cole, Penfield r.r. 1, director, Illini Electric Cooperative, Champaign; Robert R. Wagner, Burnside, director, Western Illinois Electrical Co-op., Carthage; Ray S. Holt, manager, Egyptian Electric Cooperative, Steepleville; S. J. Miller, manager, Wayne-White Counties Electric Cooperative, Fairfield, and Clarence Doerr, Irving r.r. 1, director, M. J. M. Electric Cooperative, Inc., Carlinville.

## ROCKY ROAD TO PEACE

Peace is rare: only 8 per cent of the time since the start of recorded time has the world been entirely at peace.—Personnel Jnl.

# Urban-Rural Areas Share Joint Problem

The further development of rural America "must proceed with speed and dispatch" not only because of the people living there but also because of the "utter necessity of relieving the population pressures that are growing daily in our large cities."

This was the view of Secretary of Agriculture Clifford M. Hardin, speaking recently in Chicago at the annual meeting of the National Association of State Universities and Land-Grant Colleges.

"It is not enough that we think in terms of improving conditions and opportunity for the people living today in rural America, and thereby stemming the flow of people to the cities," he said.

"We must do much more. We must make it a matter of urgent national policy that we create in and around the smaller cities and towns sufficient good employment opportunities and living environments that large amounts of families will choose to rear their children there."

The secretary was talking about the present and looking to the future.

He said his proposals were not designed to make huge cities smaller.

He said it is extremely important that changes be made so the great urban centers will not have to absorb "most of the 100 million or so new Americans who will arrive during the next 30 years. And that most certainly will happen unless strong, positive steps are taken to prevent it," he added.

During the past 20 years the nation's population has grown by 54 million.

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\*Based on average monthly cost for normal heating season.



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# Wayne-White News

Phone: 842-2196

Wayne-White Counties Electric Cooperative

Fairfield, Ill.

## Across the manager's desk

by S. J. Miller

The year is far spent. Last month we were all thankful. This month is the time of giving. God has been gracious and given to us so much that we should all be thankful and willing to give as has been given to us. We are thankful for the foresight of those who had the courage to launch out and start our cooperative. They spent many long tiresome hours for so little in return but through it all came what we have today. For this we are thankful and would that we will be able to pass on to those to come as good or better a system.

Our power demands and usage are continually increasing. For this we



S. J. Miller  
Manager

are thankful. Costs are continually rising. In our system, some facilities have now been in operation 32 years; replacements are needed. These costs are as much as doubled compared to the original.

With the increasing load, heavier lines are needed. This capital for the past eight years was furnished from revenues of the cooperative. But with the rate reduction last year and the high cost of present-day construction, it became necessary to get some capital from an outside source. This program was launched when the board of trustees, earlier this year, made application to REA for a loan.

Last month this loan was approved. This loan is the same as the original loans that were obtained to start our cooperative. Constantly we are repaying these loans with interest. Advance payments have been made on earlier loans which gives our cooperative a good cushion credit.

## Want to Know More About Underground Installations?

By Ivan Holler

Underground residential power distribution dates back to the early 1930s. Its use was limited and its cost was high. It was felt that not only was it more expensive to go underground but, in case of failure, it would be expensive or impossible to repair. Experience has shown that cable failures have not been a serious problem over the past years.

We at Wayne-White Counties Electric Cooperative are aware of the progress made in underground distribution and are willing to meet the challenges for the future. The challenges which we face are the product of our own success. Our engineers are informed in the development of new materials and installation practices.

Because of the requests for underground service, management and directors have adopted a policy for installation of underground to new homes under construction. During this year, 1969, we have installed five underground systems. Many more requests have come in for underground to new homes. Not every

From past experiences, we are able to watch the growth and with the help of our consulting engineers we are able to know where we need to improve the system to keep it adequate to handle the loads placed on the lines. We are pleased to work with you with your needs and hope that we can be of better service to you next year and in years to come.

We are thankful for this year. We all at Wayne-White, the board and employes, wish you the merriest of Christmases and the happiest of new years. May the new year bring to all a better year. May peace on earth and good will toward men be seen more in us in 1970. Let's all try to be a little better. It can't hurt and I am sure it will help.

home is best located for underground; therefore, we try to determine the best possible service for each individual member.

If you are interested in building a new home, you may want to come in and talk with us. At Wayne-White Co-op we make it our business to serve you.

## Watch Out for 'Con-Artists'

It has been brought to our attention that there have been incidents of people calling at homes of our members and misrepresenting themselves as being employes of Wayne-White Counties Electric Cooperative.

These men are telling our members that their electric bills are too high and that they can correct faulty wiring—the cause of the high bills.

They, of course, want on-the-spot payment. Our employes drive red and white trucks, clearly marked as belonging to Wayne-White Counties Electric Cooperative.

If you should be contacted about your electric service and if you have any doubts about the identity of the caller, contact us here at the cooperative office in Fairfield. Our telephone number is 842-2196.

### THAT'S DIFFERENT!

A man appeared in a newspaper office to place an ad offering \$100 for the return of his wife's cat.

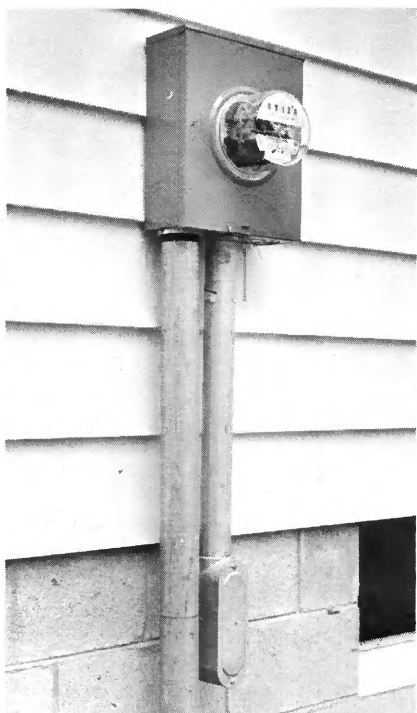
"That's an awfully high price for a cat," the clerk suggested.

"Not for this one," said the man. "I drowned it."—C. Kennedy.

Next summer one-third of the nation will be ill-housed, ill-nourished and ill-clad. Only they'll call it a vacation.—Joseph Salak.



Skilled Wayne-White linemen run underground conductor from a transformer, down the pole to the already-prepared trench for another underground installation.



More service entrances such as this for underground installations are making more frequent appearances these days in Wayne-White territory.

## Last Call for That Free Kettle

Time is running out. That special offer of a Country Kettle—free—when Wayne-White Counties Electric Cooperative members buy and install an electric clothes dryer on cooperative lines, is nearing an end.

The deadline for the installation is December 31. Then you should bring or send your sales slip to the cooperative office in Fairfield no later than January 10, 1970. The sales slip will be returned at the time the installation is checked and the gift of a wonderful electric Country Kettle is delivered. It's a teflon-coated West Bend.

Your electric clothes dryer, of course, can be purchased from any dealer.

Many cooperative members already have taken advantage of this special offer. It isn't too late for others to qualify . . . if you hurry. If you need more information, just

## Electric Heat... It's So Nice In the Winter!



Rudolph Foley, Springerton  
18,000 watts, wall heaters



W. A. Pyle, near Carmi  
9,600 watts, 2-ton heat pump

Remember last spring and summer when people like Sam Miller, Ivan Holler, Roy Morris, Dale Harris and others were talking about how nice electric heat is?

It still is, and they're still talking. The knowledgeable specialists at Wayne-White are just as happy today to answer your questions about electric heat as they were when the temperatures crowded 100.

And, they say, it's not too late to enjoy all the great advantages of this modern heat, the kind that will still be modern 20 years from now. You can do it this winter.

Do you want to know whether you can economically install electric heat in your present home? Would you like a dependable estimate of heating costs? Are you interested in why scores of people in this area have installed electric heat in new and old homes this year?

Here's a suggestion: pick up your phone and call Wayne-White. The number is Fairfield, 842-2196. Ask for Roy or Ivan or Dale. If they're tied up, ask for Sam. He likes to talk about electric heat too. When he can.

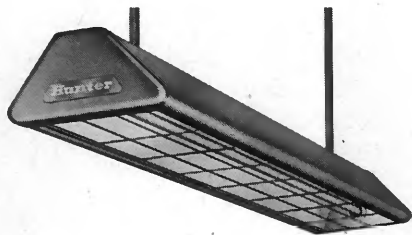
call the cooperative office in Fairfield. You'll find plenty of people there who can answer your questions and make helpful suggestions, if you like.

# What's New?



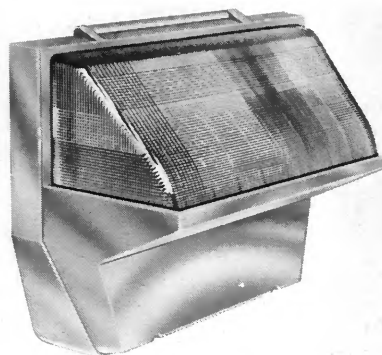
## ● 'Trash Masher'

A "trash masher compactor" from Whirlpool is designed to compact a week's worth of trash into a storage bag, eliminating daily trips to the garbage can. It requires no special wiring or plumbing and operates on regular household current. To operate, a safety key is turned on, a button is pushed and contents of the waste drawer are compacted under 2,000 pounds of pressure. The total cycle time is 60 seconds. Fifteen inches wide, the unit can be a built-in or a free-standing model.



## ● Outdoor Heat

This infra-red electric heater with a translucent fused quartz tube from Hunter Division, Robbins & Myers, Inc., 2500 Frisco Ave., Memphis, Tenn. 38114, heats objects rather than air, giving comfort in areas once considered unheatable—even outdoor locations. Home uses include porches, toolsheds, workshops. It's available in ten models, three voltages, four wattages and two lengths.



## ● Light Bracket

A new outdoor light bracket made of cast aluminum with a prismatic glass refractor and Alzak reflector produces more uniform vertical footcandles and increases horizontal footcandles as well as giving pleasant, uniform back lighting on a wall. Listed by Underwriters' Laboratories, Inc., as suitable for wet locations, it is available from Guth Lighting, P.O. Box 7079, St. Louis, Mo. 63177.



## ● 'Mini' Dryer

The Hoover Co. has introduced a "mini" electric hair dryer that weighs just 14 ounces and normally retails for \$17.95. Despite its compactness, the dryer is said to deliver a more than adequate flow of heated air for rapid and thorough drying of the hair. It comes with a vinyl, purse-sized carrying case for convenient traveling.

# Richter Is Named to AIEC Post



Roy R. (Randy) Richter

Newest member of the Association of Illinois Electric Cooperatives staff is Roy R. (Randy) Richter of Springfield, recently named administrative assistant to Thomas H. Moore, AIEC general manager.

Mr. Richter succeeds Jerry Campbell, now executive vice president of the Home Builders Association of Illinois.

Since 1961 Mr. Richter had served in the office of State Auditor Michael Howlett where he was the auditor's administrative assistant. Earlier he was a top aide to then Sangamon County Clerk Joseph Thoman.

At the AIEC, Mr. Richter, 34, is assisting in coordinating service programs for members of the statewide association. A Springfield newspaper, announcing his resignation from the auditor's staff, said he had long served as a strategist or adviser in numerous political campaigns and is "considered a resourceful person with a knack for public relations."

He is an Air Force veteran and studied at Springfield Junior College and at Texas Tech. He and his wife, Gloria, of Lubbock, Texas, are the parents of a 9-year-old daughter Tammi. Mrs. Richter is personal secretary to State Treasurer Adlai Stevenson.